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Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q163-Q168):

NEW QUESTION # 163

Which statement is true regarding the Create New menu in NetSuite?

- A. The Create New menu includes links to create new transactions only.
- B. Options in the Create New menu can be personalized through the Set Preferences page.
- C. The Create New menu is visible only on the Home dashboard.
- D. Available options are limited by the role a user is logged in with.

Answer: D

NEW QUESTION # 164

Which portlet displays summary data from reports or Saved Searches for selected date ranges, with options to show comparisons between date ranges and to highlight results not meeting defined thresholds?

- A. Account Reconciliation Summary
- B. Reports Snapshot
- C. Key Performance Indicators
- D. SMT Links

Answer: C

NEW QUESTION # 165

When setting Customer Statuses under Setup > Sales, what is the default Probability percent for new Lead records?

- A. 0%
- B. 25%
- C. 100%
- D. 50%

Answer: A

NEW QUESTION # 166

Which statement is true about Mass Updates?

- A. A Mass Update definition must be saved before users can click Perform Update.
- B. Saved Mass Updates can be found on the list of Saved Searches.
- C. The first step to perform a Mass Update is to define new values that will be reflected on records.
- D. On the Mass Update Preview Results page, users can exclude individual records.

Answer: D

NEW QUESTION # 167

What is the purpose of selecting Unsubscribed to Marketing by Default, under Marketing Preferences?

- A. Existing customers are updated from Soft Opt-in to Unsubscribed.
- B. To enable the Campaign Subscription Center link under Home > Dashboard > Settings portlet
- C. To set the Global Subscription Status to Soft Opt-out once a new Customer record is created.
- D. To enable the Global Subscription Status field on the Customer record.

Answer: C

NEW QUESTION # 168

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