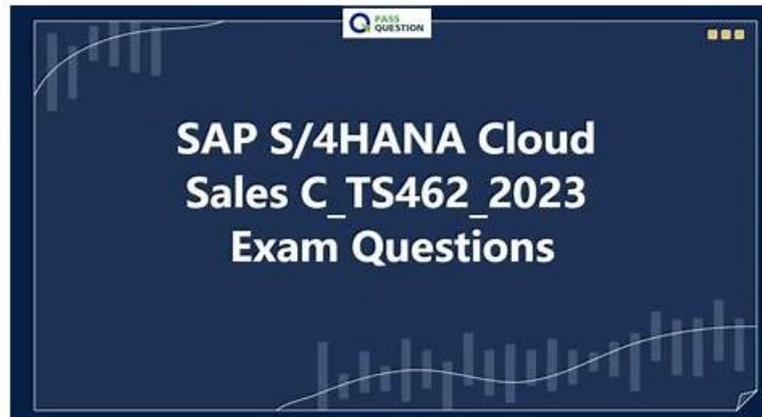


Quiz C-P2W62-2023 - SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Fantastic Exam Reference



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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q31-Q36):

NEW QUESTION # 31

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Maintain the transit time in the route in hours and minutes.
- B. Assign a set of working times to the shipping point.
- C. Assign a shift sequence to the working times.
- D. Maintain shifts defining the times for starting and ending work.
- E. Assign a set of working times to the plant.

Answer: A,B,D

NEW QUESTION # 32

Which information comes from the payer? Note: There are 2 correct answers to this question.

- A. Invoicing list scheduling
- B. Billing address
- C. Billing plan
- D. Payment terms

Answer: A,D

NEW QUESTION # 33

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Goods movement type
- B. Delivery relevance
- C. Structure scope
- D. Create delivery group

Answer: A,B

NEW QUESTION # 34

What are the effects of posting the goods issue during a sales process? Note: There are 3 correct answers to this question.

- A. The overall status of the delivery is set to complete.
- B. The document flow is updated.
- C. Delivery requirements in material planning are updated.
- D. The billing document can now be created.
- E. The warehouse task status is set to complete.

Answer: B,C,D

NEW QUESTION # 35

Which of the following SAP S/4HANA Sales organizational unit assignments are mandatory? Note: There are 2 correct answers to this question.

- A. Sales office to sales area
- B. Sales group to sales office
- C. Plant to combination of sales organization and distribution channel
- D. Division to sales organization

Answer: C,D

NEW QUESTION # 36

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