

# New Released Salesforce Field-Service-Consultant Questions Verified by Experts [2026]



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## Salesforce Certified Field Service Consultant Sample Questions (Q102-Q107):

### NEW QUESTION # 102

Universal Containers performs service on field assets that require a sequence of work tasks. A Consultant has recommended Work Order Line Items to manage the tasks and assets/parts necessary to manage the work. Which two of the following must be considered as part of this solution to ensure Work Orders are properly completed? Choose 2 answers

- A. Use of a parent-child Work Order Line Item to create a Work Order Line Item hierarchy.
- B. Use of Standard Reports to view Parent and Root Work Order Lines Items within Work Orders by Customer.
- C. Use of Work Order Line Items that automatically inherit the hierarchy of Assets attached to Work Order.
- D. Use of Work Order Line Items to link to a specific Asset within the Asset Hierarchy that represents the BoM.

**Answer: A,B**

### NEW QUESTION # 103

Universal Containers wants to identify which resources need more or fewer appointments. Which Gantt chart filter option should a Consultant recommend to provide this information?

- A. Select Date Resolution on the Hours Tab.
- B. Select Sort by Average Utilization on the Resources Tab.
- C. Select Hours, Absences and Overtime on the Utilization Tab.
- D. Select Travel Time and Breaks as skills on the Skills Tab.

**Answer: B**

### NEW QUESTION # 104

A customer has curated a list of known email addresses belonging to competitors. They want to ensure none of these competitors receive their emails.

What should a consultant recommend?

- A. Create an auto-suppression list populated with the known email addresses.
- B. Populate a list using a query to exclude the subscriber key.
- C. Create an auto-suppression list populated with subscriber keys.
- D. Create an exclusion list with the known email addresses.

**Answer: A**

### NEW QUESTION # 105

Northern Trail Outfitters (NTO) wants to automatically dispatch a Technician's next two Service Appointments after the Technician completes their current Service Appointment. NTO wants to be consistent across all of the Service Territories and control the number of Service Appointments that are pushed to the Technician.

What automated processing should the Consultant configure upon Work Order completion to dispatch the next two Appointments?

- A. Build a Workflow Rule.
- B. Create an Apex Trigger.
- C. Enable Drip feed Dispatch.
- D. Configure an Auto Dispatch Scheduled Job.

**Answer: C**

### NEW QUESTION # 106

Universal Containers would like to enforce a 48-hour SLA to ensure that Technicians perform certain follow-up activities after they leave a customer site. The starting point of the SLA is when the Work Order Status is set to "Technician Wrap Up." The Technician is required to provide confirmation that wrap up is completed. Which three configurations should a Consultant implement to ensure

this can be achieved? Choose

3 answers

- A. Create a Milestone which has entry criteria for Status = Technician Wrap Up.
- B. Create a Workflow to close the Milestone when the Wrap Up is complete.
- C. Create custom fields to capture that the Wrap UP Activities have been completed.
- D. Create a Process Builder to close the Milestone when the Wrap Up is complete.
- E. Create an Entitlement Process which has entry criteria for Status = Technician Wrap Up.

**Answer: A,B,C**

## NEW QUESTION # 107

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