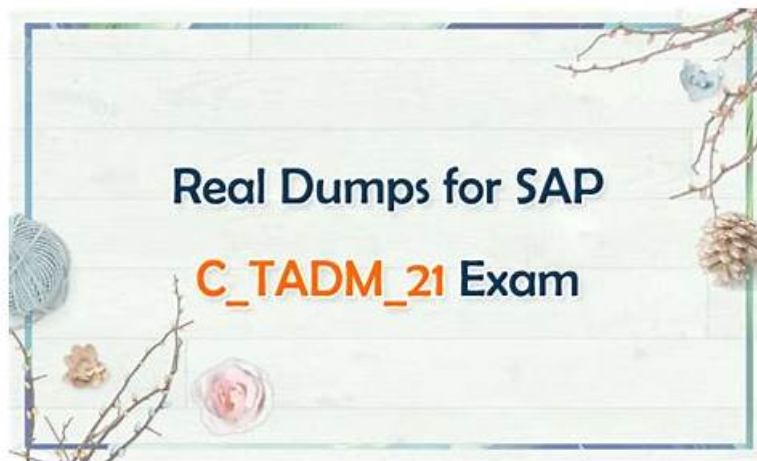# SAP C_P2W62_2023 Real Dumps Portable Version

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q28-Q33):

NEW QUESTION # 28
When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Outbound delivery item category
- B. Shipping point
- C. Outbound delivery type
- D. Material

Answer: C

NEW QUESTION # 29
You want to use billing as part of the sales process. Which organizational units must be configured? Note: There are 2 correct answers to this question.

- A. Business area
- B. Profit center
- C. Company code
- D. Sales organization

Answer: C,D

NEW QUESTION # 30
You are a consultant on an SAP S/4HANA Cloud greenfield project.
Which of the following aspects should you focus on to achieve and maintain clean core data quality? Note: There are 2 correct answers to this question.

- A. Accuracy
- B. Timeliness
- C. Stability
- D. Efficiency

Answer: C,D

NEW QUESTION # 31
You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted fo all items in a sales order that are spare parts.
What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set the Condition Update indicator for condition type K029.
- B. You need to set up condition type K029 as a header condition.
- C. You need to set up condition type K029 as a group condition.
- D. You need to set the Condition Index indicator for condition type K029.

Answer: C

NEW QUESTION # 32
How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

- A. In each order item, set Complete Delivery to required.
- B. In each order item, set Partial Deliveries to required.
- C. In the order header, set the Complete Delivery indicator.
- D. In the order header, set Order Combination to allowed.

Answer: B

NEW QUESTION # 33
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