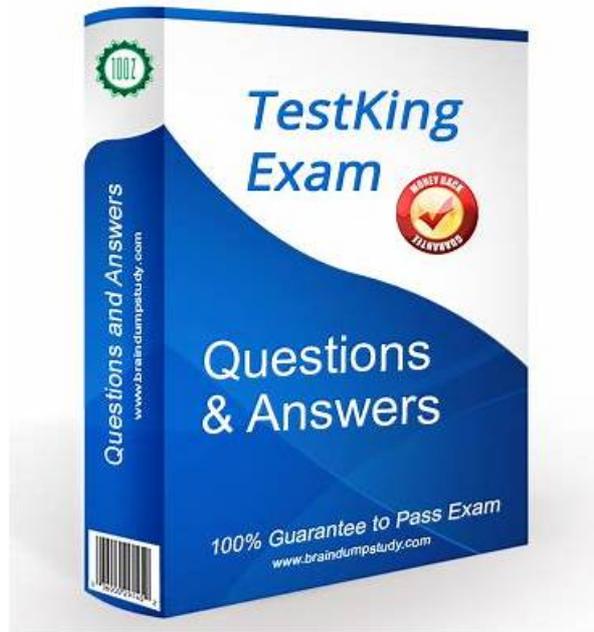


# The best Consumer-Goods-Cloud-Accredited-Professional Practice Exam Preparation Materials are high pass rate - ActualTestsIT



This format is for candidates who do not have the time or energy to use a computer or laptop for preparation. The Consumer-Goods-Cloud-Accredited-Professional PDF file includes real Consumer-Goods-Cloud-Accredited-Professional questions, and they can be easily printed and studied at any time. ActualTestsIT regularly updates its PDF file to ensure that its readers have access to the updated questions.

By earning the Salesforce Consumer Goods Cloud Accredited Professional certification, professionals will gain the knowledge and skills they need to become experts in using the Consumer Goods Cloud platform. Salesforce Consumer Goods Cloud Accredited Professional certification can help to enhance their career opportunities and can help them to stand out from other professionals in the industry. Overall, the Salesforce Consumer Goods Cloud Accredited Professional certification exam is an excellent way for professionals to improve their skills and knowledge in the consumer goods industry.

>> **Interactive Consumer-Goods-Cloud-Accredited-Professional Practice Exam** <<

## Consumer-Goods-Cloud-Accredited-Professional Training Tools - New Consumer-Goods-Cloud-Accredited-Professional Test Online

The language in our Consumer-Goods-Cloud-Accredited-Professional test guide is easy to understand that will make any learner without any learning disabilities, whether you are a student or a in-service staff, whether you are a novice or an experienced staff who has abundant experience for many years. Our Salesforce Consumer Goods Cloud Accredited Professional exam questions are applicable for everyone in all walks of life which is not depends on your educated level. Therefore, no matter what kind of life you live, no matter how much knowledge you have attained already, it should be a great wonderful idea to choose our Consumer-Goods-Cloud-Accredited-Professional Guide Torrent for sailing through the difficult test. On the whole, nothing is unbelievable, to do something meaningful from now, success will not wait for a hesitate person, go and purchase!

Salesforce Consumer Goods Cloud Accredited Professional Exam is a comprehensive program that covers all aspects of the

Consumer Goods Cloud. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the knowledge and skills of professionals who work with the platform on a daily basis. It covers topics such as sales management, account planning, and retail execution, and is designed to ensure that individuals who pass the exam are equipped with the knowledge and skills needed to help consumer goods companies achieve their business goals.

## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q59-Q64):

### NEW QUESTION # 59

Items are not appearing in the delivery task. What object needs to be assigned to the user for the items to be listed

- A. Retail Store KPI
- B. Product Transfer
- C. Shipment
- D. Product

**Answer: C**

### NEW QUESTION # 60

How can a Field Sales Manager access a photo taken by a Field Rep of a defective In-store asset

- A. The photos Inked to the asset record
- B. The photo is sent directly to the manager's email
- C. The photo is linked to the asset check task
- D. The photo is linked to the visit record

**Answer: D**

Explanation:

Field Sales Managers can access photos taken by Field Reps of defective in-store assets through the asset record to which the photos are linked. This provides a direct association between the asset and its condition.

### NEW QUESTION # 61

Where would a Consumer Goods Cloud Admin need to establish the expected value for the planogram metrics?

- A. Retail Store KPI
- B. Assessment Indicator Definition
- C. Assessment Task Definition
- D. Delivery Tasks

**Answer: B**

Explanation:

The object where a Consumer Goods Cloud Admin needs to establish the expected value for the planogram metrics is Assessment Indicator Definition. A planogram is a visual representation of how products should be arranged on a shelf. A planogram metric is a measure of how well the actual shelf image matches the expected planogram image. An Assessment Indicator Definition is an object that defines an indicator or metric that can be used to assess the performance or compliance of a retail store or an action plan task. By creating an Assessment Indicator Definition for the planogram metric, such as out of stock, share of shelf, or SKU facings, an admin can establish the expected value for that metric and use it to calculate the actual value based on the shelf image. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

### NEW QUESTION # 62

Product managers requested to make a brand new product available for the initial sale by account executives in Industries CPQ and support order fulfillment.

What are the two scope items to be included in the following sprints to meet the requirements?

- A. Product Model

- B. Orchestration Process for MACD
- C. Decomposition Relationships
- D. OmniScript for Guided Selling Process

**Answer: A,C**

Explanation:

To make a brand-new product available for Industries CPQ initial sale and support order fulfillment, two major work items must be completed:

B . Decomposition Relationships

These define how the commercial product breaks into technical products required for fulfillment. Without decomposition, Order Management cannot generate Fulfillment Request Lines.

D . Product Model

The product must be fully modeled in the Enterprise Product Catalog (EPC):

Product Spec

Attributes

Prices

Cardinality

Bundles

Incorrect options:

A . OmniScript is optional; CPQ can still operate via the Cart without custom OmniScripts.

C . MACD Orchestration is not needed for initial sale; only fulfillment of new orders is required at launch

### NEW QUESTION # 63

Which three Survey invitations are displayed in the In-Store Survey task during a visit?

- A. Survey invitations associated with the Store Primary Contact
- B. All open Survey invitations
- C. All Survey invitations targeted to a contact or user
- D. Survey invitations associated with the visit
- E. Survey invitations associated with the Retail Store

**Answer: A,D,E**

Explanation:

Survey invitations associated with the visit, the Retail Store, and the Store Primary Contact are three survey invitations that are displayed in the In-Store Survey task during a visit. These survey invitations are relevant to the context of the visit and can help users to collect feedback from the store staff or customers. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 27.

### NEW QUESTION # 64

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