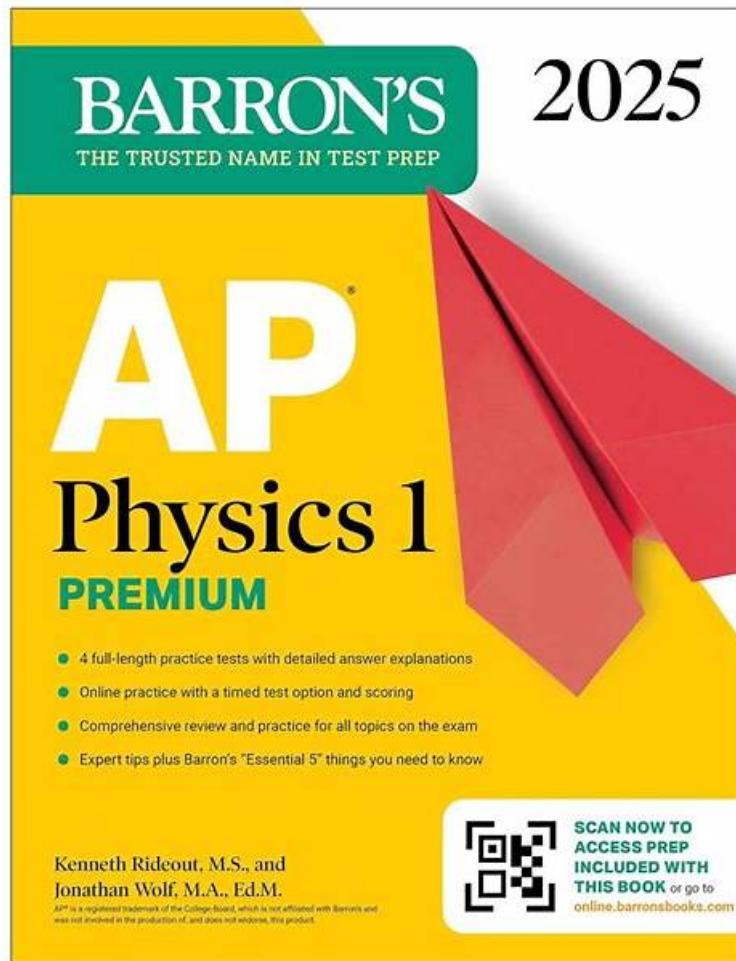


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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q109-Q114):

NEW QUESTION # 109

How is a promotion linked to a Retail Store?

- A. Through a Promotion Channel record
- B. Through an account associated with the Retail Store
- C. Through a Promotion Delivery Method
- D. Through a related list on the Retail Store Group object

Answer: A

Explanation:

Promotions are linked to Retail Stores through Promotion Channel records, which define the connection and details of the promotional activities.

NEW QUESTION # 110

Items are not appearing in the delivery task. What object needs to be assigned to the user for the items to be listed

- A. Product Transfer
- B. Shipment
- C. Product
- D. Retail Store KPI

Answer: B

Explanation:

Assigning the Shipment object to the user enables the listing of items in the delivery task, as this object tracks the movement of products from warehouses to retail locations.

NEW QUESTION # 111

Which methodology does Salesforce Maps offer to facilitate the addition of geocoordinates for each retail store location by an admin?

- A. Set up a batch job through Salesforce Maps automation to read an address field and add geocoordinates to selected fields,
- B. Click on the individual retail store marker and copy/paste the coordinates from the tooltip to the corresponding retail store longitude and latitude fields.
- C. Create a new map layer containing the desired retail store locations and execute the 'add geocodes' mass action.
- D. Under geolocation in setting, enable the 'automate geocoordinate mapping to retail store' option.

Answer: A

NEW QUESTION # 112

A Consultant must migrate Communications Cloud Data from one customized Salesforce Org to another Salesforce Org.

What are two key considerations before migration and preparing the target instance to receive or import Communications Cloud data?

- A. Test migration data in a production environment.
- B. Run data validation in parallel to the ongoing migration.
- C. Requires matching metadata to be established in the new target org.
- D. All required data points and fields from the source org are captured in the target org.

Answer: C,D

Explanation:

Before migrating Communications Cloud data to a new org, Salesforce documentation stresses two critical readiness steps:

A . Ensuring all required fields and data points exist in the target org Communications Cloud relies on a complex data model (EPC, Order Mgmt, Pricing, Attributes, EPC Projects, Fulfillment records). The target org must have all necessary fields and object configurations before importing data.

D . Metadata must match before migration

Migration cannot succeed unless product specs, attributes, price lists, technical product models, decomposition mappings, and orchestration metadata exist in the target org.

Metadata alignment is the #1 prerequisite for moving Communications Cloud data.

Incorrect options:

B: Running validation during migration is risky and not recommended.

C: Testing in production is strictly prohibited.

NEW QUESTION # 113

Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Goods Metrics
- **B. Shelf Metrics**
- C. Object Metrics
- **D. Model Metrics**
- E. Planogram Metrics

Answer: B,D

Explanation:

Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

QUES

NEW QUESTION # 114

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