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## Quiz 2026 Newest Nonprofit-Cloud-Consultant: Latest Salesforce Certified Nonprofit Cloud Consultant Exam Test Practice

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## Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q37-Q42):

### NEW QUESTION # 37

A nonprofit using NPSP performs m-person case management for new and existing clients in the field. When case managers return to the office, they need to enter over 100 contacts from a spreadsheet, and then create a Case for each. What should the consultant recommend to meet the requirement?

- A. Configure NPSP Data Importer to upsert Contacts with related Cases.
- B. Install Case Management to upsert Contacts and relate them to Cases.

- C. Create a web-to-case form that case managers will use to record the contact details.
- D. Use Data Import Wizard to insert Contacts and related Cases.

**Answer: A**

Explanation:

For entering a large number of contacts from a spreadsheet and creating related cases for each contact, the NPSP Data Importer is the best tool. It allows for configuring upserts (updates or inserts) for Contacts and linking them to related records such as Cases.

Steps:

- \* Prepare the spreadsheet with the necessary data for Contacts and Cases, ensuring all required fields are included.
- \* Open the NPSP Data Importer in Salesforce.
- \* Map the fields in the spreadsheet to the appropriate Salesforce fields for Contacts and Cases.
- \* Configure the importer to upsert Contacts and create related Cases based on the spreadsheet data.
- \* Run the import process and verify the data in Salesforce to ensure all Contacts and Cases are correctly created and linked.

References:

CertGod Nonprofit Cloud Consultant Guide: Describes the use of the NPSP Data Importer for bulk data operations and linking related records.

Salesforce Documentation on NPSP Data Importer: Provides instructions on setting up and using the Data Importer for complex data migrations.

### NEW QUESTION # 38

A volunteer manager at a nonprofit organization needs to be able to search for volunteers with landscaping skills who are available at a given time. The organization is using Volunteers for Salesforce. What should the consultant advise?

- A. Create a report with the report type Contacts with Volunteer Hours and Volunteer Jobs. Filter the report by the Volunteer Job for landscaping and Volunteer Availability at the time the Volunteer Manager needs them
- B. Click on the Find Volunteers tab and fill in the Volunteer Status, Volunteer Availability, and Volunteer Skills tabs with the values you're looking for and hit search
- C. Use the Volunteers Wizard to look for volunteers with landscaping skills and Volunteer Availability and choose those available at the given time
- D. Create a list view on Contacts using a filter for those who have skills that include landscaping. Add the field for Volunteer Availability on the list view and sort by it to find those with landscaping skills who are available at the given time

**Answer: B**

### NEW QUESTION # 39

The admin at a nonprofit wants to delegate authority to two specific users to process gift entries.

Which three permissions should the consultant add to a permission set so the users can perform this work with only the necessary level of access?

Choose 3 answers

- A. Grant create and edit access to all required objects and fields.
- B. Grant the View All Data permission.
- C. Grant create, edit and delete access to all required objects and fields.
- D. Grant visibility to the Gift Entry tab.
- E. Grant access to BDI\_BatchOverride and BDI\_DataImport Visualforce pages.

**Answer: C,D,E**

Explanation:

To delegate authority to specific users for processing gift entries, the consultant should add the following permissions to a permission set:

Grant visibility to the Gift Entry tab:

This permission ensures that users can access the Gift Entry tab where they can process and manage gift entries.

Grant create, edit, and delete access to all required objects and fields:

Users need full CRUD (Create, Read, Update, Delete) access to objects and fields related to gift processing such as Donations, Payments, and any custom fields or objects involved in the gift entry process.

This level of access is essential for users to accurately record, update, and manage gift entries.

Grant access to BDI\_BatchOverride and BDI\_DataImport Visualforce pages:

These Visualforce pages are part of the Batch Data Import (BDI) functionality in NPSP, which is used for batch processing of gift entries.

Access to these pages allows users to override batch data and perform data imports necessary for processing gifts.

Reference:

Salesforce documentation on Gift Entry permissions: Gift Entry Permissions

#### NEW QUESTION # 40

A nonprofit has a membership program it wants to manage in Salesforce.

What are two items the consultant needs to configure so the membership rollups in NPSP work properly?

- A. Create a custom field for Membership Amount and select it for membership rollups.
- B. Set a grace period for memberships.
- C. Create an Opportunity record type for memberships.
- D. Select the membership record type for membership rollups.

**Answer: C,D**

Explanation:

To ensure that the membership rollups in NPSP (Nonprofit Success Pack) work properly for managing a membership program, the consultant needs to configure the following items:

\* Select the membership record type for membership rollups:

\* This involves defining which Opportunity record types are used for membership donations. This configuration allows the NPSP to properly identify and roll up membership donations.

Reference: CertGod-NONPROFIT-CLOUD-CONSULTANT.pdf - Question 5, states the need to select the appropriate membership record type to ensure correct rollups.

Create an Opportunity record type for memberships:

Opportunity record types allow different types of opportunities (such as donations, memberships, etc.) to be tracked and managed separately. Creating a specific Opportunity record type for memberships ensures that these are properly categorized and can be used in rollup calculations.

Reference: CertGod-NONPROFIT-CLOUD-CONSULTANT.pdf - Question 5, emphasizes creating a specific record type for memberships for proper tracking and rollup.

#### NEW QUESTION # 41

A nonprofit hired a consultant to restart a stalled implementation. The nonprofit identified needs by documenting its Salesforce vision and pain points, and by defining specific goals with user stories.

What are two components of a user story the nonprofit should consider?

Choose 2 answers

- A. Assign a priority to each story.
- B. Align each story to the implementation vision.
- C. Include configuration instructions on each story.
- D. Associate an epic to each story.

**Answer: A,B**

Explanation:

When defining user stories for a Salesforce implementation, it is essential to ensure that each story is aligned with the overall vision of the project and that they are prioritized based on business needs. This approach helps in delivering value incrementally and keeps the project focused on the key objectives.

Key Components of a User Story:

Alignment with Vision (A):

Ensure that each user story aligns with the nonprofit's overall implementation vision. This alignment helps in maintaining consistency and achieving the strategic goals of the organization.

Assign Priority (C):

Assign a priority to each user story to manage the implementation effectively. Prioritizing user stories ensures that the most critical functionalities are developed and delivered first.

Reference:

Salesforce Agile Development Practices

Salesforce Trailhead: User Stories for Agile Development

## NEW QUESTION # 42

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