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Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q236-Q241):

NEW QUESTION # 236

Do hard bounces need to be removed from lists

- A. False
- B. True

Answer: A

NEW QUESTION # 237

LenoxSoft currently operates with two Marketing Cloud Account Engagement Business Units (PBUs), one for their United States division and another for their European division. In the new year, each business unit (BU) is planning on building the same set of marketing assets and will use them to run the similar campaigns.

Once connected campaigns have been enabled, what approach should be recommended?

- A. Create a separate campaign for each BU > Create a new dataset in Salesforce reports that only includes the created campaign > Open a dashboard using this dataset to display an aggregated view of the campaign performance metrics from across both BUs
- B. Create a campaign that is related to both BUs > Create a new dataset in B2B Marketing Analytics that only includes the created campaign >
- C. Add the Einstein Campaign Insights component to campaign page layouts > Create a parent campaign that is not related to any BUs and
- D. Add the Engagement History component to campaign page layouts > Create a parent campaign that is not related to any BUs and create two

Answer: D

NEW QUESTION # 238

What is important to remember when creating custom prospect fields in Marketing Cloud Account Engagement?

- A. Marketing Cloud Account Engagement cannot sync with multi picklist in Salesforce
- B. The matching field in Salesforce must have the exactly the same name on the lead and contact object in order for Marketing Cloud Account Engagement to synch to both objects.
- C. Marketing Cloud Account Engagement cannot sync with formula fields in Salesforce
- D. You can only create 50 custom fields in Marketing Cloud Account Engagement.

Answer: B

NEW QUESTION # 239

Which editions of Marketing Cloud Account Engagement provides Business Units and Einstein functionalities

- A. Only Marketing Cloud Account Engagement Advanced Edition and it includes unlimited Business Units
- B. Marketing Cloud Account Engagement Plus Edition and Marketing Cloud Account Engagement Advanced Edition
- C. Only Marketing Cloud Account Engagement Advanced Edition and it includes 2 Business Units, then each subsequent costs 2 000\$/month
- D. All

Answer: C

NEW QUESTION # 240

Viewing a pricing page is considered a valuable buying signal. LenoxSoft would like to be able to report on and segment prospects who have visited the pricing page. Which automation tool would best achieve this?

- A. Create a special campaign to track pricing page views.
- B. Create a form with a Completion Action to send a pricing sheet.
- C. Create a Page Action set to Tag prospects as having viewed it and add them to a list.
- D. Create a Dynamic List based on page view to segment automatically

Answer: C

NEW QUESTION # 241

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