

# AP-213 Study Tool - AP-213 Reliable Exam Tutorial

Course Title: History of Architecture I					
Course Code: AP-213					
Semester: Fall 2023					
Instructor: Dr. John Doe, Department of Architecture, University of XYZ					
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Prerequisites: None					
Description: This course is an introduction to the history of architecture, focusing on the evolution of architectural styles and their social, political, and cultural contexts. The course will cover major periods in architecture, from ancient civilizations to modern times, and will explore the impact of various factors on the development of architecture.					
Objectives: By the end of the course, students will be able to:					
1. Identify and analyze major architectural styles and movements throughout history.					
2. Explain the social, political, and cultural contexts that influenced the development of architecture.					
3. Analyze the impact of architecture on society and the environment.					
4. Apply critical thinking and analytical skills to evaluate architectural works.					
5. Communicate effectively about architecture through writing and presentation.					
Assessment: The course will be assessed through a combination of assignments, quizzes, and a final exam.					
Assignments: There will be weekly assignments, including reading assignments, writing assignments, and presentation assignments.					
Quizzes: There will be weekly quizzes to test understanding of the material covered in class.					
Final Exam: A comprehensive final exam will be administered at the end of the course.					
Grading: The final grade will be determined based on the following criteria:					
Assignment: 20%					
Quizzes: 10%					
Final Exam: 70%					
Total: 100%					

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## Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q29-Q34):

### NEW QUESTION # 29

What are some key considerations in ensuring an efficient and successful global rollout of Manufacturing Cloud?

- A. Manufacturers may have one or many versions of core systems like an Enterprise Resource Planning (ERP) that will require integrations and design considerations that vary.
- B. There are language requirements, legal variation by geography, and cultural differences.
- C. Rollouts must be phased rather than done simultaneously because Manufacturing Cloud has regional and data volume limitations.

**Answer: A**

Explanation:

n: When planning a global rollout of Manufacturing Cloud, some key considerations are:

Manufacturers may have one or many versions of core systems like an Enterprise Resource Planning (ERP) that will require integrations and design considerations that vary. Manufacturing Cloud can integrate with existing ERP systems and Order Management Systems (OMS) by using APIs, the MuleSoft Accelerator for Manufacturing, or other middleware solutions1.

However, different versions of ERP systems may have different data models, business processes, and security requirements that need to be taken into account when designing and implementing the integrations<sup>2</sup>.

There are language requirements, legal variation by geography, and cultural differences. Manufacturing Cloud supports multiple languages and currencies, but it also needs to comply with the local laws and regulations of each country or region where it operates<sup>1</sup>. For example, there may be different tax rules, privacy policies, or data protection standards that affect how Manufacturing Cloud handles and stores customer data<sup>3</sup>. Additionally, there may be cultural differences in how customers and partners communicate, negotiate, and collaborate, which may require adjustments in the user interface, workflows, and analytics of Manufacturing Cloud<sup>4</sup>. References: Considerations for Working with Manufacturing, What Is Manufacturing Cloud?, Salesforce Blog: Manufacturing Cloud, Salesforce Manufacturing Cloud: enabling customer centricity for manufacturers

### NEW QUESTION # 30

Which two permission sets will allow an Admin to set up Tableau CRM for Manufacturing?

- A. Manage Analytics
- B. Einstein Analytics Plus User
- C. Tableau CRM Plus Admin
- D. Manufacturing Analytics Admin
- E. Manufacturing Einstein Admin

**Answer: D,E**

Explanation:

To set up Tableau CRM for Manufacturing, an Admin needs to have the Manufacturing Einstein Admin permission set and the Manufacturing Analytics Admin permission set. The Manufacturing Einstein Admin permission set grants access to the Manufacturing Einstein features, such as Account Forecasting and Account Manager Targets. The Manufacturing Analytics Admin permission set grants access to the Manufacturing Analytics app and its dashboards, such as Sales Agreement Performance and Account Health<sup>1</sup>. The other permission sets are not specific to Manufacturing Cloud and do not provide the necessary access to set up Tableau CRM for Manufacturing. References: 1: Set Up Users and Permissions for Manufacturing Cloud<sup>2</sup>

### NEW QUESTION # 31

Universal container wants to enter a sales agreement for Widget A, Which three minimum data element required on sales agreement

- A. Account, Price book, Product
- B. Account, Opp, Contracts
- C. Account, Product, Orders
- D. Opp, Pricebook, Product

**Answer: A**

Explanation:

create a sales agreement, you need to specify the account, the price book, and the product(s) that are part of the agreement. The account is the customer that you have a contractual relationship with. The price book is the list of products and prices that you offer to the account. The product(s) are the items that you agree to sell to the account for a certain quantity, price, and time period. You can also add other optional data elements to the sales agreement, such as start date, end date, schedule frequency, schedule count, and terms and conditions<sup>1</sup>. References: Create a Sales Agreement

### NEW QUESTION # 32

Which Manufacturing Cloud function has an out-of-the-box Submit for Approval quick action?

Sales Agreements

- A. Account Based Forecasting
- B. Account Manager Target
- C. Experience Cloud for Manufacturing
- D. Order Management

**Answer: C**

#### Explanation:

Experience Cloud for Manufacturing is a digital platform that enables manufacturers to create personalized and engaging experiences for their customers, partners, and employees. One of the features of Experience Cloud for Manufacturing is the ability to submit sales agreements for approval using a quick action. This quick action allows users to initiate an approval process for a sales agreement record from the Experience Cloud site, without having to switch to the Salesforce app12. References:

Experience Cloud for Manufacturing

Create Automation for Submitting Positions for Approval

#### NEW QUESTION # 33

A custom metric for display on Agreement Terms is needed based on the business requirements. Custom fields and mappings are required between the custom fields of the Sales Agreement Product and Sales Agreement Product Schedule objects.

What should an administrator consider while designing for this requirement?

- A. Only number, formula, and value field types are available for mapping.
- B. Only number, currency, and formula field types are available for mapping.
- C. Only number, percent, and currency field types are available for mapping.

#### Answer: B

#### Explanation:

To create a custom metric for display on Agreement Terms, you need to create custom fields on the Sales Agreement Product and Sales Agreement Product Schedule objects, and map them using the Data.com Administration tool. The custom fields must have the same data type as the default fields, and only number, currency, and formula field types are available for mapping. Therefore, the correct answer is C. Only number, currency, and formula field types are available for mapping. References: Customize Salesforce Field Mappings, Create Custom Fields for Sales Agreement Products and Schedules

#### NEW QUESTION # 34

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