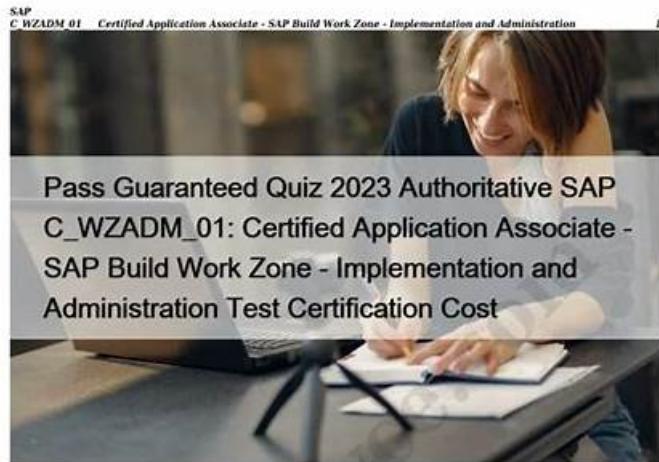


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SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
Topic 2	<ul style="list-style-type: none">• Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 3	<ul style="list-style-type: none">• Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.

SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q21-Q26):

NEW QUESTION # 21

Which solution can be used to analyze a real-time 360 view of the customer?

- A. Customer Identity Access Management (CIAM) for Business-to-Business (B2B)
- B. Customer Identity Access Management (CIAM) for Business-to-Consumer (B2C)
- C. Enterprise Consent and Preference Management
- D. **SAP Customer Data Platform**

Answer: D

NEW QUESTION # 22

Your customer is looking for a solution that can be used on a mobile device to execute a guided selling process. Which SAP Customer Experience solution would you recommend?

- A. SAP Customer Data Platform
- B. SAP Commerce Cloud
- C. SAP Emarsys
- D. **SAP Sales Cloud Version 2**

Answer: D

NEW QUESTION # 23

Which application would you recommend to manage the customer consent and preference lifecycle?

- A. SAP Commerce Cloud
- B. SAP Emarsys
- C. **SAP Customer Data**
- D. SAP Sales Cloud Version 2

Answer: C

NEW QUESTION # 24

Which of the following are solution capabilities of SAP Emarsys?

Note: There are 3 correct answers to this question.

- A. Processing Leads and Opportunities
- B. Automation Programs
- C. Smart Analytics
- D. Web Page Creation and Generation
- E. Advanced Segmentation

Answer: B,C,E

NEW QUESTION # 25

How does SAP Customer Experience support end-to-end processes?

Note: There are 3 correct answers to this question.

- A. It provides permanent transparent and personalized data related to maintenance plants.
- B. It enables processing of accounting data.
- C. It enables organizations to deliver personalized customer engagement data.
- D. It provides seamless connectivity to teams with the correct information at the right time.
- E. It provides permanent awareness of customer expectations.

Answer: C,D,E

NEW QUESTION # 26

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