

Marketing-Cloud-Account-Engagement-Specialist トレーニングサンプル & Marketing-Cloud-Account-Engagement-Specialist 合格記



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>> Marketing-Cloud-Account-Engagement-Specialist トレーニングサンプル <<

Salesforce Marketing-Cloud-Account-Engagement-Specialist 認定試験を受験したければコレを選べ

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Salesforce Marketing Cloud Account Engagement Specialist 認定 Marketing-Cloud-Account-Engagement-Specialist 試験問題 (Q281-Q286):

質問 # 281

A client submits their Marketing Cloud Account Engagement form to test the form's completion actions. After they submit the form, none of the completion actions are applied to their prospect record. What explanation do you give as to why the actions did not occur?

- A. The client did not un-pause the completion actions.
- B. Kiosk mode was enabled on the form, so completion actions did not run.
- C. The 'email' form field was set up to exclude free email addresses, so even though they submitted the form successfully, the Gmail address they used prevented the completion actions from running.
- **D. The client has a visitor filter set up to filter activities from their IP address. Completion actions do not occur on filtered visitors.**

正解: D

解説:

Explanation

According to the Salesforce documentation, the explanation for why the completion actions did not occur when the client submitted their Marketing Cloud Account Engagement form to test the form's completion actions is: A) The client has a visitor filter set up to filter activities from their IP address. Completion actions do not occur on filtered visitors. A visitor filter is a feature that allows users to exclude certain visitors from being tracked and reported in Marketing Cloud Account Engagement. A visitor filter can be based on IP address, location, or domain. A visitor filter can help users to avoid tracking their own activities or those of their competitors. A completion action is an automation tool that can be used to perform an action after a prospect successfully completes a marketing element, such as submitting a form, clicking a link, or visiting a web page. A completion action can be used to perform actions such as adding a prospect to a list, assigning a prospect to a user, sending an autoresponder email, or adjusting a prospect's score. However, completion actions do not occur on filtered visitors, as they are not tracked or reported in Marketing Cloud Account Engagement. Therefore, if the client has a visitor filter set up to filter activities from their IP address, the completion actions will not occur when they submit the form. The 'email' form field being set up to exclude free email addresses, the client not un-pausing the completion actions, or kiosk mode being enabled on the form are not the explanations for why the completion actions did not occur when the client submitted their Marketing Cloud Account Engagement form to test the form's completion actions, as they are either irrelevant, incorrect, or nonexistent options for the form or the completion actions. References: Salesforce documentation

質問 # 282

By default, which two objects does Pardot write to in Salesforce?

Choose 2 answers

- A. Case records
- B. Account records
- **C. a Contact records**
- **D. Lead records**
- E. Opportunity records

正解: C、D

解説:

By default, Pardot integrates closely with Salesforce CRM to synchronize data primarily with two key standard objects: Lead and Contact records. This integration allows Pardot to write marketing data directly to these objects, enabling a seamless flow of information about prospects' activities and engagement. This capability is foundational for maintaining updated and relevant data within Salesforce, facilitating more targeted and effective sales and marketing efforts. Case, Account, and Opportunity records, while important within Salesforce, do not receive direct writes from Pardot by default, although they can be involved in more advanced, customized integrations.

質問 # 283

You want your Sales team to be able to send one-to-one emails in Marketing Cloud Account Engagement and no list emails. How

can you do this?

- A. You can't send one-to-one emails out of Marketing Cloud Account Engagement.
- **B. Set them up as a Sales user in Marketing Cloud Account Engagement**
- C. Set them up as a Marketing user and then control how many emails can be sent.
- D. Set them up as a one-to-one email user only

正解: B

解説:

Explanation

Sales users are Marketing Cloud Account Engagement users who have access to the prospect database and can send one-to-one emails to prospects, but not list emails. Sales users can also view and edit prospect records, create tasks and activities, and sync prospects with Salesforce. You can set up sales users in Marketing Cloud Account Engagement by assigning them the Sales role and enabling the one-to-one email option in their user settings. References: [User Roles], [Create and Edit Users]

質問 # 284

What is the limit of social posting connectors you can create in your Marketing Cloud Account Engagement account?

- **A. There is no limit of accounts per platform**
- B. Five accounts per platform
- C. One account per user role, per platform
- D. One account per platform

正解: A

解説:

There is no limit of social posting connectors you can create in your Marketing Cloud Account Engagement account. Social posting connectors allow you to connect your Marketing Cloud Account Engagement account with your social media accounts, such as Facebook, Twitter, and LinkedIn. You can use social posting connectors to create and schedule social posts from Marketing Cloud Account Engagement, and track the engagement of your prospects with your social media content. You can create as many social posting connectors as you need, and assign them to different users or business units

質問 # 285

A Marketing Cloud Account Engagement administrator wants to use progressive profiling to collect information on a prospect over time.

What is the recommended Marketing Cloud Account Engagement asset to use?

- A. Third party form
- B. Marketing Cloud Account Engagement form handler
- **C. Marketing Cloud Account Engagement form**
- D. Marketing Cloud Account Engagement landing page without a form

正解: C

解説:

Explanation

According to the [Salesforce documentation], the recommended Marketing Cloud Account Engagement asset to use for progressive profiling is a Marketing Cloud Account Engagement form. A Marketing Cloud Account Engagement form is a web form that can be used to collect information from prospects and store it in Marketing Cloud Account Engagement. A Marketing Cloud Account Engagement form can be configured to use progressive profiling, which is a feature that allows the form to display different fields based on the information that is already known about the prospect. This way, the form can collect more information over time, without asking the same questions repeatedly or overwhelming the prospect with too many fields at once. A Marketing Cloud Account Engagement landing page without a form, a Marketing Cloud Account Engagement form handler, or a third party form are not recommended for progressive profiling, as they do not have the same functionality and flexibility as a Marketing Cloud Account Engagement form. References: [Salesforce documentation]

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