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## **Salesforce Communications Cloud Accredited Professional Sample Questions (Q75-Q80):**

### **NEW QUESTION # 75**

A telecom service provider offers internet, mobile and TV services that can be sold as bundled and independently. Fulfillment consultant designer is designing the orchestration order that contains any combination to consistently improve the customer

satisfaction, the consultant need to design a solution that makes the service available to consumers for consumption and support changes for completely fulfilled offers even when other are still being same. what is the recommendation approach for an assets management strategy in this case?

- A. Module the offer as a top level offers, Use staged assetization in orchestration to assetize the offer that have been ordered
- B. Module the offer as a triple play bundle, Use staged assetization in orchestration to assetize the offer that have been ordered
- C. Module the offer as a triple play bundle, Use standard assetization in orchestration to assetize the offer that have been ordered
- D. Module each offer as top offer, Use the standard assetization in orchestration to assetize the offer that have been ordered

**Answer: A**

#### **NEW QUESTION # 76**

T current architecture has two systems one which is sales facing (internal) other is customer facing (website). Currently product catalog is maintained separately in both systems.

UT has introduced communication cloud. What approach should consultant recommend for maintaining their product catalog during their digital transformation.

- A. Introduce new product catalog primary application that will synchronize both communication cloud and the web channels.
- B. Manage the product catalog in enterprise product catalog and use digital commerce APIs to extract the product catalog to web channels.
- C. Manage the product catalog internally using communication cloud and use cart API to expose the product catalog to website
- D. Manage product catalog in communication cloud and periodically synchronize the web channels automatically

**Answer: B**

#### **NEW QUESTION # 77**

Universal containers (UC) is a communication using communication cloud and would like to introduce a limited- time offer of their customers. The offer will be available on UC's website through DC APIs and once claimed, will give customers a 10% discount for three months. Which options should a consultant configure to meet the requirement?

- A. Time Plan
- B. Discount
- C. Offering
- D. Promotions

**Answer: A,D**

#### **NEW QUESTION # 78**

ABC cloud communication service provider that uses communication cloud for their B2B Market. ABC cloud sells services to tier 1 enterprise companies across the globe the number of items in the cart for each customer is usually high and with new products being introduced, the company expects even higher cart numbers. Sales representative started to notice performance reduction while submitting big carts to order management. A consultant was asked to provide design guidance for product design while taking into consideration communication cloud CPQ and order management constraints. Which two options should the consultant consider while designing the commercial catalog?

- A. Avoid deep product hierarchy and big list of add on, limit the number of advance rule such as AutoAdd or Auto Remove products.
- B. Model all product in flat while controlling the cardinality with AutoAdd and AutoRemove advanced rules
- C. Keep the number of attribute on the product low, avoid big picklist and direct assignments.
- D. Advise them to use picklist attribute with multiple pick lists values instead of configuring new products

**Answer: D**

## NEW QUESTION # 79

Universal Connect has a requirement to capture site address for its high speed business internet offerings in order to do a serviceability check. Which two entities are used in communication cloud to capture location information?

- A. Place
- B. Service Account
- C. Premise
- D. Address

**Answer: B,C**

## NEW QUESTION # 80

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