

B2B-Commerce-Administrator Valid Exam Syllabus - Certification B2B-Commerce-Administrator Exam



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Salesforce Accredited B2B Commerce Administrator Sample Questions (Q86-Q91):

NEW QUESTION # 86

Which two statements are true regarding price lists?

Choose 2 answers

- A. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.
- B. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.
- C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.
- D. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer's cart will reflect two line items for the same product X at each price point.

Answer: A,D

Explanation:

Explanation

According to the Explore B2B and B2B2C Commerce module, using the marketplace pricing strategy, as a buyer if a customer adds product X to their cart from both seller A and seller B, their cart will reflect two line items for the same product X at each price point. Also, when using standard CC Product pricing, a business user can achieve customer-specific pricing by creating a CC Product. Therefore, options B and D are true statements. Option A is false because when using the promotions pricing strategy, each customer has a price list that contains products with discounts applied by promotions. Option C is false because when using effective accounts parent-child hierarchy, both parent and child accounts require CC Account Group. References: Explore B2B and B2B2C Commerce, Pricing Strategies in Salesforce B2B Commerce

NEW QUESTION # 87

Which three actions must a developer take, in a B2B Commerce store, to accept credit card payments using a client's chosen payment provider?

- A. Create a RegisteredExternalService record for the custom payment provider class.
- B. Create an Apex class that implements the `commercepayments.PaymentGatewayAdapter`.
- C. Create a named credential for authentication with the payment provider.
- D. Create an Apex class that implements the `sfdc_checkout.PaymentGatewayAdapter`.
- E. Create a PaymentProviderGateway record for the custom payment provider class.

Answer: B,C,D

Explanation:

To accept credit card payments using a client's chosen payment provider, a developer must take the following three actions in a B2B Commerce store:

Create a named credential for authentication with the payment provider. A named credential is a Salesforce feature that defines the URL of a callout endpoint and its required authentication parameters. By creating a named credential for the payment provider, the developer can securely store the credentials and use them in Apex code without hardcoding them.

Create an Apex class that implements the `commercepayments.PaymentGatewayAdapter` interface. This interface defines the methods that a custom payment provider class must implement to process credit card payments in B2B Commerce. The developer must implement the methods such as `authorize`, `capture`, `refund`, and `void` to handle the payment transactions with the payment provider's API.

Create a `PaymentProviderGateway` record for the custom payment provider class. This record is a custom metadata type that defines the properties of the payment provider, such as its name, label, description, and Apex class name. By creating this record, the developer can register the custom payment provider class with B2B Commerce and make it available for selection in the Payment Gateway Settings page. Reference: 1: Named Credentials - Trailhead, 2: Implementing Custom Payment Providers - Salesforce Developers Blog, 3: Integrate Payments into a B2B Commerce Store with Ease - Salesforce Developers Blog

NEW QUESTION # 88

An admin needs to rebuild the Search Index in the B2B Commerce App. What should the admin do next while on the Store record Page?

- A. Go to Search Reindex in Setup.
- B. Click on Community Settings
- C. Click on Search Reindexing in the Quick Options
- D. Click on the Search tile

Answer: D

NEW QUESTION # 89

Customers on a current project are accustomed to searching for products by part number. The format for part numbers is numeric with two decimal places, such as: 123456.78. *The search results do not seem to be producing an expected number of hits on the part numbers entered. What are two likely causes?

- A. Part number is a text field added after the last search index.
- B. Part number values can change with each variation product.
- C. The part number value is in a formula field that uses other field values.
- D. The part number and product code contain the same value.

Answer: B,C

Explanation:

Explanation

Two likely causes of not producing an expected number of hits on the part numbers entered are: part number values can change with each variation product, and the part number value is in a formula field that uses other field values. A variation product is a product that has different variations based on attributes, such as color or size1, [12]. A part number is a unique identifier for a product or a variation product1, [13]. If part number values can change with each variation product, then searching for a part number may not return all the relevant results, because some variation products may have different part numbers than their parent products. If the part number value is in a formula field that uses other field values, then searching for a part number may not return any results, because formula fields are not searchable by default. References: Salesforce Accredited B2B Commerce Administrator Exam Guide, Product Variations and Attributes, Part Number Field, Formula Field Considerations

NEW QUESTION # 90

A Bedding company is selling bed items that vary by three different lengths. 36m 31 Which set of steps should an Administrator take to create variation products?

- A. Create a custom field length_c and a parent product with length selected as variation field.
- B. Create a custom field length_c, a variation attribute set, and three parent products.
- C. Create a custom object ProductWithLength_c, a custom field, and a parent product.
- D. Create a custom field length_c, a variation attribute set, and a parent product.

Answer: D

Explanation:

To create variation products for bed items that vary by three different lengths, the Administrator shouldB.

Create a custom field length_c, a variation attribute set, and a parent product. The custom field length_c will store the different lengths, the variation attribute set will organize these variations, and the single parent product will represent the base item from which the variations derive.

NEW QUESTION # 91

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