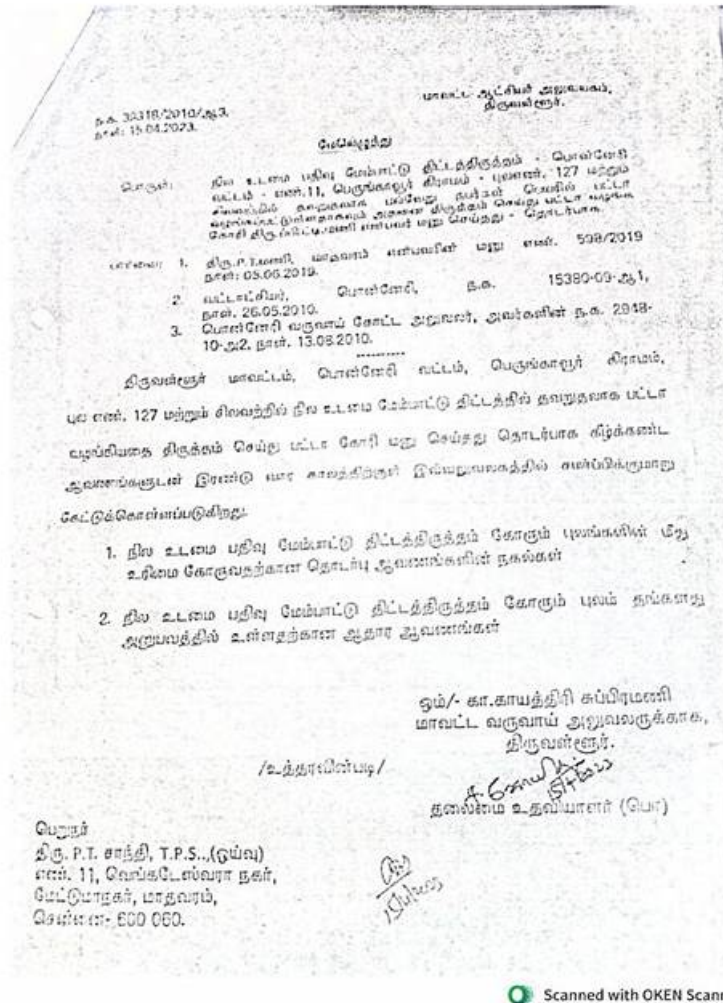


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Success in the test of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2508) certification proves your technical knowledge and skills. The C-S4CS-2508 exam credential paves the way toward

landing high-paying jobs or promotions in your organization. Many people who attempt the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2508) exam questions don't find updated practice questions. Due to this they don't prepare as per the current C-S4CS-2508 examination content and fail the final test.

SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 2	- Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 3	Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 4	Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	- Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q39-Q44):

NEW QUESTION # 39

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Enter configuration values in SAP Central Business Configuration
- B. Demonstrate where to find business process documentation
- C. Set up manual test cases in SAP Cloud ALM
- D. Gather perceived change impact feedback

Answer: A,C

NEW QUESTION # 40

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- A. Cost center
- B. General ledger (G/L) indicator
- C. Reconciliation account
- D. Chart of accounts

Answer: B,C

NEW QUESTION # 41

Which of the following describes the use of return orders in SAP S/4HANA Returns Management? Note: There are 2 correct answers to this question.

- A. An inspection code may be entered in the return order header
- **B. The settlement agreed with the customer is recorded in the return order item**
- C. A return order must be created with reference to a sales order
- **D. A follow-up activity may be entered in the return order item**

Answer: B,D

NEW QUESTION # 42

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK). What is automatically created for each relevant third party?

- **A. Purchase requisition**
- B. Delivery
- C. Purchase order
- D. Billing document

Answer: A

NEW QUESTION # 43

How can you migrate data to SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- **A. With XML or CSV templates**
- B. With the zero downtime service
- **C. With a separate SAP HANA database**
- D. With Core Data Services

Answer: A,C

NEW QUESTION # 44

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