

# Exam L5M7 Study Solutions - L5M7 Valid Braindumps Ebook



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CIPS L5M7 certification exam is a high demand exam tests in IT field because it proves your ability and professional technology. To get the authoritative certification, you need to overcome the difficulty of L5M7 Test Questions and complete the actual test perfectly. Our training materials contain the latest exam questions and valid L5M7 exam answers for the exam preparation, which will ensure you clear exam 100%.

## CIPS L5M7 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Understand the Dynamics of Supply Chains: This section of the exam measures the skills of Supply Chain Analysts and covers the foundational understanding of how supply chains operate, interact, and add value to organizations. It examines the differences between supply chains, supply networks, and supply chain management while exploring the concept of supplier tiering and network sourcing. Candidates are expected to understand how effective supply chain management improves quality, reduces costs and lead times, and fosters innovation while mitigating risks. Additionally, this section emphasizes the connection between an organizational infrastructure, culture, and process management in achieving efficient supply chains. It also compares various improvement approaches, including collaborative and competitive models, outsourcing, offshoring, and global procurement.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Understand Measures Required to Achieve Competitive Advantage in Supply Chains: This section of the exam measures the skills of Strategic Sourcing Specialists and focuses on achieving and maintaining competitive advantage through strategic supply chain practices. It assesses knowledge of how organizations can leverage cost leadership or differentiation strategies to outperform competitors. Candidates are expected to understand pricing mechanisms such as fixed and variable pricing, open book costing, and risk</li> <li>reward arrangements that drive efficiency and transparency. The section also includes cost reduction techniques like supplier rationalization, value analysis, and negotiation strategies that enhance profitability. Finally, it examines collaborative approaches such as partnership sourcing, building supplier trust, and managing relationship life cycles to ensure long-term strategic advantages within the supply chain.</li> </ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Understand Improvement Methodologies that Can Be Used in Supply Chains:</b> This section of the exam measures the skills of Procurement Managers and focuses on the tools and methodologies used to enhance supply chain performance and efficiency. It highlights the principles of total quality management (TQM), including quality assurance and inspection, and their role in ensuring product and process consistency. Candidates must understand how to use statistical methods such as KPIs, data analysis, and Six Sigma to drive continuous improvement. The section also explores lean thinking, agile processes, Just-in-Time (JIT) systems, and the 5S methodology as frameworks for optimizing operations. Furthermore, it covers the application of business process re-engineering (BPR) and benchmarking to evaluate and redesign supply processes for better performance and competitiveness.</li> </ul>
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## L5M7 Valid Braindumps Ebook - Reliable L5M7 Exam Materials

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### CIPS Achieving Competitive Advantage Through the Supply Chain (L5M7) Sample Questions (Q56-Q61):

#### NEW QUESTION # 56

Which industry is most likely to use supplier tiering?

- A. Services
- **B. Automotive**
- C. Finance
- D. Agriculture

**Answer: B**

Explanation:

The automotive industry uses supplier tiering, assigning responsibility to different supplier levels (Tier 1, Tier 2, etc.) for efficiency and control.

Short cited extract: "Automotive sector commonly applies supplier-tier structures." (L5M7 Study Guide, p. 115)

Reference: CIPS L5M7 Study Guide, p. 115.

#### NEW QUESTION # 57

Sandy has been asked to collect primary data on manufacturing defects and their effect on profits. She decides to send a questionnaire to staff. Is this correct?

- A. Yes - staff will know all the answers
- **B. Yes - a questionnaire is a form of primary data**
- C. No - a questionnaire will not provide useful information
- D. No - she should research online about defaults

**Answer: B**

Explanation:

Primary data is information collected first-hand, including surveys, interviews, and questionnaires. Sandy's approach aligns with primary data collection methods.

Short cited extract: "Primary data: original research such as questionnaires and interviews." (L5M7 Study Guide, p. 141)

Reference:CIPS L5M7 Study Guide, p.141.

#### NEW QUESTION # 58

Which of the following departments within an organisation form part of the Value Chain?  
Select THREE.

- A. Human Resources
- B. Procurement
- C. Marketing
- D. Operations
- E. Logistics

**Answer: C,D,E**

Explanation:

According to Michael Porter's Value Chain, primary activities include inbound logistics, operations, outbound logistics, marketing and sales, and service. Procurement and HR are support activities.

Short cited term: "primary activities - logistics, operations, marketing and sales" (L5M7 Study Guide, p. 76).

Reference:CIPS L5M7 Study Guide, p. 76.

#### NEW QUESTION # 59

Where two organisations at different levels of the supply chain share responsibilities, resources, and performance information to serve similar end customers, what is this known as?

- A. Loose supply chain collaboration
- B. Tight supply chain collaboration
- C. Horizontal collaboration
- D. Vertical collaboration

**Answer: D**

Explanation:

Vertical collaboration occurs between different tiers (e.g., buyer-supplier) to coordinate capabilities for customer value. Short cited term: "vertical collaboration ... different levels/tiers" (L5M7 Study Guide, p.90).

Reference:CIPS L5M7 Study Guide, p.90.

#### NEW QUESTION # 60

When implementing Business Process Re-engineering (BPR), which should be the first step?

- A. Identify and prioritise improvement opportunities
- B. Establish customer requirements
- C. Analyse and document the existing process
- D. Appoint a process owner

**Answer: D**

Explanation:

BPR begins by appointing a process owner - a responsible individual to lead and oversee change before analysis or redesign begins.

Short cited extract: "Step one of BPR - appoint a process owner to take accountability." (L5M7 Study Guide, p.169)

Reference:CIPS L5M7 Study Guide, p.169.

#### NEW QUESTION # 61

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