

700-750 Exam Fragen - 700-750 Trainingsunterlagen

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Cisco 700-750 Exam

Cisco Small and Medium Business Engineer

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Cisco 700-750 Prüfungsplan:

Thema	Einzelheiten
Thema 1	Exploring SMB Experiences: This topic assesses major benefits of Cisco SMB experiences and those specific solutions which can be implemented in these experiences. Furthermore, the topic explains how SMBs can leverage different experiences of Cisco SMB to their full advantage.
Thema 2	Introducing Engineering Programs: It explores resources of engineering and their role in boosting sales success. The topic also discusses sub-topics related to Sales Connect and Blackbelt, Disti presales support options and the Meraki CMNA program. Benefits of Technical Assistance Center (TAC) are also discussed in this topic.

Thema 3	• Navigating Hybrid Workforce Experiences: The topic focuses on the significance of hybrid workforce experiences. It discusses how hybrid experiences meet the needs of SMBs. Moreover, it delves into different cross-selling and upselling strategies for the SMB market. Lastly, questions about how to apply hybrid solutions across diverse industries and verticals may also appear.
Thema 4	• Implementing SMART IT: It discusses the interpretation of data to extract meaningful insights for informed decision-making. It also explains Cisco's smart portfolio and cross-selling and upselling strategies for the smart SMB market. Real-world use cases that demonstrate the benefits of smart solutions are also discussed in this topic.
Thema 5	• Securing the Modern Workplace: In this topic, sub-topics related to digital security solutions for SMBs, physical security and environmental solutions, different techniques for cross-selling and upselling secure solutions are present. It also discusses how to apply secure solutions across different industries and verticals.
Thema 6	• Enabling People, Enhancing Workspaces: It examines tactics for enabling employees to maximize their potential and methods of enhancing physical and digital workspaces. Moreover, the topic explores how to empower IT teams to facilitate efficient operations.

>> 700-750 Exam Fragen <<

700-750 Mit Hilfe von uns können Sie bedeutendes Zertifikat der 700-750 einfach erhalten!

Wir hoffen, dass sich alle Ihrer in der Cisco 700-750 Prüfungssoftware gesetzten Erwartungen erfüllen können. Die Vollständigkeit und Autorität der Test-Bank, Vielfältigkeit der Versionen von Unterlagen---- Es gibt 3 Versionen, nämlich PDF, Online Test Engine und Practice Testing Engine, und auch die kostenlose Demo und einjährige Aktualisierung der Cisco 700-750 Software, alles enthält unsere herzlichste Anstrengungen!

Cisco Small and Medium Business Engineer 700-750 Prüfungsfragen mit Lösungen (Q46-Q51):

46. Frage

How does Cisco help SMBs to be truly smart?

- A. operational inefficiencies
- B. secure connectivity
- C. employee automation
- D. utilities cost control

Antwort: B

Begründung:

Cisco aids SMBs in becoming truly smart by providing secure connectivity solutions. These solutions are designed to enable employees to work safely and reliably from anywhere, at any time. Cisco's offerings, such as Meraki Wi-Fi for public or private connectivity, ensure speed, scale, and security. Additionally, Cisco's smart office technology solutions leverage intelligent workplace technologies like Meraki cameras for security and smart building automation, and environmental sensors for a smarter, safer, and more sustainable future.

This secure connectivity is fundamental to enabling smart operations and empowering SMBs to take advantage of digital opportunities.

References = Cisco Smart Office Technology Solutions for SMBs, Small and Medium Business Products - Cisco, The Smart SMB With Cisco's Smart SMB.

47. Frage

How is Cisco transforming the modern workplace?

- A. by focusing on products that drive increased revenue
- B. by modernizing public infrastructure
- C. investing in artificial intelligence and machine learning
- D. by offering a range of solutions designed to enable, enhance, and empower the modern workplace experience

Antwort: D

Begründung:

Cisco is transforming the modern workplace by providing a suite of networking, security, cloud, and collaboration solutions that support businesses in adapting to new work environments. These solutions are aimed at creating Trusted Workplaces that enable a Safe Return to Office and support a Secure Remote Workforce. This includes technologies that automate and secure network connectivity, provide social density and proximity insights for employee health and safety, and enable collaboration through tools like Webex, which leverage AI, sensors, and alerts to facilitate work from anywhere¹².

References := Cisco Shapes the Future of Work, Cisco Powers Hybrid Work

48. Frage

How are solutions tailored to meet unique SMB requirements for growth?

- A. Offer a one-size fits all package.
- B. Upscale the customer so they do not have to upscale in the future.
- C. Provide general hands-on demonstrations.
- D. Offer varied payment plans and discounts for bundled products.

Antwort: D

Begründung:

Cisco tailors solutions to meet unique SMB requirements for growth by offering flexibility in payment plans and discounts for bundled products. This approach allows SMBs to invest in technology that scales with their growth, ensuring they can capitalize on new revenue opportunities without the burden of a significant upfront cost. Cisco's solutions are designed to be flexible, scalable, and simple, supporting key business initiatives and innovations. Additionally, Cisco and its partners work closely with SMBs to understand their unique needs and select the right solutions and services, further personalizing the experience and offering.

References := Cisco SMB Solutions, Cisco IT Decisions for SMBs, Cisco SMB Class Solutions

49. Frage

The average number of SaaS application categories used by an SMB is 13. What does this mean for business?

- A. more security vulnerabilities
- B. less system interactions
- C. less distributed applications
- D. less data with more contextualization

Antwort: A

Begründung:

The average use of 13 SaaS application categories by an SMB indicates a diverse range of software tools utilized in the business operations. This diversity can lead to more security vulnerabilities for several reasons:

1. Increased Attack Surface: Each SaaS application represents a potential entry point for security threats, so more applications mean a larger attack surface.
2. Complexity in Management: Managing security across multiple applications can be complex, increasing the chance of oversight or errors.
3. Integration Challenges: Integrating different SaaS applications can create security gaps, especially if they are not designed to work together seamlessly.
4. Varied Security Standards: Different SaaS providers may have different levels of security measures, and weaker security in one application can compromise the overall security posture.

Businesses must therefore be vigilant in implementing comprehensive security strategies that encompass all the SaaS applications they use.

References :=

*Average number of SaaS apps used worldwide 2022 | Statista

*50+ Essential SaaS Statistics You Need to Know in 2024 - Techopedia

*Saas Application Usage Maturing in Global SMB and Midmarket
*SMBs will want collaboration and line-of-business applications

50. Frage

Which device connects remote SMB workers with power collaboration solutions and award-winning devices?

- A. Meraki Insight
- B. Cloud Meeting Solutions
- **C. WebEx**
- D. Meraki Systems Manager

Antwort: C

Begründung:

Cisco's WebEx is a suite of collaboration solutions designed to connect remote workers with powerful tools and award-winning devices. It provides high-quality video experiences that make users feel like they're face to face, whether they are in conference rooms, at their desks, or on the go. This aligns with Cisco's emphasis on fostering effective SMB teamwork from anywhere, ensuring teams can meet and work faster, smarter, and more effectively.

51. Frage

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Wir EchteFrage sind der zuverlässige Rückhalt für jede, die auf die Cisco 700-750 Prüfung vorbereiten. Alle, was Sie bei der Vorbereitung der Cisco 700-750 Prüfung brauchen, können wir Ihnen bieten. Nachdem Sie gekauft haben, werden wir Ihnen weiter hingehend helfen, die Cisco 700-750 Prüfung zu bestehen. Einjährige Aktualisierung der Software und 100% Rückerstattung Garantie, sind unser herzlicher Kundendienst.

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