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## Salesforce Certified Data Architect Sample Questions (Q178-Q183):

### NEW QUESTION # 178

Get Cloudy Consulting uses an invoicing system that has specific requirements. One requirement is that attachments associated with the Invoice\_c custom object be classified by Types (i.e., "Purchase Order", "Receipt", etc.) so that reporting can be performed on invoices showing the number of attachments grouped by Type. What should an Architect do to categorize the attachments to fulfill these requirements?

- A. Create a custom object related to the Invoice object with a picklist field for the Type.
- B. Add additional options to the standard ContentType picklist field for the Attachment object.
- C. Create a custom picklist field for the Type on the standard Attachment object with the values.
- D. Add a ContentType picklist field to the Attachment layout and create additional picklist options.

**Answer: A**

Explanation:

Creating a custom object related to the Invoice object with a picklist field for the Type allows the architect to categorize the attachments and report on them by Type. The standard Attachment object does not have a ContentType picklist field, and adding a custom picklist field to it would not be best practice.

### NEW QUESTION # 179

NTO processes orders from its website via an order management system (OMS). The OMS stores over 2 million historical records and is currently not integrated with SF. The Sales team at NTO using Sales cloud and would like visibility into related customer orders yet they do not want to persist millions of records directly in Salesforce. NTO has asked the data architect to evaluate SF connect and the concept of data verification. Which 3 considerations are needed prior to a SF Connect implementation? Choose 3 answers:

- A. Assess whether the external data source is reachable via an ODATA endpoint.
- B. Identify the external tables to sync into external objects
- C. Configure a middleware tool to poll external table data
- D. Develop an object relationship strategy.
- E. Create a 2nd system Admin user for authentication to the external source.

**Answer: A,B,D**

### NEW QUESTION # 180

Universal Containers has a requirement to store more than 100 million records in salesforce and needs to create a custom big object to support this business requirement.

Which two tools should a data architect use to build custom object?

- A. Use DX to create big object.
- B. Go to Big Object In setup select new to create big object.
- C. Use Metadata API to create big object.
- D. Go to Object manager In setup and select new to create big object.

**Answer: B,C**

### NEW QUESTION # 181

A customer needs a sales model that allows the following:

Opportunities need to be assigned to sales people based on the zip code.

Each sales person can be assigned to multiple zip codes.

Each zip code is assigned to a sales area definition. Sales is aggregated by sales area for reporting.

What should a data architect recommend?

- **A. Configure territory management feature to support opportunity assignment.**
- B. Assign opportunities using list views using zip code.
- C. Allow sales users to manually assign opportunity ownership based on zip code.
- D. Add custom fields in opportunities for zip code and use assignment rules.

**Answer: A**

Explanation:

The best solution to assign opportunities based on zip code and sales area is to configure territory management feature to support opportunity assignment. Territory management is a feature that allows you to organize your sales team into territories based on criteria such as geography, industry, product line, or customer segment.

You can assign accounts and opportunities to territories using assignment rules or manual sharing. You can also define forecast managers and roll up forecasts by territory<sup>45</sup>. Assign opportunities using list views using zip code is not a good solution because it is inefficient and does not support reporting by sales area. Add custom fields in opportunities for zip code and use assignment rules is not a good solution because it requires creating additional fields and does not support reporting by sales area. Allow sales users to manually assign opportunity ownership based on zip code is not a good solution because it is prone to errors and does not support reporting by sales area.

### NEW QUESTION # 182

A company wants to document the data architecture of a Salesforce organization.

What are two valid metadata types that should be included? (Choose two.)

- **A. CustomField**
- **B. RecordType**
- C. SecuritySettings
- D. Document

**Answer: A,B**

Explanation:

Option A is correct because RecordType is a valid metadata type that should be included in documenting the data architecture of a Salesforce organization<sup>1</sup>. RecordType defines different business processes, picklist values, and page layouts for different users<sup>2</sup>.

Option C is correct because CustomField is another valid metadata type that should be included in documenting the data architecture of a Salesforce organization<sup>1</sup>. CustomField defines custom attributes for standard or custom objects<sup>3</sup>. Option B is not correct because Document is not a valid metadata type, but a standard object that stores documents in folders<sup>4</sup>. Option D is not correct because SecuritySettings is not a valid metadata type, but a setup menu that allows administrators to configure various security features such as password policies, network access, session settings, etc.

### NEW QUESTION # 183

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