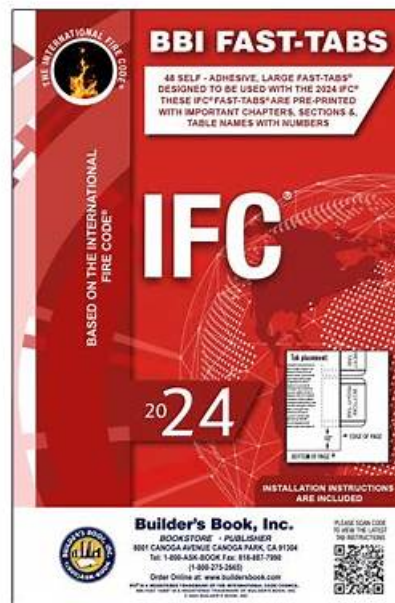


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## CISI IFC Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Understanding Investment Products and Portfolios: This domain explores various investment products including stocks, bonds, and securities, along with portfolio construction principles, asset allocation strategies, and how different products work together to meet client objectives.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Introduction to the Mutual Funds Marketplace: This domain covers the structure of Canada's mutual fund industry, including key participants like manufacturers, distributors, and regulators, along with distribution channels and the regulatory framework governing the industry.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Understanding Alternative Managed Products: This domain introduces investment products beyond traditional mutual funds, including ETFs, segregated funds, and hedge funds, examining their features, structures, benefits, risks, and regulatory treatment.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>The Know Your Client Communication Process: This domain focuses on gathering and documenting client information to ensure suitable recommendations, including understanding financial situations, investment objectives, risk tolerance, and maintaining ongoing communication with clients.</li></ul>

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## CISI Investment Funds in Canada (IFC) Exam Sample Questions (Q470-Q475):

### NEW QUESTION # 470

Fund A has a 5-year average return of 10% and a standard deviation of 5%. Fund B has a 5-year average return of 8% and a standard deviation of 2%. Select the most accurate statement about Funds A and B.

- A. Fund A's returns have ranged from 5% to 10%
- **B. Fund B is less risky than Fund A**
- C. Fund A will always provide a higher return than Fund B
- D. Fund B's lowest return is lower than Fund A's lowest return

**Answer: B**

Explanation:

A lower standard deviation indicates lower volatility and thus lower risk. Fund B, with a standard deviation of 2%, is less risky than Fund A, with a standard deviation of 5%. The feedback from the document states:

"We can find the probable range of returns as follows: Average Return + Standard deviation = Positive outcome. Average Return - Standard deviation = Negative outcome. In any given year Fund A, which has the higher standard deviation, could fluctuate much more widely, making it less attractive as an investment, even over the long-term. Volatility is the most common measure of risk."

Reference: Chapter 8 - Constructing Investment Portfolios Learning Domain: Understanding Investment Products and Portfolios

### NEW QUESTION # 471

An established securities house in Quebec offers several investment products, including mutual funds and various securities (e.g., bonds and stocks). An administrative employee has brought forward a potential fund trading violation by a registered employee. Immediately following the employee's report what action is most likely to occur?

- **A. CIRO will investigate as a SRO.**
- B. CIRO will investigate as a CSA.
- C. AMF will investigate as a CSA.
- D. AMF will investigate as a SRO.

**Answer: A**

### NEW QUESTION # 472

On which of the following does the Personal Information Protection and Electronic Documents Act (PIPEDA) impose requirements?

- **A. organizations in the private sector subject to federal regulation**
- B. departments and agencies of provincial governments
- C. departments and agencies of the Government of Canada
- D. consumers

**Answer: A**

Explanation:

The Personal Information Protection and Electronic Documents Act (PIPEDA) is a federal law that imposes requirements on the collection, use, and disclosure of personal information by organizations in the private sector that are subject to federal regulation, such as banks, telecommunications, transportation, and broadcasting. PIPEDA also applies to organizations that operate in provinces or territories that do not have substantially similar privacy legislation, such as Alberta, British Columbia, and Quebec. PIPEDA does not apply to consumers, departments and agencies of the Government of Canada, or departments and agencies of provincial governments, as they are governed by other privacy laws or regulations<sup>12</sup> References = Canadian Investment Funds Course, Unit 7: The Regulatory Environment, Lesson 3: Privacy Legislation, Section 7.3.1: Personal Information Protection and Electronic Documents Act (PIPEDA) 1; Office of the Privacy Commissioner of Canada website

### NEW QUESTION # 473

Catarina is a Dealing Representative for Ethical Financial which represents 20 different mutual fund families. Darlene is a fund manager from one of those mutual fund families and wants to send a gift card to Catarina as a symbol of appreciation. Ethical Financial's policies and procedures manual (PPM) require that Catarina decline the gift. What method of addressing conflict of interest is being used by Ethical Financial?

- A. Potential
- **B. Avoidance**
- C. Disclosure
- D. Control

**Answer: B**

Explanation:

Avoidance is a method of addressing conflict of interest by preventing it from occurring in the first place.

Ethical Financial's policies and procedures manual (PPM) require that Catarina decline the gift from Darlene, which is a potential source of conflict of interest. By doing so, Catarina avoids any appearance of favouritism or bias towards Darlene's mutual fund family. (Canadian Investment Funds Course, Chapter 2, Section 2.3)

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Canadian Investment Funds Course, Chapter 2, Section 2.3: Conflicts of Interest IFSE Institute: Conflicts of Interest1

### NEW QUESTION # 474

Fred's client, Matteo, holds a technology-themed mutual fund. The fund's investment objective recently changed, allowing it to hold various cryptocurrencies, resulting in a high-risk rating and making it unsuitable for Matteo. Fred discussed the change with his client, but Matteo insisted on continuing to hold the fund.

What action must Fred take?

- **A. Document the client's decision to hold.**
- B. Report the change to senior management.
- C. Redeem the fund.
- D. Update Matteo's risk profile so the fund is now suitable for him.

**Answer: A**

### NEW QUESTION # 475

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