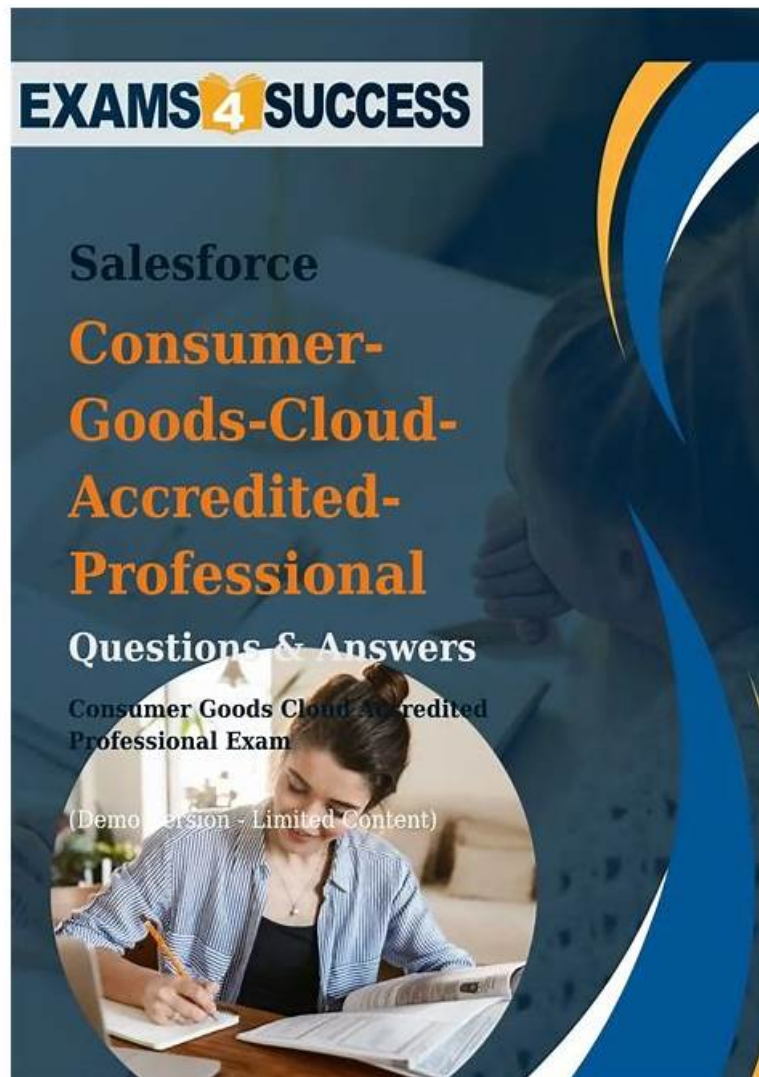


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### Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q39-Q44):

#### NEW QUESTION # 39

Which three Consumer Goods Cloud(CGC) objects are linked to the product2 object in the CGC data model?

- A. Delivery Product
- B. Store Product
- C. Assortment Product
- D. Promotion Product
- E. Assessment Task Product

**Answer: B,C,D**

#### NEW QUESTION # 40

Alpine, a Consumer Goods company, is sending new product introduction samples to outlets via their distributors who are using Alpine's field execution app. How can Alpine keep track of the inventory of the samples in the field?

- A. By assigning the asset to a custom task type and make the distributors enter the delivered quality
- B. By creating a report for store locations to monitor the on hand inventory
- C. By creating delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping Unit (SKU).
- D. By creating delivery tasks for the distributors and track the shipping document status

**Answer: C**

Explanation:

To keep track of the inventory of the samples in the field, Alpine can create delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping Unit (SKU). A delivery task is a type of action plan task that allows a field rep to deliver products to a retail store. A product SKU is a unique identifier for a product that can be scanned and tracked in inventory systems. By creating delivery tasks and monitoring product SKUs, Alpine can ensure that the distributors have enough samples to distribute and also track how many samples have been delivered to each store. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

#### NEW QUESTION # 41

Which three Survey invitations are displayed in the In-Store Survey task during a visit?

- A. Survey invitations associated with the Store Primary Contact
- B. Survey invitations associated with the Retail Store
- C. All open Survey invitations
- D. Survey invitations associated with the visit
- E. All Survey invitations targeted to a contact or user

**Answer: A,B,D**

Explanation:

Survey invitations associated with the visit, the Retail Store, and the Store Primary Contact are three survey invitations that are displayed in the In-Store Survey task during a visit. These survey invitations are relevant to the context of the visit and can help users to collect feedback from the store staff or customers. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 27.

#### NEW QUESTION # 42

Which three statements are Correct about Store Products?

- A. Store products are required for Promotion check task to work
- B. Store Products are required for Inventory Check Task to work
- C. Store Products are automatically When shipment related tasks are completed
- D. Store Products drive the order capture functionality.
- E. Store Products are required to search and scan functionality in the Inventory Check Task

**Answer: A,B,E**

Explanation:

Store Products are integral to various tasks in Consumer Goods Cloud, including inventory and promotion checks, as well as search and scan functionalities.

#### NEW QUESTION # 43

Northern Trail Outfitters (NTO) would like to know if the high value assets placed in stores are compliant. If not compliant, NTO would like a boolean value generated to trigger an action plan for correction. What is the recommended approach to meet the customer's requirement and limit the amount of custom code?

- A. Use a custom task with flow
- B. Use a custom task with apex
- C. Use a promotion check task with apex
- D. Use an inventory check task with flow

**Answer: D**

Explanation:

This approach allows for an efficient and code-minimal way to check compliance of high-value assets in stores and trigger correction action plans based on Boolean values.

#### NEW QUESTION # 44

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