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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q102-Q107):

NEW QUESTION # 102

What does an Administrator need to configure to enable Activity Tracking in the storefront?

- **A. Leverage Google Analytics.**
- B. Deploy Commerce Einstein.
- C. Configure Time to Live with Experience Builder.
- D. Set a Cookie for Tracking.

Answer: A

Explanation:

To enable Activity Tracking in the storefront, an administrator needs to D. Leverage Google Analytics. By integrating Google Analytics with the B2B Commerce storefront, the administrator can track user activities, providing insights into user behavior and improving the overall shopping experience.

NEW QUESTION # 103

An Administrator needs to support a unique use case with an exclusive line of products. Only certain stores designated as "premier" status should contain an exclusive list of products. All of the other products outside of the exclusive product line should be available in all stores.

Is it possible to support this use case of store-specific products in B2B Commerce?

- A. Yes. There is an exclusive line checkbox on the Product entity which supports this scenario.
- B. No. The products must be filtered with custom code.
- C. No. The data model does not support this type of configuration.
- **D. Yes. This is supported by the B2B Commerce data model.**

Answer: D

Explanation:

Supporting store-specific products, including an exclusive line of products for "premier" status stores, is supported by the B2B Commerce data model (C). This capability allows for the configuration of product availability and visibility based on store status or other criteria, enabling differentiated product offerings across various store types.

NEW QUESTION # 104

How can an Administrator configure the checkout time-to-live?

- **A. Update TTL properties in Order Settings under Setup**
- B. Update WebStore properties in Store Administration
- C. Find a WebStore and update properties and update CheckoutTimeToLive and
- D. Find a WebCart and update CheckoutTimeToLive and CheckoutValidAfterDate properties

Answer: A

Explanation:

To configure the checkout time-to-live in Salesforce B2B Commerce, an Administrator should D. Update TTL properties in Order Settings under Setup. This involves accessing the Order Settings in the Salesforce Setup menu and adjusting the Time To Live (TTL) properties, such as CheckoutTimeToLive, to define the duration for which a checkout session remains active before expiring.

NEW QUESTION # 105

Which three configuration aspects must be set up outside the Commerce App in order to deploy and activate the full B2B Commerce experience both for internal and external users?

- **A. Multi-Factor Authentication**
- **B. Experience Sites**
- **C. Profiles and Permission Sets**
- D. Custom attributes
- E. Salesforce CMS

Answer: A,B,C

Explanation:

To deploy and activate the full B2B Commerce experience for internal and external users, the three configuration aspects that must be set up outside the Commerce App include B. Experience Sites, which involves configuring the digital experience platforms for users; C. Multi-Factor Authentication, which is a security measure to verify user identities; and D. Profiles and Permission Sets, which are essential for defining access controls and permissions for different types of users within the system.

NEW QUESTION # 106

Management has requested a change to the look and feel of the theme of their B2B Commerce site. Which three options can an Administrator update on the site using Experience Builder?

- A. Button Size
- B. Mobile Width and Size
- C. All of the button colors
- D. Customer's Logo
- E. Text Color

Answer: A,D,E

Explanation:

Using Experience Builder, an Administrator can update the Customer's Logo (B), Button Size (C), and Text Color (D) to change the look and feel of the theme of their B2B Commerce site. These options allow for significant customization of the visual aspects of the site, aligning the design with the company's branding and design preferences.

NEW QUESTION # 107

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