

Massachusetts-Real-Estate-Salesperson Actual Cert Test & Massachusetts-Real-Estate-Salesperson Certking Torrent & Massachusetts-Real-Estate-Salesperson Free Pdf



2026 Latest PracticeVCE Massachusetts-Real-Estate-Salesperson PDF Dumps and Massachusetts-Real-Estate-Salesperson Exam Engine Free Share: https://drive.google.com/open?id=1ILPuA_1iDlrjDLLyHX9iR7UovO197dA8

It's universally acknowledged that passing the exam is a good wish for all candidates, if you choose Massachusetts-Real-Estate-Salesperson study materials of us, we can ensure you that you can pass the exam just one time. We have the professional team to search for and study the latest information for exam, therefore you can get the latest information. Furthermore, the quality and accuracy for Massachusetts-Real-Estate-Salesperson Exam briandumps are pretty good. We also pass guarantee and money back guarantee for you fail to pass the exam. Or if you have other exam to attend, we will replace other 2 valid exam dumps for you freely.

Our website is considered to be the top test seller of Massachusetts-Real-Estate-Salesperson practice materials, and gives you the best knowledge of the content of the syllabus of Massachusetts-Real-Estate-Salesperson preparation materials. They provide you with the best possible learning prospects by using minimal effort to satisfy the results beyond your expectations. Despite the intricacies of the nominal concept, the questions of Massachusetts-Real-Estate-Salesperson Exam Questions have been made suitable whatever level you are.

>> Massachusetts-Real-Estate-Salesperson Test Answers <<

Useful Real Estate - Massachusetts-Real-Estate-Salesperson - Massachusetts Real Estate Salesperson Exam Test Answers

Generally speaking, every candidate wants to pass the exam just one time. Massachusetts-Real-Estate-Salesperson learning materials of us can do that for you. Since we have a professional team to collect and research the latest information for the exam, and therefore the quality can be guaranteed. We offer you free demo for Massachusetts-Real-Estate-Salesperson Exam Materials to have a try, so that you can know what the complete version is like. Besides, we also pass guarantee and money back guarantee, and if you fail to pass the exam after using Massachusetts-Real-Estate-Salesperson exam materials of us, we will give you refund.

Real Estate Massachusetts Real Estate Salesperson Exam Sample Questions (Q110-Q115):

NEW QUESTION # 110

The broker has a single agency relationship with the seller. The broker will show the property to a buyer who is a customer. The broker must disclose that the

- A. seller does not like the next door neighbor.
- B. home has a lake view.
- C. seller needs to move soon.
- **D. home has a leaky roof in heavy rains.**

Answer: D

Explanation:

In Massachusetts, when a broker represents the seller, the buyer is treated as a customer (not a client). While the broker owes fiduciary duties to the seller, they also have a duty of honest dealing and disclosure of material defects to customers.

A leaky roof in heavy rains is a material defect that affects the property's value and safety. The broker must disclose it regardless of agency relationship.

The seller's urgency to move (A) and dislike of a neighbor (D) are not material facts.

A positive feature like a lake view (B) may be marketed but is not a required disclosure.

Thus, the correct answer is C: leaky roof.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Agency & Disclosure; 254 CMR 3.00 (Licensee Obligations).

NEW QUESTION # 111

A seller has entered into an exclusive right to sell agreement with a broker. The buyer presents the seller with an offer to purchase which is 20% less than the list price. Which of the following is appropriate?

- A. The seller is obligated to make a counteroffer to the buyer if the offer is unacceptable.
- B. The seller is obligated to pay the buyer a commission or the offer price if the seller rejects the offer.
- C. The seller has 72 hours to submit a counteroffer or else the offer is considered to be accepted.
- **D. The seller is under no obligation to accept the offer or make a counteroffer.**

Answer: D

Explanation:

Comprehensive and Detailed Explanation (150-250 words):

A listing agreement gives the broker the right to market the property and earn a commission if a ready, willing, and able buyer is found, but it does not obligate the seller to accept any offer. Even if the offer is below asking price, the seller can accept, reject, or counteroffer. The seller has full discretion to decide, and no automatic acceptance or commission liability arises just because the offer is refused.

A: Incorrect, seller never owes buyer a commission.

C: There is no automatic "72-hour" acceptance rule unless specifically written into the offer.

D: Seller is not required to counter.

Thus, the correct answer is B.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Brokerage Agreements; Agency Duties.

NEW QUESTION # 112

A couple enters into a purchase contract to buy a house, and their parents are providing a \$5,000 earnest money check. The check is deposited in the listing broker's escrow account. The buyers are unable to get financing, and the contract provides for return of the earnest money to the buyers. The buyers and seller agree in writing to the release of the earnest money. The listing broker should

- A. issue a \$5,000 check to the parents.
- **B. issue a \$5,000 check to the buyers.**
- C. return the earnest money check, minus expenses, to the buyers.
- D. return the earnest money check, minus expenses, to the parents.

Answer: B

Explanation:

Under Massachusetts escrow laws, once an earnest money deposit is given, it becomes part of the transaction and must be held in the broker's escrow account until proper written instructions are received. The critical rule is that the earnest money belongs to the buyer, not to the third party who may have supplied the funds.

Therefore, even though the parents wrote the \$5,000 check, the funds legally belong to the buyers under the purchase and sale agreement. When the contract is canceled due to financing failure, and both parties (buyer and seller) agree in writing to release the deposit, the broker must issue the refund to the buyers, not the parents.

Massachusetts regulations (254 CMR 3.00) require brokers to handle escrow strictly according to the agreement and prohibit deductions for "expenses" unless explicitly authorized. Thus, the correct action is to issue the \$5,000 back to the buyers in full.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Trust Funds & Escrow; 254 CMR 3.10 (Board of Registration of Real Estate Brokers and Salespersons).

NEW QUESTION # 113

The provisions of the Real Estate License Law apply to which of the following individuals?

- A. Salespersons who sell their primary residences
- B. A licensed person who for a fee receives a referral from a licensed broker
- **C. A property manager who handles the sale of units within a managed condominium complex**
- D. A regular employee of a property owner who conducts lease transactions on the property

Answer: C

Explanation:

The Massachusetts Real Estate License Law (M.G.L. c. 112, §§ 87PP-87DDD) applies to anyone who engages in the business of buying, selling, leasing, or negotiating real estate transactions for a fee, commission, or other valuable consideration, unless specifically exempt.

Exemptions include:

Regular salaried employees of property owners who lease or manage property owned by their employer (no license needed).

Salespersons selling their own primary residence (no license needed, as owners always may sell their own property).

Referrals: A licensed person may receive compensation, but unlicensed referral fees are prohibited.

A property manager who handles sales of units (not just leasing or maintenance) is engaged in brokerage activities requiring a license.

Therefore, the Real Estate License Law applies in this case.

Reference: M.G.L. c. 112, §§ 87QQ, 87RR; Massachusetts Real Estate Candidate Information Bulletin - Licensing Requirements.

NEW QUESTION # 114

Which type of deed provides the purchaser of real estate the greatest protection?

- A. deed in trust
- B. quitclaim deed
- C. trustee's deed
- **D. general warranty deed**

Answer: D

Explanation:

Comprehensive and Detailed Explanation (150-250 words):

A general warranty deed offers the highest level of protection to a buyer because the grantor guarantees clear title against all claims, past and present, even those arising before the grantor's ownership. The grantor makes several covenants, including seisin (ownership), right to convey, freedom from encumbrances, quiet enjoyment, further assurances, and warranty forever.

Quitclaim deed (A): contains no warranties; it only conveys whatever interest the grantor may have, if any. In Massachusetts, quitclaim deeds are common for transfers but are not as protective as general warranty deeds.

Trustee's deed (B): conveys property held in trust, usually without full warranties.

Deed in trust (D): transfers property into a trust arrangement, not primarily for buyer protection.

Thus, the general warranty deed provides the greatest buyer protection.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Transfer of Title; Deeds and Warranties.

NEW QUESTION # 115

.....

The trick to the success is simply to be organized, efficient, and to stay positive about it. If you remain an optimistic mind all the time when you are preparing for the Massachusetts-Real-Estate-Salesperson exam, we deeply believe that it will be very easy for you to successfully pass the exam, and get the related certification in the near future. Of course, we also know that how to keep an optimistic mind is a question that is very difficult for a lot of people to answer. Because the Massachusetts-Real-Estate-Salesperson Exam is so difficult for a lot of people that many people have a failure to pass the exam.

Test Massachusetts-Real-Estate-Salesperson Question: <https://www.practicevce.com/Real-Estate/Massachusetts-Real-Estate-Salesperson-practice-exam-dumps.html>

b) PracticeVCE Test Massachusetts-Real-Estate-Salesperson Question Real Estate Test Massachusetts-Real-Estate-Salesperson Question: Test Massachusetts-Real-Estate-Salesperson Question Features: Most of the aspirants for Test Massachusetts-Real-Estate-Salesperson Question Certification feel desperate in the absence of an authentic resource material which can make their studies easy and award them a brilliant success in the Test Massachusetts-Real-Estate-Salesperson Question certification exam, PracticeVCE Test Massachusetts-Real-Estate-Salesperson Question experts double check every question and verify all answers and explanations before we introduce these changes to our products.

As with an access list, a deny-all entry is implied at the end of the Reliable Massachusetts-Real-Estate-Salesperson Test Forum list, The jobs will be better and so will be the payrolls, b) PracticeVCE Real Estate: Massachusetts Real Estate Features: Most of the aspirants for Massachusetts Real Estate Certification feel desperate in the absence of an authentic Massachusetts-Real-Estate-Salesperson Test Answers resource material which can make their studies easy and award them a brilliant success in the Massachusetts Real Estate certification exam.

Pass Guaranteed 2026 Useful Real Estate Massachusetts-Real-Estate-Salesperson Test Answers

PracticeVCE experts double check every question and verify all Massachusetts-Real-Estate-Salesperson answers and explanations before we introduce these changes to our products, Now, many people are preparing for it.

You have no need to worry about unnecessary exam failure with our Massachusetts-Real-Estate-Salesperson test braindumps, During the process, they were absorbed in the concrete contents and assimilate useful information with the help of our Massachusetts-Real-Estate-Salesperson study materials to deal with the exam easily, and they are filled with admiration during the preparation process for the high quality of our Massachusetts-Real-Estate-Salesperson test dumps.

- Top Massachusetts-Real-Estate-Salesperson Test Answers | High Pass-Rate Test Massachusetts-Real-Estate-Salesperson Question: Massachusetts Real Estate Salesperson Exam ☐ ➡ www.troytecdumps.com ☐☐☐ is best website to obtain (Massachusetts-Real-Estate-Salesperson) for free download ✨ Reliable Massachusetts-Real-Estate-Salesperson Exam Camp
- Massachusetts-Real-Estate-Salesperson Trustworthy Exam Content ☐ New Braindumps Massachusetts-Real-Estate-Salesperson Book ☐ Test Massachusetts-Real-Estate-Salesperson Sample Questions ☐ Search for 「 Massachusetts-Real-Estate-Salesperson 」 on ▶ www.pdfvce.com ◀ immediately to obtain a free download ☐ New Massachusetts-Real-Estate-Salesperson Test Practice
- Trustable Massachusetts-Real-Estate-Salesperson Test Answers | Massachusetts-Real-Estate-Salesperson 100% Free Test Question ☐ Search for ➡ Massachusetts-Real-Estate-Salesperson ☐ and easily obtain a free download on ➡ www.examcollectionpass.com ☐☐☐ Massachusetts-Real-Estate-Salesperson Trustworthy Exam Content
- Valid Massachusetts-Real-Estate-Salesperson Exam Materials ☐ Reliable Massachusetts-Real-Estate-Salesperson Test Forum ☐ Valid Massachusetts-Real-Estate-Salesperson Exam Materials ☐ Easily obtain ☐ Massachusetts-Real-Estate-Salesperson ☐ for free download through ✓ www.pdfvce.com ☐ ✓ ☐ Massachusetts-Real-Estate-Salesperson Reliable Exam Practice
- Massachusetts-Real-Estate-Salesperson Latest Dumps - Massachusetts-Real-Estate-Salesperson Exam Simulation - Massachusetts-Real-Estate-Salesperson Practice Test ☐ 【 www.dumpsquestion.com 】 is best website to obtain ⇒ Massachusetts-Real-Estate-Salesperson ⇐ for free download ☐ Massachusetts-Real-Estate-Salesperson Trustworthy Exam Content
- Massachusetts-Real-Estate-Salesperson Latest Dumps - Massachusetts-Real-Estate-Salesperson Exam Simulation -

Massachusetts-Real-Estate-Salesperson Practice Test ☐ Immediately open { www.pdfvce.com } and search for 《 Massachusetts-Real-Estate-Salesperson 》 to obtain a free download ☐ New Massachusetts-Real-Estate-Salesperson Test Practice

- Massachusetts-Real-Estate-Salesperson valid test torrent - Massachusetts-Real-Estate-Salesperson reliable test vce - Massachusetts-Real-Estate-Salesperson training pdf dumps ☐ Open 【 www.prepawayete.com 】 and search for ⇒ Massachusetts-Real-Estate-Salesperson ⇐ to download exam materials for free ☐ Test Massachusetts-Real-Estate-Salesperson Guide
- Massachusetts-Real-Estate-Salesperson Pass Guarantee ☐ Reliable Massachusetts-Real-Estate-Salesperson Exam Camp ☐ New Massachusetts-Real-Estate-Salesperson Study Materials ☐ Easily obtain free download of ➡ Massachusetts-Real-Estate-Salesperson ☐☐☐ by searching on ▷ www.pdfvce.com ◁ ☐ New Massachusetts-Real-Estate-Salesperson Test Practice
- Massachusetts-Real-Estate-Salesperson Reliable Exam Practice ☐ New Massachusetts-Real-Estate-Salesperson Study Materials ☐ Reliable Massachusetts-Real-Estate-Salesperson Exam Camp ☐ Search for ☐ Massachusetts-Real-Estate-Salesperson ☐ and download exam materials for free through ✓ www.easy4engine.com ☐ ✓ ☐ ☐ New Massachusetts-Real-Estate-Salesperson Study Notes
- 100% Pass Quiz 2026 Fantastic Massachusetts-Real-Estate-Salesperson: Massachusetts Real Estate Salesperson Exam Test Answers ☐ Search for ☐ Massachusetts-Real-Estate-Salesperson ☐ on ➤ www.pdfvce.com ☐ immediately to obtain a free download ☐ Test Massachusetts-Real-Estate-Salesperson Sample Questions
- Massachusetts-Real-Estate-Salesperson Exam Sims ☐ Valid Massachusetts-Real-Estate-Salesperson Exam Materials ☐ Massachusetts-Real-Estate-Salesperson Latest Exam Test ☐ Search for ▷ Massachusetts-Real-Estate-Salesperson ◁ and obtain a free download on ⇒ www.exam4labs.com ⇐ ☐ Massachusetts-Real-Estate-Salesperson Pass Guarantee
- info-sinergi.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, course.parasjaindev.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, codepress.in, www.stes.tyc.edu.tw, bbs.t-firefly.com, Disposable vapes

DOWNLOAD the newest PracticeVCE Massachusetts-Real-Estate-Salesperson PDF dumps from Cloud Storage for free:
https://drive.google.com/open?id=1ILPuA_1iDIrjDLLyHX9iR7UovO197dA8