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The ADX-211 exam is an essential certification for Salesforce administrators who are looking to advance their careers and take on more responsibilities within their organizations. By passing the ADX-211 Exam, individuals can demonstrate their proficiency in managing and maintaining the Salesforce platform, which is a valuable skillset in today's job market.

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q207-Q212):

NEW QUESTION # 207

Universal Containers uses a Private Sharing model for Accounts. User A is onboarded to User B's team and given the same Profile and Role. Both users own 20 Accounts but User B is able to see 40 Accounts, whereas User A can only see the 20 they own. What are two possible reasons for this?

Choose 2 answers.

- A. User B is a member of a Queue that gained access to the records through a sharing Rule.
- B. User B is a member of a Group that gained access to the records through a Sharing Rule.
- C. User B had the records shared with them through a Permission Set.
- D. User B had the records manually shared with them.

Answer: B,C

NEW QUESTION # 208

Universal Containers suspects a user is logging in as other users and editing Account records without their approval. Where would an administrator go to verify who is logging in as other users?

- A. Debug Logs
- B. History Tracking on the Account
- C. **Setup Audit Trail**
- D. Users Login History

Answer: C

NEW QUESTION # 209

A user accidentally created a duplicate opportunity and is unable to delete the duplicate record.

What should an administrator do to troubleshoot this issue?

- A. Advise the user to mark the duplicate opportunity Closed Lost and keep it in the system
- B. Run a report of all opportunities to identify other possible duplicates.
- C. Change the user's profile to System Administrator so they have full permissions to delete object records.
- D. **Check the user profile permissions on the Opportunity object to see if they have permission to delete.**

Answer: D

Explanation:

The user profile permissions on the Opportunity object is the item that the administrator should review to find out why the user is unable to delete the duplicate record. The user profile permissions determine what users can do with records and objects in Salesforce, such as creating, editing, deleting, viewing, or sharing. In this case, the administrator should check if the user has the Delete permission on the Opportunity object, which allows them to delete opportunity records that they own or have access to. If not, the administrator can either grant them this permission or delete the record for them. Reference:
https://help.salesforce.com/s/articleView?id=sf.admin_general_permissions.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.admin_object_permissions.htm&type=5

NEW QUESTION # 210

Ursa Major Solar (UMS) wants to improve its customers' ability to search for knowledge articles. UMS has already created categories for articles.

Which two additional changes should be made to improve search capabilities?

Choose 2 answers

- A. **Create synonyms for specific search terms.**
- B. Configure Einstein Search for specific search terms.
- C. Configure Global Search for specific search terms.
- D. **Promote specific search terms for specific articles.**

Answer: A,D

NEW QUESTION # 211

What should an administrator consider when setting up and maintaining Salesforce knowledge? choose 3

- A. **Enabling knowledge on a user record requires licensing.**
- B. **Data category visibility is assigned through roles and profiles.**
- C. **knowledge settings must be configured to allow users to create an article from a case**
- D. **solution category browsing must be enabled in solution settings.**
- E. **Article version numbers must be assigned by a knowledge manager for tracking.**

Answer: A,B,C

NEW QUESTION # 212

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