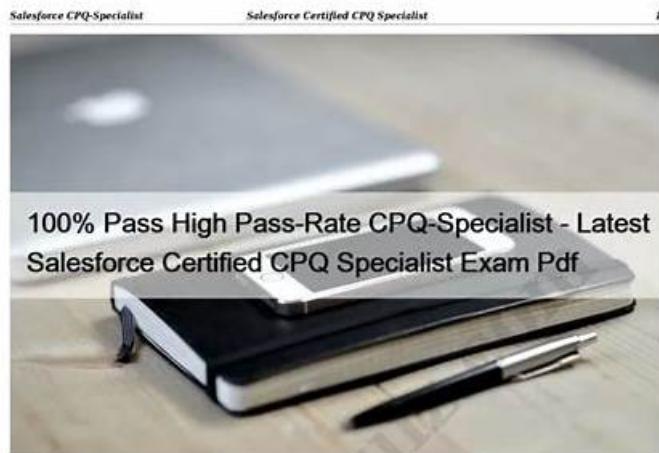


Latest CPQ-Specialist Test Question, Actual CPQ-Specialist Test Pdf



BONUS!!! Download part of TrainingQuiz CPQ-Specialist dumps for free:
<https://drive.google.com/open?id=1nWsh1oynwrhC8z1CUd1Wxd7Hy-nRPJYW>

Frankly speaking, it is difficult to get the CPQ-Specialist certificate without help. Usually, the time you invest to prepare the exam is long. Now, all of your worries can be wiped out because of our CPQ-Specialist exam questions. Some people worry about that some difficult knowledge is hard to understand or the CPQ-Specialist test guide is not suitable for them. Actually, the difficult parts of the exam have been simplified, which will be easy for you to understand. Also, there will be examples, simulations and charts to make explanations vivid. In order to aid you to memorize the Salesforce Certified CPQ Specialist exam cram better, we have integrated knowledge structure. You will clearly know what you are learning and which part you need to learn carefully. You will regret if you give up challenging yourself.

In order to allow our customers to better understand our CPQ-Specialist quiz prep, we will provide clues for customers to download in order to understand our CPQ-Specialist exam torrent in advance and see if our products are suitable for you. As long as you have questions, you can send us an email and we have staff responsible for ensuring 24-hour service to help you solve your problems. If you use our CPQ-Specialist Exam Torrent, we will provide you with a comprehensive service to overcome your difficulties and effectively improve your ability. If you can take the time to learn about our CPQ-Specialist quiz prep, I believe you will be interested in our products. Our learning materials are practically tested, choosing our CPQ-Specialist exam guide, you will get unexpected surprise.

[>> Latest CPQ-Specialist Exam Pdf <<](#)

100% Pass High Pass-Rate CPQ-Specialist - Latest Salesforce Certified CPQ Specialist Exam Pdf

BONUS!!! Download part of TroytecDumps CPQ-Specialist dumps for free: <https://drive.google.com/open?id=1TIOYmlQZ7rlJ2yjvL1QQRJoHDMZ6qVY0>

For candidates who are going to buy CPQ-Specialist study guide materials online, the safety for the website is important. We have professional technicians to examine the website at times. If you choose us, we will provide you with a clean and safe online shopping environment. Besides, we offer you free demo for CPQ-Specialist exam materials for you to have a try, so that you can know the mode of the complete version. You can enjoy free update for one year for CPQ-Specialist Exam Materials, so that you can know the latest version for the exam timely. The update version for CPQ-Specialist exam materials will be sent to your email automatically.

The main topics covered in the Salesforce CPQ-Specialist exam include “Product Configurations,” “Pricing,” “Quoting,” “Contract Management,” and “Integrations.” The Salesforce CPQ-Specialist exam is designed to test a candidate’s knowledge of the Salesforce CPQ platform and its various functionalities. CPQ-Specialist exam is also designed to test the candidate’s ability to navigate and implement Salesforce CPQ in a real-world scenario.

Salesforce Certified CPQ Specialist is an important certification for professionals who work with Salesforce’s Configure, Price, Quote (CPQ) software. CPQ-Specialist exam tests a candidate’s knowledge of CPQ functionality and implementation, as well as their ability to configure and customize CPQ solutions to meet specific business needs. Salesforce Certified CPQ Specialist certification is designed for individuals who have experience working with Salesforce and are interested in becoming experts in CPQ.

To become a certified Salesforce CPQ Specialist, candidates must pass the CPQ-Specialist Exam, which consists of 60 multiple-choice questions. CPQ-Specialist exam duration is 105 minutes, and the passing score is 65%. CPQ-Specialist exam fee is \$200,

and the certification is valid for two years. Salesforce Certified CPQ Specialist certification is ideal for Salesforce administrators, business analysts, solution architects, and consultants who are involved in CPQ solution design, implementation, and deployment. It can also benefit sales and marketing professionals who want to understand the CPQ process and improve their sales effectiveness.

>> [Latest CPQ-Specialist Test Question](#) <<

Actual Salesforce CPQ-Specialist Test Pdf | CPQ-Specialist Latest Practice Materials

Our staff is suffer-able to your any questions related to our CPQ-Specialist test guide. If you get any suspicions, we offer help 24/7 with enthusiasm and patience. Apart from our stupendous CPQ-Specialist latest dumps, our after-sales services are also unquestionable. Your decision of the practice materials may affects the results you concerning most right now. Good exam results are not accidents, but the results of careful preparation and high quality and accuracy materials like our CPQ-Specialist practice materials.

Salesforce Certified CPQ Specialist Sample Questions (Q177-Q182):

NEW QUESTION # 177

A User at Universal Containers created a quote containing two products. Product A is marked as Include in Percent of Total, with Subscription Pricing blank. Product B has Subscription Pricing set to Percent of Total.

When the Contract is renewed, both products are shown in the renewal quote, but Product A has a Net Total of zero. Which reason explains why Product A does not have a non-zero total?

- A. The Asset Conversion behavior on the Product must be set to Allow Renewals.
- B. Product A is an Asset that the Customer already owns, and will not be priced again.
- C. Renewal Pricing Method was set to Subscriptions Only at the Account Level.
- **D. Include Net-New Products in Maintenance must be flagged in CPQ Package settings.**

Answer: D

NEW QUESTION # 178

Universal Containers offers a maintenance subscription, Product B, that is based on the price of a separate platform license subscription, Product A. The current configuration is:

□ Both Products are being quoted for a Term of 24 months. The List Unit Price for Product A is \$200. The Net Total of Product A is \$2,400.

What is the expected Net Total for Product B?

- A. \$480, 00
- B. \$120, 00
- **C. \$240, 00**

Answer: C

Explanation:

Subscription Product Configuration:

- * Product B uses the Percent of Total pricing model based on Product A's Net Price.
- * Product B's Percent of Total Base is set to "Net," and its Percent of Total Target is set to Product A.
- * Product B's Percent of Total (%) is configured as 10%.

Calculation:

- * Product A Net Total = \$2,400
- * Product B Net Total = 10% of Product A Net Total = $2,400 \times 0.1 = 240$

1=240.

Salesforce CPQ Reference:

- * Percent of Total pricing logic is described under Percent of Total Products .

NEW QUESTION # 179

Universal Containers wants to allow customers to return and receive credit for asset Products. How should the admin meet the requirement?

- A. Set Asset Amendment Behavior to Allow Refund for the Product and reduce the Quantity on the Amendment Quote.
- B. Set Asset Amendment Behavior to Allow Refund for the Product and set a negative Quantity on the Amendment Quote.
- C. Edit the Quantity field on the Asset record to reflect the updated Quantity.
- D. Edit the Effective Quantity field on the Asset record to reflect the updated Quantity.

Answer: A

Explanation:

Requirement:

* Allow customers to return asset Products and receive credit.

Solution:

* Setting the Asset Amendment Behavior to Allow Refund enables the product to be reduced in quantity on an Amendment Quote.

* Reducing the Quantity on the Amendment Quote triggers a refund process in CPQ.

Why Other Options Are Incorrect:

* A: Negative quantities are not a supported standard in Amendment Quotes.

* C & D: Asset records should not be manually edited as changes must flow through Quotes and Orders.

Salesforce CPQ Reference:

* Refund handling and Asset Amendment Behavior are described in Amendment and Renewal Processes .

NEW QUESTION # 180

The sales team at Universal Containers (UC) has received customer feedback that numerous lines on a typical Quote make it difficult to understand how the total amount breaks down across the various types of Products: Hardware, Software, and Professional Services. UC uses Quote Templates to generate Quote Documents.

Which solution would allow customers to see separate tables and subtotals organized by Product Family?

- A. Create a Line Items section and set SBQQ__ProductFamily_c as the Roll-Up field.
- B. Create an HTML Template Content record with three tables to represent each Product Family.
- C. Create Roll-Up Summary fields on the Quote for each Product Family and add them as merge fields to the Template Top.
- D. Create a Line Items section and set SBQQ__ProductFamily_c as the Group field.

Answer: D

NEW QUESTION # 181

What is the correct order of data import to load Products and Product bundles in CPQ?

- A. Product Features, Product, Product Options, Option Constraints
- B. Product, Product Features, Product Options, Option Constraints, Configuration Attributes
- C. Product Rules, Error Conditions, Configuration Rules, Product Action
- D. Product Option, Product Feature, Product, Option Constraints, Configuration Attributes

Answer: B

NEW QUESTION # 182

.....

Research indicates that the success of our highly-praised CPQ-Specialist test questions owes to our endless efforts for the easily operated practice system. Most feedback received from our candidates tell the truth that our CPQ-Specialist guide torrent implement good practices, systems as well as strengthen our ability to launch newer and more competitive products. Accompanying with our CPQ-Specialist Exam Dumps, we educate our candidates with less complicated Q&A but more essential information, which in a way makes you acquire more knowledge and enhance your self-cultivation to pass the CPQ-Specialist exam.

Actual CPQ-Specialist Test Pdf: <https://www.troytecdumps.com/CPQ-Specialist-troytec-exam-dumps.html>

- CPQ-Specialist Study Guide Valid CPQ-Specialist Exam Sample Real CPQ-Specialist Braindumps Search on www.pdfdumps.com for “CPQ-Specialist” to obtain exam materials for free download Braindumps CPQ-

Specialist Torrent

- New CPQ-Specialist Test Question □ CPQ-Specialist Study Guide □ New CPQ-Specialist Test Question □ Search for ➡ CPQ-Specialist □ and easily obtain a free download on “www.pdfvce.com” □ CPQ-Specialist Valid Test Guide
- Fast Download Latest CPQ-Specialist Test Question - Professional Actual CPQ-Specialist Test Pdf Ensure You a High Passing Rate □ Immediately open □ www.practicevce.com □ and search for ➡ CPQ-Specialist □ to obtain a free download □ CPQ-Specialist Test Sample Questions
- CPQ-Specialist Exams Collection □ CPQ-Specialist Latest Braindumps Free □ Reliable CPQ-Specialist Braindumps Book □ Search on [www.pdfvce.com] for ➡ CPQ-Specialist □ to obtain exam materials for free download □ CPQ-Specialist Valid Braindumps Free
- Premium CPQ-Specialist Exam □ Reliable CPQ-Specialist Braindumps Book □ CPQ-Specialist Study Guide □ Easily obtain ✽ CPQ-Specialist ✽ ✽ for free download through □ www.verifieddumps.com □ □ Real CPQ-Specialist Braindumps
- CPQ-Specialist Latest Braindumps Free □ CPQ-Specialist Latest Braindumps Questions □ Best CPQ-Specialist Study Material □ Open □ www.pdfvce.com □ and search for ▷ CPQ-Specialist ▷ to download exam materials for free □ □ CPQ-Specialist Updated Test Cram
- Pass Guaranteed Quiz Unparalleled CPQ-Specialist - Latest Salesforce Certified CPQ Specialist Test Question □ Search for ✽ CPQ-Specialist ✽ ✽ and download it for free immediately on [www.vce4dumps.com] □ Premium CPQ-Specialist Exam
- CPQ-Specialist Latest Braindumps Free □ CPQ-Specialist Valid Braindumps Free □ Best CPQ-Specialist Study Material □ Search on [www.pdfvce.com] for ➡ CPQ-Specialist ➡ to obtain exam materials for free download □ CPQ-Specialist Exams Collection
- Pass Guaranteed 2026 Updated CPQ-Specialist: Latest Salesforce Certified CPQ Specialist Test Question □ Easily obtain free download of ➡ CPQ-Specialist □ □ □ by searching on □ www.examcollectionpass.com □ □ Braindumps CPQ-Specialist Torrent
- CPQ-Specialist Updated Test Cram □ CPQ-Specialist Valid Braindumps Free □ Braindumps CPQ-Specialist Torrent □ Simply search for ▷ CPQ-Specialist ▷ for free download on “www.pdfvce.com” □ Sample CPQ-Specialist Test Online
- CPQ-Specialist Valid Test Guide □ CPQ-Specialist Test Sample Questions □ CPQ-Specialist Latest Braindumps Free □ Easily obtain 《 CPQ-Specialist 》 for free download through ➡ www.practicevce.com □ □ □ □ CPQ-Specialist Latest Braindumps Free
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, ywhhg.com, www.stes.tyc.edu.tw, myportal.utt.edu.tt, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, codiacademy.com.br, emanubrain.com, Disposable vapes

DOWNLOAD the newest TroytecDumps CPQ-Specialist PDF dumps from Cloud Storage for free: <https://drive.google.com/open?id=1TIOYmlQZ7rlJ2vJvL1QQRJoHDMZ6qVY0>