

Latest Consumer-Goods-Cloud-Accredited-Professional Practice Materials - Consumer-Goods-Cloud-Accredited-Professional Reliable Test Answers

CONSUMER GOODS CLOUD
ACCREDITED PROFESSIONAL



EXAM GUIDE

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To become a Salesforce Consumer Goods Cloud Accredited Professional, candidates must pass a proctored exam. Consumer-Goods-Cloud-Accredited-Professional Exam consists of 60 multiple-choice questions, and candidates have 90 minutes to complete it. To pass the exam, candidates must score at least 68%, and the exam fee is \$200.

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Goods Cloud Accredited Professional Questions & Answers

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q78-Q83):

NEW QUESTION # 78

Northern Trail Outfitters (NTO) has their Field Reps perform regular activities, including promotion and inventory activities, as well as check the function of their computer display units that are placed in stores, to help customers ensure the backpacks fit properly. What should be done to support NTO Field Reps to ensure they are able to capture these KPIs?

- A. Create an asset called 'Computer Display Unit' and capture KPI called 'Backpack fit properly' using an assessment task.
- B. Add 'Backpack Fit' for the Computer Display Units checkbox to the In-Store Survey Assessment Task.
- **C. Create an Assessment Task Record type called 'Backpack Fit' for the Computer Display Units to capture the KPIs.**
- D. Create an Asset record named 'Backpack Fit' for the Computer Display Units and link it to the Assessment Task via a lookup field.

Answer: C

Explanation:

This approach allows Field Reps to specifically assess and record the KPI related to the functionality of the Computer Display Unit and its effectiveness in assisting customers with backpack fitting.

NEW QUESTION # 79

When creating a new page for the Consumer Goods Cloud mobile application, what components are available to be added?

- A. DEX Electronic Data Interchange(EDI), Price Optimization, and Customer Onboarding
- B. Quip Documents, Einstein Predictions, and Price Optimization
- **C. Quip Documents, Einstein Predictions, and Custom Object Task List**
- D. DEX Electronic Data Interchange(EDI), Custom Object Task List, and Customer Onboarding

Answer: C

Explanation:

Quip Documents, Einstein Predictions, and Custom Object Task List are three components that can be added to a new page for the Consumer Goods Cloud mobile application. These components provide additional functionality and information for users in the field. They are:

* Quip Documents, which allows users to access and collaborate on Quip documents within the app. Quip documents are cloud-based documents that can include text, images, spreadsheets, charts, and more.

* Einstein Predictions, which allows users to see predictions and recommendations from Einstein AI based on their data and actions. For example, users can see predictions for sales revenue, product demand, or visit outcomes.

* Custom Object Task List, which allows users to create and complete tasks related to custom objects within the app. Custom objects are objects that are defined and configured to suit specific business needs. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 40-41

NEW QUESTION # 80

Which three Survey invitations are displayed in the In-Store Survey task during a visit?

- **A. Survey invitations associated with the visit**
- **B. Survey invitations associated with the Store Primary Contact**
- C. All open Survey invitations
- **D. Survey invitations associated with the Retail Store**

- E. All Survey invitations targeted to a contact or user

Answer: A,B,D

NEW QUESTION # 81

How can admins review the performance of the Object Detection Model?

- **A. Through Detected Objects**
- B. By creating a Custom Object
- C. Through Einstein Bots
- D. By enabling Custom Object Detection

Answer: A

Explanation:

https://help.salesforce.com/s/articleView?id=sf.industries_einstein_object_detection_review_detected_objects.htm&type=5

Admins can review the performance of the Object Detection Model through Detected Objects, which are records that store the results of the object detection process. Detected Objects contain information such as the confidence score, the number of detections, and the bounding box coordinates for each object in an image. Admins can use reports and dashboards to analyze the Detected Objects data and evaluate the accuracy and performance of the Object Detection Model. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

NEW QUESTION # 82

GreenTech, a Consumer Goods company wants to sell new products in a particular retail store Which Tableau CRM dashboard should they use to find opportunities to sell new products in a retail store location

- A. Sales Rep Performance
- B. White Space Analysis
- **C. Sales Manager- Territory Performance**
- D. Account Insight

Answer: C

NEW QUESTION # 83

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