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Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q28-Q33):

NEW QUESTION # 28

When integrating Marketing Cloud Account Engagement Ultimate edition with Salesforce custom objects, what are two key attributes to ensure seamless custom object integration? Select 2

- A. Salesforce Connector User has 'Read' permission to the custom object
- B. Customized 'Display in Table' values when configuring fields
- C. Lead, Contact or Account record added as a Related Object to the Salesforce custom object

- D. Campaign or Opportunity record added as a Related Object to the Salesforce custom object

Answer: A,C

NEW QUESTION # 29

When warming a dedicated IP, what would support good delivery rates with initial email sends and build the IP's sending reputation?

- A. Segment the best and most active contacts for initial email sends.
- B. Segment cold prospects with a low score to reengage for initial email sends.
- C. Segment internal employees with high scores for initial email sends.
- D. Segment prospects with free email service providers for initial email sends.

Answer: C

NEW QUESTION # 30

LenoxSoft wants to notify the US East region and the US West region of the companies visiting the LenoxSoft website each day, whether or not a person has ever been identified by an email address.

How should this be set up?

- A. Configure Users > Send Salesforce Engage report emails by team
- B. Configure Users > Send starred prospect activity alerts by owner
- C. Configure Users > Send daily prospect activity emails by owner
- D. Configure Users > Send daily visitor activity emails by state

Answer: D

NEW QUESTION # 31

Which one is Marketing Cloud Account Engagement Video Connector

- A. Wistia
- B. Vimeo
- C. Dailymotion
- D. YouTube

Answer: A

NEW QUESTION # 32

LenoxSoft wants to use Salesforce to report on warm leads that are not yet marketing qualified. Once the leads become marketing qualified, the team wants to ensure the leads are routed correctly with the assigned user being correctly reflected in Marketing Cloud Account Engagement.

How could these requirements be met?

- A. Define market data sharing rules so Marketing can see prospects then use automation rules to assign the leads.
- B. Develop a Salesforce report that is only shared with Marketing users then use completion actions to assign leads.
- C. Create a list of prospects that only Marketing users can see then use user queues to reassign the leads.
- D. Assign to queue that Marketing users own then use active assignment rules to reassign the leads.

Answer: D

NEW QUESTION # 33

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