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Salesforce Sharing-and-Visibility-Architect Certification is a valuable credential for professionals who want to advance their careers in Salesforce. Salesforce Certified Sharing and Visibility Architect certification demonstrates that the candidate has the skills and knowledge required to design and implement complex sharing and visibility solutions in Salesforce, making them an asset to any organization that uses the platform.

Salesforce Certified Sharing and Visibility Architect Sample Questions (Q69-Q74):

NEW QUESTION # 69

Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers. With the organization-wide default on Account set to Private, how should the architect meet these requirements?

- A. Update the Retail Sales profile to grant access to Person Account record type.
- B. **Create 2 criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.**
- C. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact roles records owned by retail sales reps.

Answer: B

Explanation:

To restrict access to only Person Accounts for the retail sales team while maintaining a private OWD:

- * Option A (Correct): Create criteria-based sharing rules. These rules can be defined to share accounts of type PersonAccount with users in the Retail Sales role. This ensures they can only access retail customers (Person Accounts) and not Business Accounts.
- * Option B: Sharing on AccountContactRelation does not provide direct access to accounts and is irrelevant to this requirement.
- * Option C: Updating the profile to grant access to the Person Account record type does not align with the private OWD and does not manage access to records individually.

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Criteria-Based Sharing Rules

NEW QUESTION # 70

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

- A. The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B. The Invoice Line Item Object should have a Lookup to the Invoice Object
- C. The Invoice Object should have an inner joint to the Invoice Line Item Object
- D. **The Invoice Line Item Object should have a Master-Detail to the Invoice Object**

Answer: D

NEW QUESTION # 71

Below are some details regarding the organization at Universal containers:

1. Richard and Kevin are the east sales reps and their manager is Karen the East sales executive.
2. Sam and Wilder are West sales reps and the manager is Wendy, the West sales executive.
3. Bob is the CEO and managers both Karen and Wendy

Universal containers role hierarchy follows their management structure. Richard owns an account, NewCompany, and Kevin owns an account, OldCompany. Karen manually shared her account NewWorld with Kevin. However, she has moved to a new role to lead all Named Accounts, and Phil, who replaced her, is the new owner of NewWorld. Which employees will have access to the NewWorld account?

- A. Bob and Phil
- B. Bob, Phil and Kevin
- C. Bob, Richard, Phil and Kevin
- D. Bob, Karen and Kevin

Answer: A

Explanation:

Explanation

The employees who will have access to the NewWorld account are A, Bob and Phil. Bob will have access because he is above Phil in the role hierarchy, and Phil will have access because he is the new owner of the account. Richard and Kevin will not have access because they are not related to Phil by role or account team, and Karen will not have access because she has moved to a new role and lost her manual sharing access.

NEW QUESTION # 72

Universal Containers has recently implemented an integration that is populating 50 custom fields on the account object. They would like these fields to be available to Managers for reporting but do not want them to clutter the page layouts. What should the Architect recommend as a solution?

- A. Add the fields to a Custom Report; grant the Managers' Role access to the report folder.
- B. **Grant Managers access to the fields using Field-Level Security; do not add them to a page layout.**
- C. Grant the Managers access to the fields using a Role-Based Sharing Rule; leave them hidden on the page layout.
- D. Add the fields to the Managers' Account Page Layout; mark the page layout section as Collapsed.

Answer: B

Explanation:

Explanation

The best solution for this scenario is to grant managers access to the fields using field-level security, and do not add them to a page layout. This way, the managers can see the fields in reports, but not on the account record detail page. The other options are either not feasible or not effective.

NEW QUESTION # 73

Universal Containers provides 24x7 support for its customers worldwide using call centers in three different countries with each one covering an 8-hour shift in different time zones. Service reps in a call center have access to the same information but only during their local working hours.

Which feature in Salesforce controls access for specific login hours?

- A. Permission sets
- B. Set the login hours on user records
- C. Custom permissions
- D. **Profiles**

Answer: D

Explanation:

Explanation

Profiles can control the login hours for users, which can restrict their access to Salesforce based on their time zone. Option A is incorrect, since login hours are not set on user records. Option B and C are incorrect, since permission sets and custom permissions do not control login hours

NEW QUESTION # 74

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