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Actions	Answer Area
Close all active Kanbans	Deactivate production flow version
Define product quantities and Kanban quantities	Create a new production flow version
Configure events	Create and relate activities for a production flow version
	Create Kanban rules
	Activate production flow version

QUESTION 3

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some questions sets might have more than one correct solutions, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A manufacturing plant uses Lean process. You plan to outsource a painting operation to a subcontracting vendor. You create a service item named SP-01 to represent the painting service.

You need to create a subcontracting activity for the painting service.

Solution: 1.) Create a purchase agreement for the subcontracting vendor and add SP-01 as the painting service 2.) Create a vendor resource then create a work cell for outsourced painting and add the resource to the work cell 3.) Create a production flow process activity for the painting work cell and add the component to be painted as a picking activity 4.) Create a service term to tie the purchase agreement to the activity

Does this solution meet the goal?

A. Yes

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Salesforce Certified Advanced Administrator Sample Questions (Q157-Q162):

NEW QUESTION # 157

An administrator has been asked to enable permissions for users on the account services team to be able to edit and change ownership of Accounts owned by any of the team members.

What should the administrator configure?

- A. Update the profile Account object to Modify All.
- B. Set organization-wide sharing for Account as Public Read Only.
- C. **Create a Sharing Rule on the Account object for all members of the account services role to have Read/Write access.**
- D. Enable Account Teams and grant Read record-level access to account team members for the Account object

Answer: C

Explanation:

Explanation

Sharing rules are automatic exceptions to organization-wide sharing settings that grant additional access to records based on record ownership or criteria. By creating a sharing rule on the Account object for all members of the account services role to have Read/Write access, the administrator can allow users in that role to edit and change ownership of Accounts owned by any of their team members, regardless of the organization-wide sharing setting for Account. References:

https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules.htm&type=5

NEW QUESTION # 158

DreamHouse Realty currently deals only with single-family homes but is expanding its business to include condos in large cities. There are some features and amenities that only apply to condos, such as the amount of a deposit and concierge services.

How should an administrator configure the Opportunity object to ensure that only relevant fields are displayed on the record?

How should an administrator configure the Opportunity object to ensure that only relevant fields are displayed on the record?

- A. Make a custom Lightning page to display specific fields based on the type of property.
- B. Configure a validation rule to display fields based on the type of property the user is viewing.
- C. Build a Lightning component to display fields that only apply to condos.
- D. **Create a Record Type for the type of property and custom page layouts for each.**

Answer: D

NEW QUESTION # 159

When an Opportunity reaches a certain value new fields need to be displayed to collect more "high profile" information. How can this be automated inside of Salesforce?

- A. **Create a page layout, record type & workflow rule with a field update.**

- B. Create a page layout, record type & Apex trigger
- C. Create a page layout & Apex Trigger
- D. Create a page layout & workflow rule with a field update

Answer: A

NEW QUESTION # 160

A user has a profile with read-only permissions for the case object.

How can the user be granted edit permission for cases?

- **A. Create a permission set with edit permissions for the case object**
- B. Create a sharing rule on the case object with read/write level of access
- C. Create a public group with edit permissions for the case object
- D. Add the user in a role hierarchy above users with edit permissions on the case object

Answer: A

NEW QUESTION # 161

An administrator has been tasked with sending an email notification to all project team members when project status is changed to Allocated. Project teams contain users from different departments and different roles.

How should an administrator ensure the proper users will receive the email?

- A. Use sharing rules to automatically share with the individual users in the project team.
- B. Configure a queue for the project team and have members view the queue's list view.
- C. Move the project users to the same role and send the email alert to everyone in the role.
- **D. Create public groups for each project team and send the email alert to the project group.**

Answer: D

NEW QUESTION # 162

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