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## Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>• SuiteAnalytics: This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.</li> </ul>

## Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q160-Q165):

### NEW QUESTION # 160

Which Sales Order forms generate a transaction that posts to Accounts Receivable? (Choose 2.)

- A. Standard Sales Order - Cash Sale
- B. Standard Sales Order where Credit Card is selected
- C. Standard Sales Order - Invoice
- D. Standard Sales Order where Payment Method is entered
- E. Standard Sales Order where the Payment Method is blank

**Answer: B,C**

### NEW QUESTION # 161

What is the maximum number of custom KPIs that can be added to the Key Performance Indicators portlet?

- A. 0
- B. 1
- C. 2
- D. 3

**Answer: D**

## NEW QUESTION # 162

What are three default CRM List types?  
double clicking the NetSuite logo?

- A. The NS stat (<https://status.netsuite.com>) page.
- B. The ISP (Internet, Service, Performance) page.
- C. The NPN (NetSuite Performance Notification) page.
- D. The PET (Page, Email, Time) page.

**Answer: D**

## NEW QUESTION # 163

Which transaction reduces the quantity on hand of an inventory item?

- A. Vendor Return Authorization
- B. Stand-alone Invoice
- C. Sales Order
- D. Stand-alone Vendor Bill

**Answer: C**

## NEW QUESTION # 164

When using the Global Search to find records, how can users display inactive records in the search results?

- A. Change the Display Type on the record.
- B. Re-activate the record so that it appears in the Global Search results set.
- C. Enable the user preference Include Inactives In Global & Quick Search.
- D. Prefix the search keyword with the correct record type (for example, "cu" for Customer).

**Answer: C**

## NEW QUESTION # 165

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