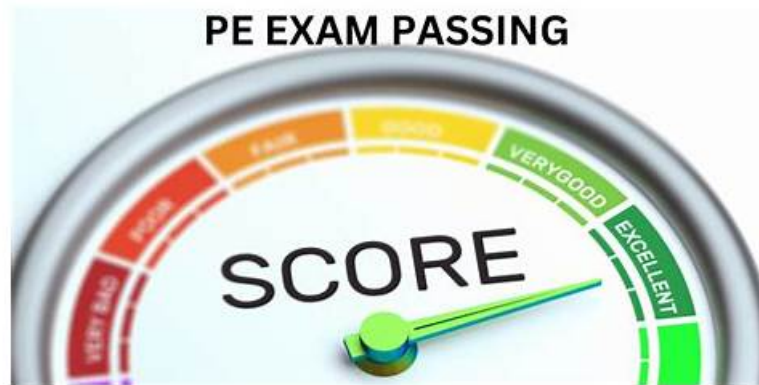


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Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q111-Q116):

NEW QUESTION # 111

LenoxSoft wants to measure their brand awareness to raise their brand recognition for their company. The company wants to use Marketing Cloud Account Engagement to increase the number of impressions across their online channels. Which are the best reports to monitor impressions to help measure LenoxSoft's brand awareness of a period of time?

- A. Monitor no of visitors, form conversion and email click-through rate reports month over month
- B. Monitor no of prospects, social post engagements and paid search reports month over month
- C. Monitor no of prospects, form submission and email open rate reports month over month
- **D. Monitor no of visitors, social post engagements and natural search reports month over month**

Answer: D

NEW QUESTION # 112

The LenoxSoft marketing team compiled a spreadsheet of all attendees who visited their tradeshow booth at a recent event in Chicago. They realize not everyone at the event may be interested in their product so they create new leads in Salesforce for individuals who have submitted an interest form on their website in addition to attending the event.

All new leads from the event should be evenly distributed to their Chicago Sales User Group.

What would be the optimal sequence to meet these requirements?

- A. A Import prospects and add to "Chicago Event" list > Run an automation rule to "Assign prospect to user in group" based on the criteria "Marketing Cloud Account Engagement form :: -Any- :: Was completed successfully" AND "Prospect List :: is member of :: Chicago Event"
- B. Run an automation rule to "Assign prospect to user in group" based on the criteria "Marketing Cloud Account Engagement form :: - Any- :: was completed successfully" AND "Prospect Event :: is :: Chicago Event"> Import prospects and add them to the "Chicago Event" list
- C. Run an automation rule for each user in the Chicago Sales User Group to "Assign prospect to user" based on the criteria "Prospect form :: -Any- :: Was completed successfully" AND "Prospect List :: is member of :: Chicago Event"> Import prospects and add them to the "Chicago Event" list

Answer: A

NEW QUESTION # 113

LenoxSoft is a global company interested in creating Marketing Cloud Account Engagement Business Units (PBUs) to support their regional needs. How should they to access PBU features?

- A. Move all users to Salesforce Lightning
- B. Purchase separate Marketing Cloud Account Engagement accounts
- C. Use the Marketing Cloud Account Engagement Lightning App
- D. Enable "Business Unit"connector setting

Answer: C

Explanation:

Explanation

https://help.salesforce.com/articleView?id=sfMarketing_Cloud_Account_Engagement_sf_connector_pbus_parent.htm&type=5

NEW QUESTION # 114

What access should sales and marketing users have to access embedded analytics dashboards?

- A. Marketing Cloud Account Engagement Administrator user role and the Marketing Cloud Account Engagement Permission set assigned
- B. Marketing Cloud Account Engagement user connected to a Salesforce user through User Sync
- C. The "Analytics View Only Embedded App" permission set license
- D. Marketing Cloud Account Engagement Permission Set and "View Reports" Marketing Cloud Account Engagement user permission

Answer: C

NEW QUESTION # 115

How often does Marketing Cloud Account Engagement check for changes in Salesforce

- A. 1 hour
- B. 5 minutes
- C. 2 minutes
- D. 10 minutes

Answer: C

NEW QUESTION # 116

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