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Salesforce Certified Data Architect Sample Questions (Q101-Q106):

NEW QUESTION # 101

A shipping and logistics company has created a large number of reports within Sales Cloud since Salesforce was introduced. Some of these reports analyze large amounts of data regarding the whereabouts of the company's containers, and they are starting to time out when users are trying to run the reports. What is a recommended approach to avoid these time-out issues?

- A. Improve reporting performance by replacing the existing reports in Sales Cloud with new reports based on Analytics Cloud.
- B. Improve reporting performance by creating an Apex trigger for the Report object that will pre-fetch data before the report

is run.

- C. Improve reporting performance by creating a dashboard that is scheduled to run the reports only once per day.
- D. Improve reporting performance by creating a custom Visualforce report that is using a cache of the records in the report.

Answer: A

Explanation:

Improving reporting performance by replacing the existing reports in Sales Cloud with new reports based on Analytics Cloud can avoid the time-out issues by leveraging the power and scalability of Analytics Cloud. Analytics Cloud can handle large volumes of data and provide faster and more interactive reports than Sales Cloud .

NEW QUESTION # 102

Northern Trail Outfitters Is planning to build a consent form to record customer authorization for marketing purposes. What should a data architect recommend to fulfill this requirement?

- **A. Utilize the Authorization Form Consent object to capture the consent.**
- B. Use AppExchange solution to address the requirement.
- C. Create a custom object to maintain the authorization.
- D. Use custom fields to capture the authorization details.

Answer: A

NEW QUESTION # 103

(NTO) has multiple salesforce orgs based on geographical reports (AMER, EMEA, APAC). NTO products are in the AMER org and need to be created in the EMEA and APAC after the products are approved.

Which two features should a data architect recommend to share records between salesforce orgs? Choose 2.

- **A. Salesforce 2 Salesforce**
- **B. Change data capture (CDC)**
- C. Salesforce connect.
- D. Federation search

Answer: A,B

Explanation:

The two features that a data architect should recommend to share records between Salesforce orgs are:

Change Data Capture (CDC): This is a feature that publishes change events for changes in Salesforce records, such as create, update, delete, and undelete operations. Change events can be subscribed by external systems or other Salesforce orgs using various tools, such as Platform Events, Streaming API, or CometD. CDC can help keep data in sync between Salesforce orgs in near real time⁸⁹.

Salesforce to Salesforce (S2S): This is a feature that allows sharing records and related data with other Salesforce orgs that you partner with. You can choose which records and fields to share, and which orgs to share with. You can also accept updates from the other orgs to keep the data consistent¹⁰.

Salesforce Connect is not a good feature to share records between Salesforce orgs because it is intended for integrating external data sources with Salesforce using external objects. Federation Search is not a good feature to share records between Salesforce orgs because it is intended for searching across multiple Salesforce orgs without sharing data.

NEW QUESTION # 104

Universal Containers wants to implement a data -quality process to monitor the data that users are manually entering into the system through the Salesforce UI. Which approach should the architect recommend?

- **A. Utilize an app from the AppExchange to create data -quality dashboards.**
- B. Utilize a 3rd -party solution from the AppExchange for data uploads.
- C. Allow users to import their data using the Salesforce Import tools.
- D. Use Apex to validate the format of phone numbers and postal codes.

Answer: A

Explanation:

Utilizing an app from the AppExchange to create data-quality dashboards is the approach that the architect should recommend for UC to implement a data-quality process to monitor the data that users are manually entering into the system through the Salesforce UI. An app from the AppExchange can provide ready-made or customizable dashboards that can display various metrics and indicators of data quality, such as completeness, accuracy, consistency, timeliness, etc. These dashboards can help UC to measure and evaluate their data quality performance and identify any areas that need improvement or attention. The other options are not relevant or effective for implementing a data-quality process, as they would either not address the issue of manual data entry, not provide data-quality monitoring, or not leverage the benefits of Salesforce.

NEW QUESTION # 105

Universal Container has a Sales Cloud implementation for a sales team and an enterprise resource planning (ERP) as a customer master. Sales team are complaining about duplicate account and data quality issues with account data.

Which two solutions should a data architect recommend to resolve the complaints?

- A. Build a nightly batch job to de-dupe data, and merge account records.
- **B. Integrate Salesforce with ERP, and make ERP as system of truth.**
- **C. Implement a de-dupe solution and establish account ownership in Salesforce**
- D. Build a nightly sync job from ERP to Salesforce.

Answer: B,C

Explanation:

Integrating Salesforce with ERP and making ERP the system of truth (option B) and implementing a de-dupe solution and establishing account ownership in Salesforce (option D) are the two solutions that a data architect should recommend to resolve the complaints. Option B ensures that account data is consistent and accurate across both systems, while option D prevents duplicate records and clarifies who owns each account in Salesforce. Building a nightly batch job to de-dupe data and merge account records (option A) is not a good solution, as it does not address the root cause of the duplication and may result in data loss or conflicts. Building a nightly sync job from ERP to Salesforce (option C) is also not sufficient, as it does not prevent duplication or establish ownership in Salesforce.

NEW QUESTION # 106

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