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Salesforce ADM-201 Exam Tests the candidate's knowledge in various areas related to Salesforce administration, including security and access, standard and custom objects, sales and marketing applications, service and support applications, data management, and analytics. Candidates must have a good understanding of these topics to pass the exam.

Salesforce ADM-201 Certification offers many benefits, including increased job opportunities, higher salaries, and improved credibility in the Salesforce community. Salesforce Certified Administrator certification demonstrates that an individual has the skills and knowledge necessary to manage and administer Salesforce applications effectively, making them an asset to any organization that uses Salesforce.

## Salesforce Certified Administrator Sample Questions (Q81-Q86):

### NEW QUESTION # 81

The administrator at Clod Kicks updated the custom object Event to include a lookup field to the primary contact for the event. When running an event report, They want to reference fields from the associated contact record.

What should the administrator do to pull contact fields into the Custom report?

- A. Use a dashboard with filters to show Event and Contact data as requested.
- **B. Create a new report type with event as the primary object and Contact as a related object.**
- C. Configure formula fields on event to populate contact information
- D. Edit the custom Event report type and add fields related via lookup.

**Answer: B**

### NEW QUESTION # 82

A Platform Administrator at Cloud Kicks is trying to set up a new user but receives an error about a duplicate username when trying to save the user record. What is causing this error to happen?

- A. The username has a restricted domain name within it.
- B. The email address and username must be unique across all Salesforce orgs.
- **C. The username must be unique across all Salesforce orgs.**
- D. The username was not configured in the format of an email address.

**Answer: C**

Explanation:

In the Salesforce architecture, the Username is a globally unique identifier<sup>49</sup><sup>49</sup>. This means that once a username (e.g., admin@cloudkicks.com) is used in any Salesforce organization (including production, sandboxes, and developer editions), it cannot be used again in any other organization worldwide. This often causes confusion because while an Email Address can be reused across multiple Salesforce users and orgs, the Username must remain distinct<sup>51</sup>. If an administrator receives a duplicate username error, it means the desired username is already taken by a user in another instance of Salesforce. <sup>54</sup>Option A is incorrect because usernames must be in email format, but they don't have to be a valid functioning email. Option B is incorrect because only the username has this global uniqueness requirement, not the email address.

### NEW QUESTION # 83

To ensure compliance with a platinum Service Level Agreement cases that remain in the Tier 2 queue for more than four hours must be re-assigned to the Tier 3 queue.

Which feature meet this requirement?

- A. Case Assignment Rule
- B. Case Comments
- **C. Case Escalation Rule**
- D. Auto Response Rule

**Answer: C**

### NEW QUESTION # 84

Create ads that display on search engines is possible in Salesforce using:

- A. Google
- B. AOL
- C. MSN
- D. Yahoo

**Answer: A**

#### NEW QUESTION # 85

An administrator at Universal Containers is reviewing current security settings in the company's Salesforce org. What Should the administrator do to prevent unauthorized access to Salesforce?

- A. Enable multi factor authentication
- B. Disable TLS requirements for sessions.
- C. Enable caching and autocomplete on login page
- D. Customize organization wide default

**Answer: A**

Explanation:

Multi factor authentication (MFA) is a security feature that requires users to verify their identity using two or more factors when they log in to Salesforce. It can help prevent unauthorized access to Salesforce by adding an extra layer of protection beyond username and password. Enabling MFA can be done by administrators in the security settings or by users in their personal settings. Disabling TLS requirements for sessions, customizing organization wide defaults, or enabling caching and autocomplete on login page are not actions that would prevent unauthorized access to Salesforce; in fact, they may reduce security or have no effect on security at all.

References: [https://help.salesforce.com/s/articleView?id=sf.security\\_mfa.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.security_mfa.htm&type=5)

#### NEW QUESTION # 86

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The modern Salesforce world is changing its dynamics at a fast pace. To stay and compete in this challenging market, you have to learn and enhance your in-demand skills. Fortunately, with the Salesforce Certified Administrator (ADM-201) certification exam you can do this job nicely and quickly. To do this you just need to enroll in the ADM-201 certification exam and put all your efforts to pass the Salesforce Certified Administrator (ADM-201) certification exam. After successful competition of the Salesforce ADM-201 certification, the certified candidates can put their career on the right track and achieve their professional career objectives in a short time period.

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