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Salesforce Communications Cloud Accredited Professional Sample Questions (Q55-Q60):

NEW QUESTION # 55

Airtalk has recently acquired Mobitel, which uses communication cloud as in CPQ and order management system. Airtalk wants to upsell Mobitel products on its consumer portal to increase its revenue and make share without incurring the cost of migrating those products onto its own legacy CPQ and order management system. What should a consultant recommend to quickly integrate Airtalk;s portal application with mobitel's Communication Cloud.

- A. Use EPC APIs
- B. Use CPQAppHandler Methods
- **C. Use Digital Commerce APIs**
- D. Use Cart Based APIs

Answer: C

NEW QUESTION # 56

Universal containers (UC) is a communication service provider using communication cloud. UC gathered the following from their sales agent about their current legacy system quoting and order capture flows

* They often need to refer back to their documents for routine customer requests
* They are able to handle the majority of customer request themselves despite of current challenges
* Routine customer requests require many clicks and they want the new system to focus user experience.
One of the common MACD transactions is to increase the quality of the assets. What approach should a consultant recommend for designing the quoting and order capture flow in communication cloud to alleviate the agents' feedback while minimizing implementation efforts?

- A. Leverage omni scripts for all used cases to minimize the training efforts for the sales agents.
- B. Leverage guided selling OmniScripts for common use cases and the CPQ cart for other use cases.
- C. Leverage the CPQ cart for all cases minimize the implementation effort
- D. Build a custom CPQ Cart using FlexCards and LWC to align to the legacy systems UI

Answer: B

NEW QUESTION # 57

Universal container (UC) is implementing communication cloud and the business is asking a consultant to migrate all orders from the last 5 years, which will include millions of orders. What are three valid points consultant should raise in this scenario?

- A. Migrating millions of records will cause Order Management to fail during processing due to large volume
- B. Migrating millions of records may reduce query performance due to large data volumes
- C. This would require migrating all products sold within last 5 years, including those that are no longer sold.
- D. There is a need to raise a support case two weeks before the data load so that salesforce can monitor the performance
- E. Migrating Assets instead of orders would provide more business Value.

Answer: A,C

NEW QUESTION # 58

A company is selling voice products to business customers. The offer allows customers to select devices of various models. The product modeler intends to create a phone add-on product specification with voice offers with a cardinality that allows up to 700. Which of the three statement are valid regarding the product model in this scenario?

- A. Product Model use hierarchical modeling which is natively supports EPC
- B. Product model uses OOTB features from EPC. Decomposition may fail when the maximum number of products is processed.
- C. This type of modeling is not supported in EPC and modular should follow a flat modelling technique.
- D. Since the product model uses OOTB feature of EPC, MACD operations and decomposition are guaranteed to work well
- E. Modeling children with large cardinalities can result in processing inefficiencies for MACD operations.

Answer: A,B,E

NEW QUESTION # 59

United Telecom has release plan for their digital transformation it includes both legacy CRM and their new communication cloud, both of which will be active until the digital transformation is complete. Customer data from the legacy CRM will be migrated into communication cloud as part of first phase of the digital transformation project. There are business critical operations that will remains active in legacy CRM after the first phase of project. Which strategy should a consultant recommended to keep the customer data to sync between the legacy CRM and communication cloud?

- A. Allow updated on Customer Data only on Communication cloud and synchronize the update to the legacy CRM
- B. Synchronize real time customer data between the two CRMs when updated happens in either of the two CRMs
- C. Introduce customer data management system as a part of digital transformation to keep customer data up to date
- D. Synchronize real time customer data between the two CRMs at the end of business day using batch updates.

Answer: B

NEW QUESTION # 60

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