

2026 Sales-Cloud-Consultant Flexible Learning Mode - Valid Salesforce Latest Sales-Cloud-Consultant Dumps Ebook: Salesforce Certified Sales Cloud Consultant



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We have brought in an experienced team of experts to develop our Sales-Cloud-Consultant study materials, which are close to the exam syllabus. With the help of our Sales-Cloud-Consultant practice guide, you don't have to search all kinds of data, because our products are enough to meet your needs. And our Sales-Cloud-Consultant learning guide can help you get all of the keypoints and information that you need to make sure that you will pass the exam.

Salesforce Sales-Cloud-Consultant Exam Overview:

Certification Vendor:	Salesforce
Exam Name:	Salesforce Certified Sales Cloud Consultant
Exam Number:	Sales-Cloud-Consultant
Passing Score:	68%
Exam Price:	\$200 USD
Exam Format:	Multiple Choice, Multiple Select
Certificate Validity Period:	2 years (requires maintenance)
Exam Duration:	105 minutes
Real Exam Qty:	65
Related Certifications:	Salesforce Administrator Salesforce Platform App Builder
Available Languages:	English
Sample Questions:	Salesforce Sales-Cloud-Consultant Sample Questions
Exam Way:	Online proctored or in-person testing center
Pre Condition:	Salesforce Administrator certification is strongly recommended before attempting this exam

>> **Sales-Cloud-Consultant Flexible Learning Mode** <<

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Salesforce Sales-Cloud-Consultant training materials have won great success in the market. Tens of thousands of the candidates are learning on our Sales-Cloud-Consultant practice engine. First of all, our Salesforce Sales-Cloud-Consultant study dumps cover all related tests about computers. It will be easy for you to find your prepared learning material. If you are suspicious of our Sales-Cloud-Consultant Exam Questions, you can download the free demo from our official websites.

The Sales-Cloud-Consultant Exam is a multiple-choice exam that consists of 60 questions that must be completed within 105 minutes. Sales-Cloud-Consultant exam covers a wide range of topics, including sales process design, sales productivity, sales forecasting, and more. Sales-Cloud-Consultant exam can be taken online or at a testing center, and there is a fee of \$200 USD for each attempt.

Achieving the Salesforce Certified Sales Cloud Consultant certification demonstrates that an individual has the knowledge and skills required to implement Sales Cloud solutions effectively. Salesforce Certified Sales Cloud Consultant certification is highly valued in the Salesforce community and can open up many career opportunities for professionals. In addition, certified Sales Cloud Consultants are in high demand, as more and more organizations are adopting Salesforce as their primary CRM platform.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q124-Q129):

NEW QUESTION # 124

Universal Containers wants to automatically add emails and events that sales reps send and receive from Gmail to the activity timeline of related records.

What should the consultant recommend to meet the requirement?

- **A. Einstein Activity Capture**
- B. Marketing Cloud Journeys
- C. Email to Lead
- D. Gmail for Salesforce

Answer: A

NEW QUESTION # 125

Sales management at Northern Trail Outfitters (NTO) wants product managers to become more involved with sales deals that are being delayed in the negotiation stage of the sales process. Product managers need to understand the details of specific sales deals, and address product capability and roadmap questions with customers. What solution should a consultant recommend to help product managers engage in sales deals?

Choose 2 answers

- **A. Create a chatter group to share product information with sales team, product managers, and customers**
- B. @mention product managers in chatter posts on relevant sales deals
- C. Add the opportunity team, product managers, and customers to libraries containing files relevant to sales deals
- **D. Use an assignment rule to notify product managers when opportunities are updated**

Answer: A,D

NEW QUESTION # 126

What is a summary report?

Answer:

Explanation:

Summary reports are similar to tabular reports, but also allow users to group rows of data, view subtotals, and create charts. They

can be used as the source report for dashboard components. Use this type for a report to show subtotals based on the value of a particular field or when you want to create a hierarchical list, such as all opportunities for your team, subtotaled by Stage and Owner. Summary reports with no groupings show as tabular reports on the report r

NEW QUESTION # 127

There are four steps to managing Products and Price Books. Can you put the steps in order?

- A. Defined Standard Price
- B. Create Product
- C. Create Custom Price Book
- D. Set List Price

Answer: A,C,D

NEW QUESTION # 128

Which best describes the Salesforce Automation feature "Data Valid action" ?

- A. Ensures that we are tracking our progress towards the desired states.
- B. Identifies key stakeholders from the buy side.
- C. Enforces the business process.
- D. Allows to better automate the sales methodology.
- E. Determines the sales stages of an organization.
- F. Makes sure we recognize those involved in the sales process.

Answer: C

NEW QUESTION # 129

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