

SAP C-S4CS-2508 Best Practice - Test C-S4CS-2508 King



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100% Pass C-S4CS-2508 - SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Fantastic Best Practice

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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S4HANA Cloud Public Edition.

Topic 2	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 4	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 5	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 6	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 7	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 8	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 9	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q46-Q51):

NEW QUESTION # 46

For which parameter is the percentage of conversion from quotation to order calculated in Predictive Analytics Model Training - Sales (2YJ)?

- A. Quantity of invoiced order items
- B. Net value of order items
- C. Quantity of order items
- D. Net value of invoiced order items

Answer: B

NEW QUESTION # 47

Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- A. All previous migration projects are in the "Finished" status

- B. Permission to migrate the data has been assigned
- C. You select the same migration method previously used for other objects
- D. Predecessor objects have been migrated

Answer: B,D

NEW QUESTION # 48

Where is the initial list of known integrations documented?

- A. In the Digital Discovery Assessment
- B. In the Fit-to-Standard Workshops
- C. In the Business Driven Configuration Questionnaire
- D. In SAP Cloud ALM

Answer: A

NEW QUESTION # 49

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. Authorization to release a credit note
- B. Intention to credit the customer
- C. Intention to replace the returned goods
- D. Customer's intention to return the goods

Answer: B

NEW QUESTION # 50

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

Note: There are 3 correct answers to this question.

- A. Create billing document
- B. Approve and release purchase order
- C. Create inbound delivery
- D. Enter vendor invoice
- E. Create outbound delivery

Answer: A,B,D

NEW QUESTION # 51

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