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## **Salesforce Certified Platform Data Architect Sample Questions (Q231-Q236):**

### **NEW QUESTION # 231**

(NTO) has multiple salesforce orgs based on geographical reports (AMER, EMEA, APAC). NTO products are in the AMER org and need to be created in the EMEA and APAC after the products are approved. Which two features should a data architect recommend to share records between salesforce orgs? Choose 2

- **A. Change data capture (CDC)**

- B. Salesforce 2 Salesforce
- C. Salesforce connect.
- D. Federation search

**Answer: A,B**

Explanation:

The two features that a data architect should recommend to share records between Salesforce orgs are:

Change Data Capture (CDC): This is a feature that publishes change events for changes in Salesforce records, such as create, update, delete, and undelete operations. Change events can be subscribed by external systems or other Salesforce orgs using various tools, such as Platform Events, Streaming API, or CometD. CDC can help keep data in sync between Salesforce orgs in near real time.

Salesforce to Salesforce (S2S): This is a feature that allows sharing records and related data with other Salesforce orgs that you partner with. You can choose which records and fields to share, and which orgs to share with. You can also accept updates from the other orgs to keep the data consistent.

Salesforce Connect is not a good feature to share records between Salesforce orgs because it is intended for integrating external data sources with Salesforce using external objects. Federation Search is not a good feature to share records between Salesforce orgs because it is intended for searching across multiple Salesforce orgs without sharing data.

#### NEW QUESTION # 232

What is the best tool for analyzing SOQL query performance?

- A. Debug Logs
- B. Query Plan Tool
- C. Data Loader
- D. Workbench

**Answer: B**

Explanation:

It shows cost, selectivity, and index usage.

#### NEW QUESTION # 233

Universal Container is using Salesforce for Opportunity management and enterprise resource planning (ERP) for order management. Sales reps do not have access to the ERP and have no visibility into order status. What solution a data architect recommends to give the sales team visibility into order status?

- A. leverage Salesforce Connect to bring the order line item from the legacy system to Salesforce.
- B. Build real-time integration to pull order line items into Salesforce when viewing orders.
- C. Build batch jobs to push order line items to Salesforce.
- D. Leverage Canvas to bring the order management UI in to the Salesforce tab.

**Answer: A**

Explanation:

The correct answer is C, leverage Salesforce Connect to bring the order line item from the legacy system to Salesforce. Salesforce Connect is a feature that allows you to integrate external data sources with Salesforce and access them in real time without copying or synchronizing the data.

This way, the sales team can view the order status from the ERP system without having access to it. Leveraging Canvas, building batch jobs, or building real-time integration are also possible solutions, but they are more complex and costly than using Salesforce Connect.

#### NEW QUESTION # 234

A health care provider wishes to use Salesforce to track patient care. The following actions are in Salesforce

1. Payment Providers: Orgs who pay for the care of patients.
2. Doctors: They provide care plans for patients and need to support multiple patients, they are provided access to patient information.
3. Patients: They are individuals who need care.

A data architect needs to map the actor to Sf objects. What should be the optimal selection by the data architect?

- **A. Patients as Person Accounts, Payment providers as Accounts, & Doctors as Person Account**
- B. Patients as Person Accounts, Payment providers as Accounts, & Doctors as Contacts
- C. Patients as Accounts, Payment providers as Accounts, & Doctors as Person Accounts
- D. Patients as Contacts, Payment providers as Accounts, & Doctors as Accounts

**Answer: A**

Explanation:

Patients as Person Accounts, Payment providers as Accounts, & Doctors as Person Accounts is the optimal selection by the data architect to map the actor to Salesforce objects. This is because Person Accounts are a special type of accounts that can store both business and personal information for individual customers. Payment providers are organizations that pay for the care of patients, so they can be modeled as Accounts. Doctors are also individuals who provide care plans for patients and need access to patient information, so they can also be modeled as Person Accounts.

### NEW QUESTION # 235

A large retail B2C customer wants to build a 360 view of its customer for its call center agents.

The customer interaction is currently maintained in the following system:

1. Salesforce CRM
2. Custom billing solution
3. Customer Master Data management (MDM)
4. Contract Management system
5. Marketing solution

What should a data architect recommend that would help upgrade uniquely identify customer across multiple systems:

- A. Store the salesforce id in all the solutions to identify the customer.
- B. Create a custom object that will serve as a cross reference for the customer id.
- **C. Create a custom field as external id to maintain the customer Id from the MDM solution.**
- D. Create a customer data base and use this id in all systems.

**Answer: C**

Explanation:

To help uniquely identify customer across multiple systems, a data architect should recommend creating a custom field as external ID to maintain the customer ID from the MDM solution. An external ID is a custom field that has the "External ID" attribute enabled, which means that it contains unique record identifiers from a system outside of Salesforce. By using the customer ID from the MDM solution as an external ID in Salesforce CRM, Contract Management system, and Marketing solution, the data architect can ensure that each customer can be easily identified and integrated across these systems.

### NEW QUESTION # 236

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