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The Open Group OGBA-101 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">Development of a Business Architecture: This topic explains how a Business Architecture is developed with the TOGAF ADM. |
| Topic 2 | <ul style="list-style-type: none">Organization Mapping: In this topic of the TOGAF Business Architecture Foundation exam, TOGAF business architects learn how to apply organization mapping when developing a Business Architecture. |

| | |
|---------|---|
| Topic 3 | <ul style="list-style-type: none"> Information Mapping: The topic is all about applying information mapping when developing a TOGAF Business Architecture. |
| Topic 4 | <ul style="list-style-type: none"> TOGAF Business Scenario method: The focal point of this OGBA-101 Exam Topic is the application of the TOGAF Business Scenario method. |
| Topic 5 | <ul style="list-style-type: none"> Key Terminologies: The focal point of this TOGAF Business Architecture Foundation exam topic is about key terminologies of the Business Architecture. |

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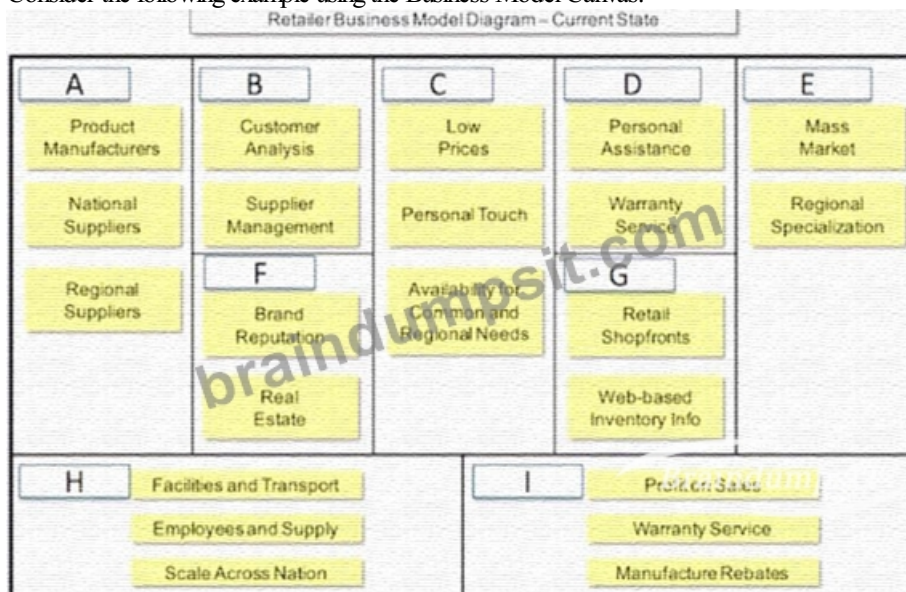
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The Open Group TOGAF Business Architecture Foundation Exam Sample Questions (Q63-Q68):

NEW QUESTION # 63

Consider the following example using the Business Model Canvas:



What are the segments labeled A, D and I?

- A. Key Resources. Revenue Streams. Cost Structure
- B. Customer Segments, Value Add Services, Profit Channels.
- C. Customer Relationships, Value Propositions, Market Segments.
- **D. Key Partners, Customer Relationships, Revenue Streams.**

Answer: D

Explanation:

The segments labeled A, D and I in the Business Model Canvas are Key Partners, Customer Relationships, and Revenue Streams respectively. The Business Model Canvas is a tool that can be used to describe how an organization creates, delivers, and captures value for its stakeholders. The Business Model Canvas consists of nine segments that cover four main areas: customers (segments B,C,D), offer (segment E), infrastructure (segments A,F,G), and financial viability (segments H,I). The segments are defined as

follows:

- * Key Partners (segment A): The network of suppliers and partners that make the business model work¹. Key partners can provide resources, activities, or support that enable the organization to offer its value proposition¹.
- * Customer Relationships (segment D): The type of relationship that the organization establishes with its customer segments¹. Customer relationships can be driven by customer acquisition, retention, or loyalty objectives¹. Customer relationships can also influence the customer experience and satisfaction¹.
- * Revenue Streams (segment I): The sources of income that the organization generates from each customer segment¹. Revenue streams can be derived from different pricing mechanisms, such as asset sale, subscription, fee, commission, or advertising¹. Revenue streams can also reflect the value that customers are willing to pay for the organization's offer¹.

NEW QUESTION # 64

Which of the following best describes this diagram?

- A. Business Capability/Value Stream Mapping
- B. Business Capabilities Layer diagram
- C. Business Relationships diagram
- **D. Business Capability Map**

Answer: D

Explanation:

The diagram presented is best described as a Business Capability Map. Here's a detailed explanation:

* Business Capability Map:

* Definition: A Business Capability Map represents the various capabilities an organization requires to deliver its products and services and achieve its strategic objectives. It typically categorizes capabilities into different levels or tiers, such as strategic, core, and supporting capabilities.

* Diagram Analysis:

* Layers and Groupings: The diagram shows capabilities grouped into three categories: Strategic, Core, and Supporting. Each group lists specific business capabilities necessary for the organization's functioning.

* Color Coding: The use of different colors (green, red, yellow, purple) may indicate various aspects such as priority, status, or different business units. However, the primary purpose is to visually represent and categorize capabilities.

* TOGAF References:

* Phase B: Business Architecture: In this phase, creating a Business Capability Map is a crucial activity. It helps in understanding the business functions and aligning them with strategic goals.

* Capability-Based Planning: TOGAF promotes capability-based planning, which involves identifying, mapping, and analyzing business capabilities to ensure they support the overall strategy and objectives.

* Purpose and Benefits:

* Strategic Alignment: The Business Capability Map helps in aligning business capabilities with the strategic objectives of the organization. It provides a clear view of what the organization needs to do to achieve its goals.

* Gap Analysis: It is useful for conducting gap analysis by comparing current capabilities with the desired state, helping to identify areas for improvement.

* Resource Allocation: By understanding the different capabilities, organizations can allocate resources more effectively to areas that need development or enhancement.

In summary, the diagram is best described as a Business Capability Map because it visually represents and categorizes the various capabilities needed by the organization into strategic, core, and supporting layers, aligning them with the business strategy and objectives.

NEW QUESTION # 65

What component of the Architecture Repository is an architectural representation of SBBs supporting the Architecture Landscape?

- **A. Solutions Landscape**
- B. Solutions Continuum
- C. Solutions Repository
- D. Solutions Library

Answer: A

Explanation:

The component of the Architecture Repository that is an architectural representation of SBBs supporting the Architecture Landscape

is the Solutions Landscape³. The Solutions Landscape presents an architectural representation of the Solution Building Blocks (SBBs) that support the Architecture Landscape and have been planned or deployed by the enterprise³. The Solutions Landscape shows how SBBs are mapped to Architecture Building Blocks (ABBs) in different architecture domains and levels³. The Solutions Landscape can help to ensure consistency and alignment between the Architecture Landscape and the solutions that implement it.

NEW QUESTION # 66

What can architects present to stakeholders to extract hidden agendas, principles, and requirements that could impact the final Target Architecture?

- A. Architecture Views and Architecture Viewpoints
- B. Solutions and Applications
- **C. Business Scenarios and Business Models**
- D. Alternatives and Trade-offs

Answer: C

Explanation:

Business Scenarios and Business Models are tools that architects can present to stakeholders to facilitate discussions that reveal underlying assumptions, agendas, principles, and requirements. They help in understanding the context, extracting and validating requirements, and identifying potential impacts on the target architecture. By discussing scenarios and models, stakeholders can express their vision and concerns, which may include unspoken or implicit needs that are crucial for the architecture's success.

NEW QUESTION # 67

Which of the following best describes a benefit of business models?

- **A. They provide a different viewpoint to cross-check assumptions.**
- B. They can be used to calculate detailed cost estimates.
- C. They highlight what the business does without the need to explain why.
- D. They can be used to resolve conflicts amongst different stakeholders.

Answer: A

Explanation:

Business models are essential tools within TOGAF for providing different perspectives on the business operations, strategies, and value propositions. Here's a detailed explanation:

* Purpose of Business Models:

* Business models are designed to represent various aspects of the business, such as value creation, delivery, and capture mechanisms. They provide a structured way to analyze and understand the business.

* Different Viewpoint:

* Cross-Check Assumptions: Business models offer a different viewpoint that helps in validating and cross-checking assumptions made about the business. By presenting a visual and structured representation of the business, these models enable stakeholders to identify gaps, inconsistencies, and areas that need further analysis.

* Holistic Understanding: They help in gaining a holistic understanding of how different components of the business interact, which is crucial for ensuring that the enterprise architecture aligns with the business strategy and goals.

* TOGAF References:

* Phase A: Architecture Vision: During this phase, business models are used to articulate the vision and scope of the architecture effort. They help in ensuring that all assumptions are validated and that the architecture aligns with business objectives.

* Phase B: Business Architecture: Business models are also utilized in this phase to analyze business capabilities, processes, and value streams. They provide a different viewpoint that aids in identifying areas for improvement and ensuring alignment with the strategic intent.

In summary, business models provide a different viewpoint that helps cross-check assumptions, ensuring that the enterprise architecture is aligned with the business strategy and objectives.

NEW QUESTION # 68

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