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## SAP C\_BCBTM\_2509 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.</li></ul>

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## SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q20-Q25):

### NEW QUESTION # 20

What are modules of the SAP Signavio Transformation Suite?

(Note: There are 3 correct answers to this question.)

- A. Process Intelligence
- B. Business Process Modeling Notation
- C. Application Lifecycle Manager
- D. Collaboration Hub
- E. Process Insights

**Answer: A,D,E**

Explanation:

The SAP Signavio Business Transformation Suite (also called the Transformation Suite) comprises integrated modules that work together to help organizations understand, model, and optimize their business processes. The main modules are:

SAP Signavio Process Insights

SAP Signavio Collaboration Hub

SAP Signavio Process Intelligence

SAP Signavio Process Manager

"The SAP Signavio Transformation Suite includes Process Insights, Collaboration Hub, Process Intelligence, and Process Manager, delivering end-to-end process transformation capabilities." Reference:

Process Insights (Answer A):

Enables real-time monitoring and benchmarking of business process performance directly from SAP systems.

"Process Insights provides data-driven visibility into SAP ERP and S/4HANA processes, identifying quick wins for optimization."

Collaboration Hub (Answer D):

Acts as a central collaboration layer, allowing teams to access, share, and discuss process data organization-wide.

"The Collaboration Hub serves as the single source of truth for process-related information, enabling collaboration across departments." Process Intelligence (Answer E):

Performs process mining and analytics, uncovering inefficiencies and providing actionable insights.

"Process Intelligence uses event data to analyze and visualize how processes are executed in reality, identifying bottlenecks and improvement opportunities." Incorrect Options:

B: "Business Process Modeling Notation" (BPMN) is a modeling standard, not a suite module.

C: "Application Lifecycle Manager" belongs to SAP Solution Manager, not SAP Signavio.

Verified Correct Answers: A: Process Insights, D: Collaboration Hub, and E: Process Intelligence.

### NEW QUESTION # 21

What measures does WalkMe take to enhance data security for enterprise customers?

(Note: There are 3 correct answers to this question.)

- A. Modifying user environments for additional data privacy
- B. Integrating multi-factor authentication for added security layers
- C. Following international privacy regulations to ensure compliance
- D. Utilizing advanced encryption methods to protect sensitive data

- E. Offering localized data storage options based on regional requirements

**Answer: B,C,D**

Explanation:

WalkMe, as part of the SAP Business Transformation Management (BTM) ecosystem, follows strict enterprise-grade data protection standards. SAP and WalkMe both adhere to GDPR, SOC 2 Type II, and ISO 27001 compliance frameworks to ensure secure handling of enterprise and user data.

"WalkMe employs advanced encryption protocols, multi-factor authentication, and compliance with global privacy standards such as GDPR and SOC 2 to protect customer data." Reference:

Advanced Encryption Methods (Answer A):

WalkMe uses AES-256 and TLS encryption standards to safeguard sensitive data both at rest and in transit.

"Customer data in WalkMe's systems is protected using industry-standard AES-256 encryption, ensuring data confidentiality and integrity." Multi-Factor Authentication (Answer B):

WalkMe provides multi-factor authentication (MFA) to add additional layers of protection for user access and administrative functions.

"Multi-factor authentication provides enhanced protection for access to WalkMe's administrative environments." Compliance with International Privacy Regulations (Answer D):

WalkMe aligns with international laws such as GDPR, CCPA, and SOC 2, ensuring that customer data is processed and stored securely.

"WalkMe complies with international privacy and data protection regulations to guarantee enterprise-level security compliance."

Incorrect Options:

C: Localized storage is not a standard feature; WalkMe uses globally compliant cloud infrastructure.

E: Modifying user environments is not part of WalkMe's data protection strategy.

Verified Correct Answers: A, B, and D

## NEW QUESTION # 22

What is the role of generative AI in SAP Signavio solutions?

- A. It is primarily focused on creating new AI systems unrelated to SAP solutions.
- **B. It provides instant answers, identifies bottlenecks, and offers recommendations.**
- C. It is limited to performing routine tasks like data entry.
- D. It translates process models from one modeling language to another.

**Answer: B**

Explanation:

Generative AI in SAP Signavio enhances process intelligence by analyzing complex business process data, identifying inefficiencies, and automatically generating insights and recommendations for optimization.

"Generative AI in SAP Signavio supports business transformation by instantly identifying process bottlenecks, providing intelligent recommendations, and generating process improvement insights based on operational data." Reference:

This AI functionality, embedded in SAP Signavio Process Intelligence and Process Insights, empowers users to accelerate process discovery and analysis using natural language queries and auto-generated improvement suggestions.

"SAP Signavio leverages Generative AI to enable users to query process data conversationally and receive AI-driven insights for faster decision-making." Incorrect Options:

B: Translating process models is done via modeling standards (BPMN), not AI.

C: The AI is purpose-built for SAP's transformation ecosystem, not standalone.

D: It performs high-level analytical and generative tasks, not simple automation.

Verified Correct answer: A: It provides instant answers, identifies bottlenecks, and offers

## NEW QUESTION # 23

What unique technology powers WalkMe's AI-first Digital Adoption Platform (DAP), enabling it to understand application context and drive adoption success?

- A. FedRAMP Certified Platform
- **B. DeepUI Technology**
- C. Library of Pre-Made Content
- D. SAP Ecosystem Integration

**Answer: B**

Explanation:

DeepUI Technology is the core AI capability within WalkMe's Digital Adoption Platform (DAP). It enables the platform to understand, interpret, and interact with user interfaces dynamically without requiring code-level integration.

"WalkMe's DeepUITM technology leverages AI to recognize and interact with any user interface element, allowing context-aware guidance and automation across applications." Reference:

Within SAP's BTM context, DeepUI allows WalkMe to seamlessly overlay SAP applications, providing real-time assistance and ensuring users complete digital processes correctly - a core aspect of digital adoption enablement.

"DeepUI powers WalkMe's AI-first approach, enabling contextual understanding of SAP Fiori, S/4HANA, and other applications for consistent adoption experiences." Option B (SAP Ecosystem Integration) describes compatibility, not the underlying AI engine.

Option C (Library of Pre-Made Content) is a feature, not a technology.

Option D (FedRAMP Certified Platform) refers to compliance for U.S. federal systems, not functionality.

Therefore, the verified and accurate answer based on SAP BTM and WalkMe documentation is A: DeepUI Technology.

#### NEW QUESTION # 24

What roles do SAP Business Transformation Management solutions play in transformation scenarios?

(Note: There are 2 correct answers to this question.)

- **A. They support change management.**
- B. They analyze as-is processes and IT landscapes only.
- C. They are limited to the operate phase of transformations.
- **D. They provide a data-driven approach for Enterprise Observability.**

**Answer: A,D**

Explanation:

SAP Business Transformation Management (BTM) Solutions are designed to guide organizations through the complete transformation lifecycle, from strategy and planning to implementation and adoption. They combine process analysis, enterprise architecture management, and user adoption capabilities through solutions such as SAP Signavio, SAP LeanIX, and WalkMe.

"SAP's Business Transformation Management Solutions deliver an integrated, data-driven foundation that provides visibility, transparency, and governance across all phases of business transformation while supporting organizational change management."

Reference:

Supporting Change Management (Answer B):

A core objective of SAP BTM solutions is to enable and sustain change across people, processes, and technology. Through SAP Signavio's collaborative design tools and WalkMe's adoption capabilities, organizations can manage stakeholder engagement, communication, and behavior alignment effectively.

"BTM Solutions provide tools to manage the human side of transformation, ensuring that employees adapt successfully to new processes and technologies." Providing a Data-Driven Approach for Enterprise Observability (Answer C):

BTM Solutions deliver data-based visibility into business and IT landscapes through SAP LeanIX and SAP Signavio integration.

This allows organizations to observe and measure transformation progress, dependencies, and business value using live data.

"SAP BTM Solutions integrate business process intelligence with enterprise architecture management, providing a data-driven approach to enterprise observability for informed transformation decisions." Why Other Options Are Incorrect:

A: Incorrect - BTM Solutions are not limited to the operate phase; they span discover, design, deliver, and run phases of transformation.

D: Incorrect - They analyze both as-is and to-be states to enable continuous improvement and future-state optimization.

Therefore, the verified and correct answers according to SAP BTM documentation are:

B: They support change management.

C: They provide a data-driven approach for Enterprise Observability.

#### NEW QUESTION # 25

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