

Free PDF Quiz 2026 Salesforce Sales-Cloud-Consultant: Marvelous New Salesforce Certified Sales Cloud Consultant Learning Materials



P.S. Free & New Sales-Cloud-Consultant dumps are available on Google Drive shared by VCETorrent:
https://drive.google.com/open?id=1DXEiYWmMSF9NtL9Y_aPtdhawvnChxOoJ

One of the best features of Salesforce Sales-Cloud-Consultant exam dumps is its discounted price. Our Salesforce Sales-Cloud-Consultant Exams prices are entirely affordable for everyone. We guarantee you that no one can beat us in terms of Sales-Cloud-Consultant Exam Dumps prices. Get any Salesforce Sales-Cloud-Consultant exam dumps format and start preparation with confidence.

About the oncoming Sales-Cloud-Consultant exam, every exam candidates are wishing to utilize all intellectual and technical skills to solve the obstacles ahead of them to go as well as it possibly could. So the pending exam causes a panic among the exam candidates. The help of our Sales-Cloud-Consultant Exam prepare is just in time. In the present posture, our Sales-Cloud-Consultant study materials are your best choice. We provide you with excellent prepare materials for you to pass the exam and get the certification.

>> **New Sales-Cloud-Consultant Learning Materials** <<

New Sales-Cloud-Consultant Test Forum & Test Sales-Cloud-Consultant King

Once you have practiced on our Salesforce Certified Sales Cloud Consultant test questions, the system will automatically memorize and analyze all your practice. You must finish the model test in limited time. There have a timer on the right of the interface. Once you begin to do the exercises of the Sales-Cloud-Consultant test guide, the timer will start to work and count down. If you don't finish doing the exercises, all your exercises of the Sales-Cloud-Consultant Exam Questions will be delivered automatically. Then the system will generate a report according to your performance. You will clearly know where you are good at or not.

Salesforce Sales Cloud Consultant certification is an advanced level certification designed for professionals who specialize in sales and customer relationship management (CRM) using Salesforce. Salesforce Certified Sales Cloud Consultant certification is recommended for individuals who have experience in implementing Salesforce Sales Cloud solutions and are looking to further enhance their skills and knowledge in this domain. Sales-Cloud-Consultant Exam Tests candidates on their ability to design, implement, and manage complex Salesforce Sales Cloud solutions that meet the needs of diverse business environments.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q99-Q104):

NEW QUESTION # 99

UC wants to migrate accounts from a legacy system into Salesforce. The client wants the unique account IDs for the account records in the legacy system to be imported into Salesforce to allow a quality control comparison to be conducted after the migration is complete and facilitate future integration. What solution should the consultant recommend to meet this requirement?

- A. Create a custom unique number field in Salesforce and migrate the legacy system account ID into this field.
- **B. Create a custom external ID field in Salesforce and migrate the legacy system account ID into this field**
- C. Create a custom object called external ID and migrate the legacy system account ID data into this custom object.
- D. Ensure that the names of the account records are migrated correctly so the client can conduct proper quality control U testing.

Answer: B

NEW QUESTION # 100

Northern Trail Outfitters (NTO) wants to boost the importance of its sales stages and their role in NTO's sales methodology; they also want to enhance the precision of their sales forecast.

How should the steps in the sales process be mapped so NTO's requirements are met?

- A. Map forecast probability to opportunity probability; assign appropriate sales stage.
- B. Map appropriate sales stage to opportunity stage; assign accurate forecast probability.
- C. Map sales probability values to forecast categories; assign sales stages accurate percentages.
- **D. Map opportunity stages to forecast categories; assign accurate probability to each stage.**

Answer: D

NEW QUESTION # 101

Your forecast is available to your manager only after you have clicked the Submit button.

- A. True
- **B. False**

Answer: B

NEW QUESTION # 102

CORRECT TEXT

Sales reps shouldn't be able to edit certain opportunity fields after closed/won stage (fields reserved for sales ops).

- Validation rule
- Workflow rule
- Modify all data privilege -> Sales Ops
- Field level security

Answer:

Explanation:

A

NEW QUESTION # 103

Northern Trail Outfitters wants to migrate its Sales Territories to a new structure for the upcoming fiscal year.

Which aspect should a consultant consider for this migration?

- **A. Only one territory model can be active at any given time.**
- B. Territory user assignments are migrated to the new model.
- C. Access to a territory model is controlled through profiles or permission sets.

Answer: A

Explanation:

When migrating to a new territory structure, it is important to consider that only one territory model can be active at any given time.

Here's why:

* Territory Model Activation: In Salesforce, only one territory model can be active simultaneously.

This means that when transitioning to a new structure, the existing active model must be deactivated, and the new model activated in

* Planning and Transition: Knowing that only one model can be active at a time is crucial for planning the transition. This ensures that Northern Trail Outfitters can prepare and test the new model without disrupting the current active territories until the migration is complete.

* References: More information on Territory Management can be found in Salesforce documentation, which outlines guidelines for activating and managing territory models.

NEW QUESTION # 104

• • • • •

New Sales-Cloud-Consultant Test Forum: <https://www.vcetorrent.com/Sales-Cloud-Consultant-valid-vce-torrent.html>

- P.S. Free 2026 Salesforce Sales-Cloud-Consultant dumps are available on Google Drive shared by VCETorrent:

https://drive.google.com/open?id=1DXEiYWmMSF9NtL9Y_aPtdhawvnChxOoJ