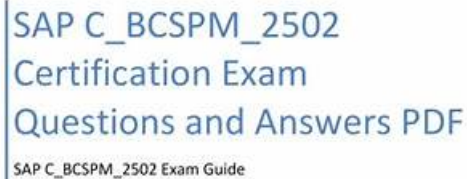


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## SAP C\_BCSPM\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>

## SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q12-Q17):

### NEW QUESTION # 12

What are the primary benefits of SAP Ariba for businesses? Note: There are 3 correct answers to this question.

- A. Compliance and risk management
- B. Improved supplier collaboration
- C. Enhanced travel expense reports
- D. Increased cost efficiency
- E. Limiting integration with other external systems

**Answer: A,B,D**

### NEW QUESTION # 13

What challenges could potential clients face that would lead them to implement SAP Fieldglass? Note: There are 2 correct answers to this question.

- A. Workforce payments
- B. Data privacy regulation issues
- C. Time-consuming onboarding
- D. Fragmented labor management

**Answer: C,D**

### NEW QUESTION # 14

How does SAP Ariba Category Management with Generative AI enhance category strategy development? Note: There are 2 correct answers to this question.

- A. Reduces onboarding time for internal employees
- B. Enriches and categorizes spend data
- C. Provides contextual insights for decision-making
- D. Automatically captures supplier selections

**Answer: B,C**

### NEW QUESTION # 15

Which of the following best describes the primary benefit of integrating Concur Expense and Concur Travel into a single platform?

- A. It allows businesses to reduce their overall travel budget.
- B. It provides advanced analytics specifically for forecasting future expenses.
- C. It enhances overall business performance through improved efficiency and transparency.
- D. It simplifies the process of tracking individual employee performance.

Answer: C

### NEW QUESTION # 16

How does SAP Fieldglass enable businesses to enhance visibility and compliance? Note: There are 2 correct answers to this question.

- A. By providing real-time analytics
- B. With dedicated compliance management tools
- C. Through automated procure-to-pay processes
- D. By supporting diverse contingent labor requirements

Answer: A,B

### NEW QUESTION # 17

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