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SAP C_S4CS_2302 Certification Details:-

- Exam Code:- C_S4CS_2302
- Exam Name:- SAP Certified Application Associate - SAP S/4HANA Cloud, public edition - Sales
- Level:- Associate
- Exam:- 80 questions
- Sample Questions:- [View more](#)
- Cut Score:- 55%
- Duration:- 180 mins
- Languages:- English

Get more details on SAP C_S4CS_2302 Certification Exam:-

- https://sapexamguide.weebly.com/success-story/mastering-the-sap-c_s4cs_2302-exam-tips-and-strategies-for-a-high-score
- <https://www.slideserve.com/carina1/secrets-to-scoring-high-in-the-sap-c-s4cs-2302-certification>
- <https://www.edocr.com/v7/zobiidd/carina995/preparing-for-sap-cs4cs2302-exam-a-comprehensive-g>
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SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q29-Q34):

NEW QUESTION # 29

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Completed"
- B. When the project status is "In Progress"
- C. When the project status is "Finished"
- D. When the project status is "Not Started"

Answer: C

NEW QUESTION # 30

In a predictive model, what does prediction confidence measure?

- A. How well the model can maintain its accuracy and performance when used on new data
- B. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- C. The percentage of correct responses in the output dataset
- D. The ability to produce results with a constant level of correctness

Answer: A

NEW QUESTION # 31

Which item field is required in a complete sales order request?

- A. PO number
- B. Shipping method
- C. Sales area
- D. Requested quantity

Answer: D

NEW QUESTION # 32

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Set up manual test cases in SAP Cloud ALM
- B. Gather perceived change impact feedback
- C. Enter configuration values in SAP Central Business Configuration
- D. Demonstrate where to find business process documentation

Answer: A,C

NEW QUESTION # 33

In SAP Advanced Intercompany Sales, which document acts as the leading object and is relevant for MRP (material requirements planning) and ATP (available to promise) checks?

- A. Intercompany sales order (S04)
- B. Original sales order (S02)
- C. Purchase order placed on the delivering company (P03)
- D. Outbound delivery created in the delivering company

Answer: B

NEW QUESTION # 34

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