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SAP C_TS462_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 2	<ul style="list-style-type: none">• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
Topic 3	<ul style="list-style-type: none">• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 4	<ul style="list-style-type: none">• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q37-Q42):

NEW QUESTION # 37

What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Item number increment
- B. Reference mandatory indicator
- C. Default delivery type for billing
- D. Billing type for cancellation

Answer: A,D

Explanation:

Billing Process and Customizing

NEW QUESTION # 38

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set the Condition Update indicator for condition type K029.
- B. You need to set the Condition Index indicator for condition type K029.
- C. You need to set up condition type K029 as a group condition.
- D. You need to set up condition type K029 as a header condition.

Answer: C

NEW QUESTION # 39

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Sales order type
- B. Sales order item category
- C. Shipping point
- D. Shipping conditions

Answer: A

Explanation:

The default delivery type for an outbound delivery created from a sales order is determined from:

A. Sales order type: The sales order type has configurations that determine the subsequent document flow, including the default delivery type to be used.

NEW QUESTION # 40

You are a consultant on an SAP S/4HANA Cloud greenfield project. As part of their clean core journey, the customer must analyze the current IT landscape to eliminate redundant systems and establish an efficient architectural design.

Which of the following can you use to do the analysis?

- A. SAP Best Practices
- B. SAP Cloud ALM
- C. SAP Solution Manager
- D. Lean IX

Answer: A

Explanation:
Managing Clean Core

NEW QUESTION # 41

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Maintain shifts defining the times for starting and ending work.
- B. Assign a set of working times to the shipping point.
- C. Assign a shift sequence to the working times.
- D. Maintain the transit time in the route in hours and minutes.
- E. Assign a set of working times to the plant.

Answer: B,D,E

Explanation:

To ensure precise scheduling during delivery scheduling, the settings should include:

A. Maintain the transit time in the route in hours and minutes: This allows the system to calculate the transportation time with precision.

B. Assign a set of working times to the plant: The working times of the plant determine when goods can be produced or prepared for shipping, impacting scheduling.

E. Assign a set of working times to the shipping point: The working times of the shipping point are crucial for determining when goods can be shipped, affecting delivery dates.

NEW QUESTION # 42

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