

CIPS L5M7 Valid Braindumps Ebook | L5M7 Most Reliable Questions



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CIPS L5M7 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understand the Dynamics of Supply Chains: This section of the exam measures the skills of Supply Chain Analysts and covers the foundational understanding of how supply chains operate, interact, and add value to organizations. It examines the differences between supply chains, supply networks, and supply chain management while exploring the concept of supplier tiering and network sourcing. Candidates are expected to understand how effective supply chain management improves quality, reduces costs and lead times, and fosters innovation while mitigating risks. Additionally, this section emphasizes the connection between an organizational infrastructure, culture, and process management in achieving efficient supply chains. It also compares various improvement approaches, including collaborative and competitive models, outsourcing, offshoring, and global procurement.
Topic 2	<ul style="list-style-type: none">Understand Improvement Methodologies that Can Be Used in Supply Chains: This section of the exam measures the skills of Procurement Managers and focuses on the tools and methodologies used to enhance supply chain performance and efficiency. It highlights the principles of total quality management (TQM), including quality assurance and inspection, and their role in ensuring product and process consistency. Candidates must understand how to use statistical methods such as KPIs, data analysis, and Six Sigma to drive continuous improvement. The section also explores lean thinking, agile processes, Just-in-Time (JIT) systems, and the 5S methodology as frameworks for optimizing operations. Furthermore, it covers the application of business process re-engineering (BPR) and benchmarking to evaluate and redesign supply processes for better performance and competitiveness.
Topic 3	<ul style="list-style-type: none">Understand Measures Required to Achieve Competitive Advantage in Supply Chains: This section of the exam measures the skills of Strategic Sourcing Specialists and focuses on achieving and maintaining competitive advantage through strategic supply chain practices. It assesses knowledge of how organizations can leverage cost leadership or differentiation strategies to outperform competitors. Candidates are expected to understand pricing mechanisms such as fixed and variable pricing, open book costing, and risk reward arrangements that drive efficiency and transparency. The section also includes cost reduction techniques like supplier rationalization, value analysis, and negotiation strategies that enhance profitability. Finally, it examines collaborative approaches such as partnership sourcing, building supplier trust, and managing relationship life cycles to ensure long-term strategic advantages within the supply chain.

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CIPS Achieving Competitive Advantage Through the Supply Chain (L5M7) Sample Questions (Q53-Q58):

NEW QUESTION # 53

What is Business Process Re-engineering (BPR)?

- A. A strategy that analyses workflow to find efficiencies
- B. Refinancing of a company
- C. Comparison of business strengths and weaknesses
- D. Repositioning a company in its market segment

Answer: A

Explanation:

BPR examines and redesigns workflows and processes to remove waste and maximise efficiency and customer value.

Short cited extract: "BPR - radical review of workflows to achieve major efficiency improvements." (L5M7 Study Guide, p. 111)
Reference:CIPS L5M7 Study Guide, p. 111.

NEW QUESTION # 54

Which type of relationship seeks greater commitment and preferential treatment through exclusivity?

- A. Single-sourcing
- B. Adversarial
- C. Outsourcing
- D. Partnership

Answer: A

Explanation:

Single-sourcing builds exclusive, strategic relationships with one supplier to secure priority service and joint improvement opportunities.

Short cited extract: "Single-sourcing - exclusivity to gain stronger commitment and collaboration." (L5M7 Study Guide, p. 81)

Reference:CIPS L5M7 Study Guide, p. 81.

NEW QUESTION # 55

Which of the following relationship styles has the least amount of trust?

- A. Outsourced
- B. Transactional
- C. Closer Tactical
- D. Partnership

Answer: B

Explanation:

The relationship spectrum shows that transactional relationships are the least trust-based, focusing on short-term exchanges with minimal collaboration.

Short cited extract: "Transactional - low trust, short-term, low collaboration." (L5M7 Study Guide, p.80) Reference:CIPS L5M7 Study Guide, p.80.

NEW QUESTION # 56

RIDDORstatistics provide information on which of the following?

- A. Health and safety
- B. Financial standing
- C. Conformance with specification
- D. Speed of production

Answer: A

Explanation:

RIDDOR(Reporting of Injuries, Diseases and Dangerous Occurrences Regulations) relates to health and safety performance measurement-tracking workplace incidents and compliance.

Short cited extract: "RIDDOR statistics relate to health and safety reporting " (L5M7 Study Guide, p.141) Reference:CIPS L5M7 Study Guide, p.141.

NEW QUESTION # 57

In what way has the increase in the use of technology affected buyer-supplier relationships?

- A. It has reduced the bargaining power of buyers because there are fewer suppliers.
- B. It has reduced the bargaining power of suppliers as buyers now have access to a wider pool of suppliers and product information.
- C. It has increased the bargaining power of suppliers as they can provide faster quotations.
- D. It has increased the bargaining power of buyers because technology has increased operational costs.

Answer: B

Explanation:

Technology enhances buyer access to data, broadening supplier choice and transparency, which reduces supplier power.

Short cited term: "technology has reduced suppliers' bargaining power" (L5M7 Study Guide, p. 66).

Reference:CIPS L5M7 Study Guide, p. 66.

NEW QUESTION # 58

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