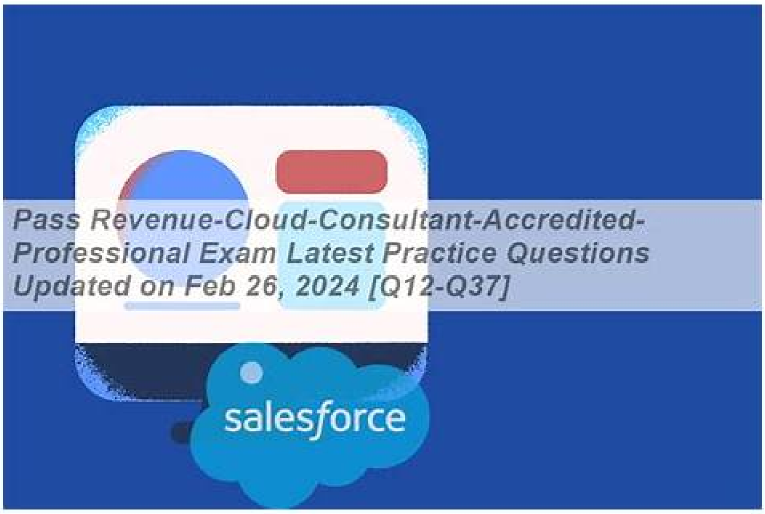
Salesforce Revenue-Cloud-Consultant-Accredited-Professional Reliable Test Camp, Revenue-Cloud-Consultant-Accredited-Professional Pass Test Guide



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Salesforce Revenue Cloud Consultant Accredited Professional exam is a challenging exam that requires a thorough understanding of Revenue Cloud concepts and their practical application. However, passing the exam and earning the certification can open up new career opportunities and increase earning potential for professionals. Salesforce Revenue Cloud Consultant Accredited Professional certification demonstrates to employers that the candidate has the skills and knowledge needed to successfully implement and manage Revenue Cloud solutions within an organization.

Salesforce Revenue Cloud Consultant Accredited Professional exam is a highly sought-after certification exam for professionals who are interested in specializing in Salesforce Revenue Cloud. Revenue-Cloud-Consultant-Accredited-Professional Exam is designed to test the candidate's knowledge and skills in the areas of revenue management, pricing, and product management. Revenue-Cloud-Consultant-Accredited-Professional exam is intended for individuals who already have experience working with Salesforce and are looking to advance their skills and knowledge.

>> Salesforce Revenue-Cloud-Consultant-Accredited-Professional Reliable Test Camp <<

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The desktop software Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) practice exam format can be used easily used on your Windows system. Customers can use it without the internet. Pass4SureQuiz have made all of the different formats so the students won't face any extra issues and crack Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) certification exams for the betterment of their futures.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q17-Q22):

NEW QUESTION # 17
A user reports they are unable to see the Managed Asset Viewer on Account record pages A Revenue Cloud Consultant

investigates and confirms that the Managed Asset Viewer component has not been added to the Account record page How should the consultant ensure that users can view and edit asset data using the Managed Asset Viewer?

- A. Verify that the user has the Revenue Lifecycle Management license. Then, enable the Assets-related list on the Account record page to show the Managed Asset Viewer
- B. Assign the user a permission set that grants Read access to Account record pages and Read access to Assets. Next, drag it onto the Account page layout.
- C. In Lightning App Builder, drag the Managed Asset Viewer to the Account record page. Select the checkbox to show the side panel when a user clicks a record link.

Answer: C

NEW QUESTION # 18
Universal Containers is beginning the process of SKU rationalization as part of their Revenue Cloud project. They have been advised that rationalizing their product catalog will reduce complexity and increase flexibility. Which three areas can they look to consolidate products?

- A. Same products with different serial numbers
- B. Same product names with different Term length
- C. Same product names with different attribute values
- D. Same product names with different bulk discount levels
- E. Same product names commonly found in the same bundle

Answer: B,C,E

Explanation:
SKU rationalization is a process that involves reviewing and trimming down the product variety to focus on the most profitable SKUs1. This process is crucial in managing SKU proliferation, which refers to the creation of multiple product records for various product combinations offered, even though they are the same product, merely sold under different scenarios2.
In the context of Salesforce Revenue Cloud, SKU rationalization can be achieved through the consolidation of products in the following areas:
B) Same product names with different attribute values: Products that are essentially the same but have different attribute values can be consolidated. This reduces the complexity of the product catalog and makes it easier to manage2.
D) Same product names commonly found in the same bundle: Products that are often sold together in the same bundle can be consolidated. This not only simplifies the product catalog but also makes it easier for customers to make purchases2.
E) Same product names with different Term length: Products that are the same but have different term lengths can be consolidated. This can simplify the product catalog and make it easier for customers to understand the products they are purchasing2.
Reference:
https://www.simplus.com/sku-rationalization-strategy/

NEW QUESTION # 19
Which valid actions can a consultant perform on a standard context definition?

- A. Copy & Edit
- B. Deactivate & Edit
- C. Extend & Clone

Answer: C

NEW QUESTION # 20
Which three are key steps when documenting user stories?

- A. Document user acceptance test scripts for the user story.
- B. Identify the acceptance criteria or result for satisfying the user story.
- C. Design the solution while the business process is being defined
- D. Identity the actor or personas in this user story
- E. Know which business process the requirement supports to categorize the user story

Answer: B,D,E

Explanation:
User stories are short, simple descriptions of a feature or functionality from the perspective of the end user or customer. User stories are used to capture the requirements and value proposition of a product or service in an agile framework. User stories should follow some best practices to ensure clarity, consistency, and alignment with the business goals and user needs. 12 Some of the key steps when documenting user stories are:
Know which business process the requirement supports to categorize the user story. This helps to prioritize and organize the user stories based on the business value and impact they deliver. It also helps to avoid duplication and inconsistency among user stories. 3 Identify the actor or personas in this user story. This helps to define the user role, needs, goals, and motivations that drive the user story. It also helps to create empathy and understanding for the user and their context. 4 Identify the acceptance criteria or result for satisfying the user story. This helps to specify the expected outcome, behavior, or functionality that the user story should deliver. It also helps to define the scope, quality, and testability of the user story. 5 Designing the solution while the business process is being defined is not a key step when documenting user stories. This can lead to premature or biased decisions that may not address the real user problem or value proposition. User stories should focus on the what and why, not the how. The solution design should be done after the user stories are validated and prioritized, and in collaboration with the development team and other stakeholders. 6 Documenting user acceptance test scripts for the user story is not a key step when documenting user stories. This can be done later, after the user stories are refined and detailed, and before the development and testing phases. User acceptance test scripts are used to verify that the user story meets the acceptance criteria and the user expectations. [7] Reference:
1: User Stories | Examples and Template | Atlassian
2: How to Write Perfect User Stories (With Templates): A Step-By-Step Guide | airfocus
3: 10 Tips for Writing Good User Stories - Roman Pichler
4: The Anatomy of a User Story | Scrum Alliance | Includes Template
5: Best Practices to Succeed with User Stories - DZone
6: UX documentation: Guide, best practices, template

NEW QUESTION # 21
What is the most Scalable way to set the legal Entityon the Order Product and OrderProduct Consumption Schedule?

- A. Use a WorkFlow
- B. Use a Custom Setting
- C. Use a Quote Calculator Plugin(QCP)
- D. Use a Flow that is triggered when the record is created and run before the record issaved.

Answer: D

Explanation:
A Flow is a scalable way to set the legal entity on the order product and order product consumption schedule because it allows you to automate complex business logic without writing code. A Flow can be triggered when a record is created and run before the record is saved, which means that you can assign the legal entity to the order product and order product consumption schedule before they are inserted into the database. This way, you can ensure that the order product and order product consumption schedule have the correct legal entity for the billing, tax, and revenue recognition treatments that are applied to them. A Flow also gives you more flexibility and control over the logic and criteria for setting the legal entity, compared to a workflow or a custom setting. A Quote Calculator Plugin (QCP) is not a scalable way to set the legal entity on the order product and order product consumption schedule because it is a custom code solution that requires development and maintenance. A QCP also runs after the order product and order product consumption schedule are created, which means that you have to update the legal entity after the record is saved, which can cause data validation issues. A workflow or a custom setting are also not scalable ways to set the legal entity on the order product and order product consumption schedule because they have limitations and drawbacks, such as:
A workflow can only run after the record is created and saved, which means that you have to update the legal entity after the record is saved, which can cause data validation issues.
A workflow can only execute simple logic and actions, such as field updates, email alerts, tasks, and outbound messages. It cannot perform complex logic or actions, such as loops, conditions, variables, or invocations of other processes or services.
A custom setting is a type of custom metadata that stores data that can be accessed by formulas, validation rules, flows, Apex, and the SOAP API. However, a custom setting is not a good way to store data that changes frequently or varies by user or profile, such as the legal entity. A custom setting also requires manual configuration and maintenance, which can be error-prone and time-consuming. Reference:
Legal Entities
Automation Guidelines for Orders and Order Products
Flow Builder

NEW QUESTION # 22
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The Revenue-Cloud-Consultant-Accredited-Professional exam practice test questions are designed and verified by experienced and qualified Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam trainers. They check and verify all Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam dumps one by one and offer the best possible answers to a particular Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Questions. So you will find each Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam questions and their respective answers correct and error-free and assist to complete the Revenue-Cloud-Consultant-Accredited-Professional exam preparation quickly.

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