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CIPS L5M10 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.
Topic 2	<ul style="list-style-type: none"> • Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.

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CIPS Logistics Management Sample Questions (Q29-Q34):

NEW QUESTION # 29

Which pieces of information would you require to calculate aBOM exposure? Select TWO

- A. Lead-time of the materials
- **B. Materials required to complete an order**
- **C. Current inventory levels**
- D. Price of the materials

Answer: B,C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

ABOM exposure determines net requirements by expanding the Bill of Materials for an order and offsetting it against current inventory/receipts to find what must be procured or made. Prices and lead times are relevant for scheduling/costing, not for the netting calculation itself. (CIPS L5M10 Study Guide, p. 182)

NEW QUESTION # 30

Which of the following scenarios would an MRP system struggle to cope with?

- A. Changes in requirements from customers
- B. Reducing inventory costs for the business
- C. Changes in prices of raw materials
- D. Improving the response time to customer queries

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

MRP assumes relatively stable, planned demand and lead times. It is less effective when there are frequent late changes (e.g., sudden customer requirement changes), supplier delays, or machine breakdowns, because it is not inherently reactive in real time. (CIPS L5M10 Study Guide, p. 188)

NEW QUESTION # 31

RFID tags are commonly used in warehousing to improve speed and accuracy. Which of the following functions can RFID technology complete?

- A. Track and trace
- B. Logistics
- C. Storage
- D. Demand planning

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

RFID enables real-time tracking and tracing of goods through automated scanning. Active tags continuously transmit location; passive tags activate upon scanning.

(Reference: CIPS L5M10 Study Guide, RFID applications in warehousing, p. 84)

NEW QUESTION # 32

Blue Toes Inc. conducts a Cost-to-Serve analysis and identifies customer "Pink Nose" as low-cost-to-serve and high-value. Which strategy should they apply?

- A. Protect
- B. Build
- C. Cost engineer
- D. Danger zone

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Customer Profitability Matrix (Christopher, 1998) identifies "Protect" for high-value, low-cost-to-serve accounts - focusing on retention and maintaining satisfaction.

(Reference: CIPS L5M10 Study Guide, Customer Profitability Matrix, p. 62)

NEW QUESTION # 33

What is the name given to an additional file attached to an inventory file that links a requirement to the specific order or component that triggered it?

- A. Requirement record
- B. Peg record
- C. CSV file
- D. Bill of materials

Answer: B

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Apeg record provides "pegging," i.e., a traceable link between demand (e.g., a customer order/MPS line) and the specific supply created to satisfy it. (CIPS L5M10 Study Guide, p. 186)

NEW QUESTION # 34

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