

C_OCM_2503적중율높은인증시험덤프, C_OCM_2503 합격보장가능시험

C_OCM_2503

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참고: DumpTOP에서 Google Drive로 공유하는 무료, 최신 C_OCM_2503 시험 문제집이 있습니다:
<https://drive.google.com/open?id=1EAg-WEgbawgkJIv1ciAtwe6ETr5DO9v>

빨리 DumpTOP 덤프를 장바구니에 넣으시죠. 그러면 100프로 자신감으로 응시하셔서 한번에 안전하게 패스하실 수 있습니다. 단 한번으로SAP C_OCM_2503인증시험을 패스한다..... 여러분은 절대 후회할 일 없습니다.

DumpTOP에는 베테랑의전문가들로 이루어진 연구팀이 있습니다, 그들은 지식과 풍부한 경험으로 여러 가지 여러분이SAP인증C_OCM_2503시험을 패스할 수 있을 자료 등을 만들었습니다, DumpTOP에서는 일년무료 업뎃을 제공하며, DumpTOP의 덤프들은 모두 높은 정확도를 자랑합니다. DumpTOP 선택함으로 여러분이SAP인증C_OCM_2503시험에 대한 부담은 사라질 것입니다.

>> C_OCM_2503적중율 높은 인증시험덤프 <<

C_OCM_2503합격보장 가능 시험, C_OCM_2503자격증문제

DumpTOP에서는 전문SAP C_OCM_2503인증시험을 겨냥한 덤프 즉 문제와 답을 제공합니다.여러분이 처음SAP C_OCM_2503인증시험준비라면 아주 좋은 덤프입니다. DumpTOP에서 제공되는 덤프는 모두 실제시험과 아주 유사한 덤프들입니다.SAP C_OCM_2503인증시험패스는 보장합니다. 만약 떨어지셨다면 우리는 덤프비용전액을 환불해드립니다.

최신 SAP Certified Associate C_OCM_2503 무료샘플문제 (Q38-Q43):

질문 # 38

In the SAP Activate Explore phase, the project team conducts fit-to-standard workshops to identify gaps between business requirements and the SAP best practice standard. Which change management challenge is typical for this phase?

- A. Some business users do not adopt the new cloud solution.
- B. Some business departments do not feel well prepared for the go-live.
- **C. Some managers show resistance towards the cloud standard.**
- D. Some project team members have never heard of organizational change management.

정답: C

설명:

During the Explore phase, fit-to-standard workshops focus on aligning business processes with SAP's best practices, often revealing changes to current ways of working. Option C is correct because managers may resist the cloud standard if it reduces customization or control, a common challenge in this phase. Option A is incorrect-lack of OCM awareness is more typical in the Discover or Prepare phase. Option B is incorrect; user adoption issues emerge post-go-live (Run phase), not in Explore. Option D is also incorrect; go-live readiness concerns arise in the Deploy phase, not Explore.

Extract from SAP OCM Concepts: Resistance to standardization is a key challenge in the Explore phase, requiring targeted stakeholder engagement (SAP Activate, OCM Workstream).

질문 # 39

The results of a business readiness test reveal relatively low ratings across all survey topics for one business unit compared to other units. What is the recommended next step for the change manager to mitigate the risk of low readiness for this unit?

- A. Set up a call with the assigned change agents to discuss the results and develop mitigation activities to enhance the business readiness.
- B. Arrange a meeting with the project sponsor, local management, and selected users to discuss the results and develop mitigation activities.
- **C. Organize a workshop with project management, local management, and assigned change agents to discuss results and better understand the specific needs.**
- D. Schedule a short workshop with project management to develop mitigation activities to improve the business readiness for this unit.

정답: C

질문 # 40

The stakeholder analysis in a cloud project reveals that two important business leaders belong to the "opponents" category. What are your favorite strategies? Note: There are 2 correct answers to this question.

- A. Ignoring the opponents and focusing on the skeptics
- B. Working on changing their attitude towards the project
- **C. Preventing opponents from forming an alliance against the project**
- **D. Trying to reduce their influence on the project success**

정답: C,D

질문 # 41

The stakeholder analysis in a cloud project reveals that some individual stakeholders belong to the "supporters" category. Which strategies should you use? Note: There are 2 correct answers to this question.

- A. Ask them to exert pressure on the skeptics in their area of responsibility
- B. Involve them in project activities to facilitate design decisions
- **C. Assign them project roles to increase their influence on the success of the project**
- **D. Use their positive attitude to influence others in their area of responsibility**

정답: C,D

설명:

Supporters in SAP OCM stakeholder analysis (e.g., enthusiastic managers) are assets to leverage. Option C is correct because

assigning project roles (e.g., change agent) amplifies their influence-e.g., a supportive lead driving adoption in their unit boosts success. Option D is correct as their positive attitude can sway others-e.g., a supporter sharing benefits in a meeting shifts skeptics' views organically. Option A is incorrect-pressuring skeptics risks backlash; influence should be subtle, not coercive. Option B is incorrect; design decisions (e.g., process flows) are for experts, not supporters' primary role, which is advocacy. SAP OCM maximizes supporters' enthusiasm strategically. "Leverage supporters by assigning roles to enhance their impact and using their positivity to influence others effectively" (SAP Activate, Stakeholder Management Strategies).

질문 # 42

What should be considered when developing personas? Note: There are 2 correct answers to this question.

- A. Involving representatives of the target group into the development of personas
- B. Finding the right level of detail, avoiding a too granular or too generic description of personas
- C. Aligning the persona descriptions with the employee representatives of the respective target groups
- D. Using a real person as an inspiration for the persona to make the persona as realistic as possible

정답: A,B

설명:

Personas in SAP OCM personalize communication, and their development requires balance and input. Option A is correct because the right detail level-e.g., "Finance User, 35, cautious, needs process clarity"-avoids being too specific (e.g., daily tasks) or too vague (e.g., "employee"), ensuring usability without losing focus.

Option B is correct as involving target group reps (e.g., a key user) ensures accuracy-e.g., they might note "we need system tips," shaping a persona's needs realistically.

Option C is incorrect-employee reps (e.g., works council) focus on rights, not persona details; alignment isn't needed. Option D is incorrect; using a real person risks bias or privacy issues-personas are composites, not copies. SAP OCM stresses relevance and collaboration in persona creation.

"Develop personas with balanced detail and target group input to ensure they reflect stakeholder needs accurately" (SAP OCM Framework, Persona Creation Guidelines).

질문 # 43

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DumpTOP는 SAP C_OCM_2503 시험을 패스할 수 있는 아주 좋은 사이트입니다. DumpTOP은 아주 알맞게 최고의 SAP C_OCM_2503 시험문제와 답 내용을 만들어 냅니다. 덤프는 기존의 시험문제와 답과 시험문제분석 등입니다. DumpTOP에서 제공하는 SAP C_OCM_2503 시험자료의 문제와 답은 실제시험의 문제와 답과 아주 비슷합니다.

C_OCM_2503 합격보장 가능 시험: https://www.dumptop.com/SAP/C_OCM_2503-dump.html

SAP C_OCM_2503 적중률 높은 인증시험덤프 덤프 구매후 업데이트 서비스, IT인증자격증시험에 관심이 있으신 분들은 DumpTOP C_OCM_2503 합격보장 가능 시험제품을 사용해 보세요. 투자한 덤프비용보다 훨씬 큰 이득을 보실 수 있을 것입니다, DumpTOP 선택함으로 여러분이 SAP 인증 C_OCM_2503 시험에 대한 부담은 사라질 것입니다, DumpTOP 선택함으로 SAP C_OCM_2503 인증시험통과는 물론 DumpTOP 제공하는 일년무료 업데이트 서비스를 제공받을 수 있으며 DumpTOP의 인증덤프로 시험에서 떨어졌다면 100% 덤프비용 전액환불을 약속 드립니다, SAP C_OCM_2503 적중률 높은 인증시험덤프 Pass4Tes의 선택이야말로 여러분의 현명한 선택이라고 볼 수 있습니다.

도대체 몇 서클의 마법현상인지 짐작도 되지 않는다, 안리움'이라는 석 자가 나비의 의구심을 C_OCM_2503 제대로 자극한다, 덤프 구매후 업데이트 서비스, IT인증자격증시험에 관심이 있으신 분들은 DumpTOP 제품을 사용해 보세요. 투자한 덤프비용보다 훨씬 큰 이득을 보실 수 있을 것입니다.

시험패스에 유효한 최신버전 C_OCM_2503 적중률 높은 인증시험덤프 최신 덤프모음집

DumpTOP 선택함으로 여러분이 SAP 인증 C_OCM_2503 시험에 대한 부담은 사라질 것입니다, DumpTOP 선택함으로 SAP C_OCM_2503 인증시험통과는 물론 DumpTOP 제공하는 일년무료 업데이트 서비스를 제공받을 수 있으며 DumpTOP의 인증덤프로 시험에서 떨어졌다면 100% 덤프비용 전액환불을 약속 드립니다.

Pass4Tes의 선택이야말로 여러분의 현명한 선택이라고 볼 수 있습니다.

- 그리고 DumpTOP C_OCM_2503 시험 문제집의 전체 버전을 클라우드 저장소에서 다운로드할 수 있습니다:
<https://drive.google.com/open?id=1EAg-WEgbawgkGjIv1ciAtwe6ETr5DO9v>