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Salesforce Process Automation Accredited Professional exam is an excellent opportunity for Salesforce professionals to demonstrate their skills and knowledge in process automation. By passing Process-Automation exam, you will enhance your career prospects and demonstrate your ability to help businesses automate their sales and service processes. With the right preparation and resources, you can successfully Pass Process-Automation Exam and take your career to the next level.

Salesforce Process Automation Accredited Professional Sample Questions (Q102-Q107):

NEW QUESTION # 102

An administrator wants to update a record, in the future, when a specified time is reached. Which tool should the Administrator use?

- A. Approvals
- B. **Flow Builder**
- C. Workflow Rules

- D. Process Builder

Answer: B

Explanation:

To update a record at a specified future time, Flow Builder can be used to create a Scheduled Flow. Scheduled Flows allow administrators to define automation that runs at specific times, making it possible to update records based on time-based criteria without manual intervention. This feature is particularly useful for scenarios where record updates need to occur on a scheduled basis. Reference: Salesforce Help - Scheduled Flows

NEW QUESTION # 103

A new VP of Sales joined TrueGlobal Inc. TrueGlobal uses Salesforce for managing global sales operations. The VP wants to receive an email alert if a deal stage is changed to Closed Lost and the amount is greater than \$1,000,000. What evaluation criteria should the administrator choose while creating this workflow rule?

- A. When a record is edited, and any time it's edited to subsequently meet criteria
- B. When a record is created and every time it is edited
- C. When a record is created
- D. When a record is created and any time it's edited to subsequently meet criteria

Answer: D

NEW QUESTION # 104

Which global variable contains the record's values immediately before the flow runs?

- A. \$PRIORVALUE Formula Field
- B. \$Record_Prior
- C. \$Flow
- D. \$Record

Answer: B

NEW QUESTION # 105

Which three options are appropriate to distribute as a flow in a Site or a Portal instead of a Salesforce org?

- A. An interest form for an upcoming conference.
- B. A new product registration form
- C. A partner-sourced lead conversion wizard for internal Sales team
- D. A survey to collect feedback on new products.
- E. A guided script for service reps to follow when customers lose their credit card.

Answer: A,B,D

Explanation:

Flows that are suitable for distribution in a Site or a Portal, rather than within a Salesforce org, include those intended for external users, such as customers or partners. Examples include a survey to collect feedback on new products, an interest form for an upcoming conference, and a new product registration form. These types of flows are designed to gather information or provide services to users who do not have access to the internal Salesforce org. Reference: Salesforce Help - Distribute Flows to Customers and Partners

NEW QUESTION # 106

Which three things should an Administrator consider when drafting a list of test cases prior to testing a flow?

- A. How long should the flow take to execute.
- B. When the tester expects actions to not occur.
- C. How formulas should resolve.

- D. When the tester expects actions to occur.
- E. How many users will be accessing the flow.

Answer: B,C,D

NEW QUESTION # 107

This format enables you to assess your Process-Automation test preparation with a Process-Automation practice exam. You can also customize your time and the kinds of questions of the Salesforce Process-Automation Practice Test. This Salesforce Process Automation Accredited Professional Process-Automation practice test imitates the Salesforce Process-Automation real exam pattern. Thus, it helps you kill Salesforce Process Automation Accredited Professional exam anxiety.

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