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Salesforce Process Automation Accredited Professional Sample Questions (Q102-Q107):

NEW QUESTION # 102

An administrator wants to update a record, in the future, when a specified time is reached. Which tool should the Administrator use?

- A. Approvals
- **B. Flow Builder**
- C. Workflow Rules

- D. Process Builder

Answer: B

Explanation:

To update a record at a specified future time, Flow Builder can be used to create a Scheduled Flow. Scheduled Flows allow administrators to define automation that runs at specific times, making it possible to update records based on time-based criteria without manual intervention. This feature is particularly useful for scenarios where record updates need to occur on a scheduled basis. Reference: Salesforce Help - Scheduled Flows

NEW QUESTION # 103

A new VP of Sales joined TrueGlobal Inc. TrueGlobal uses Salesforce for managing global sales operations. The VP wants to receive an email alert if a deal stage is changed to Closed Lost and the amount is greater than \$1,000,000. What evaluation criteria should the administrator choose while creating this workflow rule?

- A. When a record is edited, and any time it's edited to subsequently meet criteria
- B. When a record is created and every time it is edited
- C. When a record is created
- D. When a record is created and any time it's edited to subsequently meet criteria

Answer: D

NEW QUESTION # 104

Which global variable contains the record's values immediately before the flow runs?

- A. \$PRIORVALUE Formula Field
- B. \$Record__Prior
- C. \$Flow
- D. \$Record

Answer: B

NEW QUESTION # 105

Which three options are appropriate to distribute as a flow in a Site or a Portal instead of a Salesforce org?

- A. An interest form for an upcoming conference.
- B. A new product registration form.
- C. A partner-sourced lead conversion wizard for internal Sales team.
- D. A survey to collect feedback on new products.
- E. A guided script for service reps to follow when customers lose their credit card.

Answer: A,B,D

Explanation:

Flows that are suitable for distribution in a Site or a Portal, rather than within a Salesforce org, include those intended for external users, such as customers or partners. Examples include a survey to collect feedback on new products, an interest form for an upcoming conference, and a new product registration form. These types of flows are designed to gather information or provide services to users who do not have access to the internal Salesforce org. Reference: Salesforce Help - Distribute Flows to Customers and Partners

NEW QUESTION # 106

Which three things should an Administrator consider when drafting a list of test cases prior to testing a flow?

- A. How long should the flow take to execute.
- B. When the tester expects actions to not occur.
- C. How formulas should resolve.

- Answer: B,C,D**

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