

# AP-223 Fragen Antworten, AP-223 PDF



P.S. Kostenlose 2026 Salesforce AP-223 Prüfungsfragen sind auf Google Drive freigegeben von ZertSoft verfügbar:  
<https://drive.google.com/open?id=1HTNdQXnr-7kRnvb8Wkp-IX3qJ2JbWwuw>

Die Ausbildungsmaterialien zur Salesforce AP-223 Zertifizierungsprüfung aus ZertSoft verfügen über hohe Genauigkeiten und große Reichweite, sie können nicht nur Ihre Kenntnisse, sondern auch Ihre Operationsfähigkeiten verbessern, so dass Sie zu einem Eliten in der IT-Branche werden und eine gut bezahlte Arbeit bekommen können. Bevor Sie unsere Ausbildungsmaterialien zur Salesforce AP-223 Zertifizierungsprüfung kaufen, können Sie einige kostenlosen Prüfungsfragen und Antworten als Testversion herunterladen.

Alle IT-Fachleute sind mit der Salesforce AP-223 Zertifizierungsprüfung vertraut. Sie alle träumen davon, ein Zertifikat zu bekommen. Sie können Ihren Traum verwirklichen und eine gute Berufskarriere machen. Durch die Schulungsunterlagen zur Salesforce AP-223 Zertifizierungsprüfung von ZertSoft können Sie bekommen, was Sie wollen.

>> AP-223 Fragen Antworten <<

## Zertifizierung der AP-223 mit umfassenden Garantien zu bestehen

Wenn Sie die Salesforce AP-223 Zertifizierungsprüfung bestehen wollen, ist es doch kostengünstig, die Produkte von ZertSoft zu kaufen. Denn die kleine Investition wird große Gewinne erzielen. Mit den Prüfungsfragen und Antworten zur Salesforce AP-223 Zertifizierungsprüfung von ZertSoft können Sie die Prüfung sicher bestehen. ZertSoft ist eine Website, die einen guten Ruf genießt und den IT-Fachleuten die Prüfungsfragen und Antworten zur Salesforce AP-223 Zertifizierungsprüfung bieten.

## Salesforce CPQ and Billing Consultant Accredited Professional AP-223

## Prüfungsfragen mit Lösungen (Q19-Q24):

### 19. Frage

An order has 5 order products that bill monthly.

One of the order products require 2 months of charges to appear on the next invoice without modifying invoicing for the other order products.

What field will need to be used to accomplish this task?

- A. Hold Billing - C. Target Date
- B. Bill Now
- C. Bill Through Date Override
- **D. Override Next Billing Date**

**Antwort: D**

Begründung:

The requirement:

One Order Product must invoice 2 months of charges on the next invoice, without affecting the other 4 Order Products.

To do this, you must tell Billing to:

Skip 1 billing cycle

Jump ahead to a future billing date

Without impacting other Order Products

Without modifying invoicing schedule globally

The correct way is to set:

✓ **Override Next Billing Date**→ This forces the next invoice line to include charges up to the new date, resulting in multiple periods billed together.

Why others are wrong:Option

Explanation:

B - Hold Billing

Pauses billing entirely; does NOT create multi-month invoices.

C - Target Date

Controls invoice run date, not multi-period billing.

D - Bill Through Date Override

Controls end date of a prorated period, not the number of periods billed.

E - Bill Now

Generates an immediate invoice but still only bills 1 period unless dates are overridden.

Thus A (Override Next Billing Date) is correct.

### 20. Frage

Which Revenue Cloud Feature can` be customized to provide an aggregated view of the current goods and services on a contract?

- A. Renewals
- B. Orders
- C. Subscriptions
- **D. Customer Asset Life Cycle Management (CALM)**
- E. Amendments

**Antwort: D**

Begründung:

Requirement:

Provide an aggregated view of current goods and services on a contract.

This refers to consolidating all active entitlements, subscriptions, assets, and amendments.

Salesforce Revenue Cloud feature for this:✓ **E. Customer Asset Lifecycle Management (CALM)**CALM provides:

A unified, aggregated view of:

Active assets

Entitlements

Subscriptions

Amendments

Renewed services

Tracks lifecycle changes from:

Orders

Amendments

Cancellations

Upgrades

Represents the source of truth for what the customer owns today.

Why not the others? Option

Why Incorrect

A . Amendments

These modify contracts but do NOT aggregate current products.

B . Orders

Represent transactions, not current state.

C . Subscriptions

Only subscription items, not full lifecycle items or non-subscription goods.

D . Renewals

Only track renewal processes, not aggregated state.

Only CALM provides an aggregated, contract-aligned view of all customer entitlements.

### 21. Frage

Which 3 data migration strategies are appropriate for migrating a customer's in-flight quote from another quoting tool into salesforce CPQ?

- A. utilize the import lines feature to migrate quote & quote line data
- B. Migrate contract and subscription data via data loader
- C. adopt a change management strategy that requires sales users recreate in-flight quotes within salesforce CPQ
- D. migrate opportunity , quote ,and quote line data via data loader
- E. Migrate opportunity line item data via data loader ,ensure "disable initial quote sync" is disable

Antwort: A,D,E

### 22. Frage

Which two steps should an implementation team take to integrate Revenue Cloud to another system? Choose 2 answers

- A. Design an architecture view of how data integrates and flows between systems
- B. Load quote fields and values in a file and share that with the customer
- C. Complete a source to target mapping of the fields that will integrate between systems
- D. Share printed quote form with the customer to manually enter in their ERP

Antwort: A,C

### 23. Frage

After installing salesforce CPQ in your customer Sandbox org you notice unacceptable performance times as the primary quote syncs to the opportunity its determined the cause for sub optimal performance is attribute to 30 process builders referencing the quote and opportunity along with other heavy customization that was previously created. what strategy should the revenue cloud consultant recommend to the customer?

- A. Architect the revenue cloud solution to follow suit by extending customization using coding best practices to improve scalability
- B. baseline current performance recommend to identify and address the technical debt first before designing the revenue cloud solution categorize the subpar customizations as 'out of scope'.
- C. upgrade the org to the latest CPQ and billing release, this will largely address the performance issues
- D. processed with design and build, and address performance issues as the final task in UAT

Antwort: B

### 24. Frage



myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw,  
Disposable vapes

Übrigens, Sie können die vollständige Version der ZertSoft AP-223 Prüfungsfragen aus dem Cloud-Speicher herunterladen:  
<https://drive.google.com/open?id=1HTNdQXnr-7kRnvb8Wkp-IX3qJ2JbWwuw>