

Free PDF 2026 Consumer-Goods-Cloud-Accredited-Professional: Salesforce Consumer Goods Cloud Accredited Professional Latest Top Questions



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Salesforce Consumer Goods Cloud Accredited Professional certification exam is designed for professionals who are seeking to enhance their skills and knowledge in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification is designed specifically for individuals who work within the consumer goods industry and who are looking to improve their understanding of Salesforce's Consumer Goods Cloud platform.

By earning the Salesforce Consumer Goods Cloud Accredited Professional certification, professionals will gain the knowledge and skills they need to become experts in using the Consumer Goods Cloud platform. Salesforce Consumer Goods Cloud Accredited Professional certification can help to enhance their career opportunities and can help them to stand out from other professionals in the industry. Overall, the Salesforce Consumer Goods Cloud Accredited Professional certification exam is an excellent way for professionals to improve their skills and knowledge in the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional (CGCAP) Certification Exam is designed to validate the knowledge and skills of professionals in the consumer goods industry who work with Salesforce's Consumer Goods Cloud platform. Consumer-Goods-Cloud-Accredited-Professional Exam covers a range of topics such as account and opportunity management, retail execution, and trade promotions management. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has a deep understanding of the platform and can effectively use it to drive business growth.

>> **Consumer-Goods-Cloud-Accredited-Professional Top Questions** <<

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q26-Q31):

NEW QUESTION # 26

Product managers requested to make a brand new product available for the initial sale by account executives in Industries CPQ and support order fulfillment.

What are the two scope items to be included in the following sprints to meet the requirements?

- A. Orchestration Process for MACD
- B. OmniScript for Guided Selling Process
- C. Product Model
- D. Decomposition Relationships

Answer: C,D

Explanation:

To make a brand-new product available for Industries CPQ initial sale and support order fulfillment, two major work items must be completed:

B . Decomposition Relationships

These define how the commercial product breaks into technical products required for fulfillment. Without decomposition, Order Management cannot generate Fulfillment Request Lines.

D . Product Model

The product must be fully modeled in the Enterprise Product Catalog (EPC):

Product Spec

Attributes

Prices

Cardinality

Bundles

Incorrect options:

A . OmniScript is optional; CPQ can still operate via the Cart without custom OmniScripts.

C . MACD Orchestration is not needed for initial sale; only fulfillment of new orders is required at launch

NEW QUESTION # 27

Northern Trail Outfitters (NTO) is expanding quickly and wants to improve their reps productivity. Business leadership has expressed their desire to leverage Salesforce Einstein Vision to accomplish this. What are the three recommended steps for setting up Einstein Vision with Consumer Goods Cloud for automatic detection of products on the shelf?

- A. Train Einstein Vision Models with marketing images of products to yield optimal results
- B. Setup in store location and associate planogram
- C. Upload the training pictures as attachments to the planogram for Einstein Object Detection to work
- D. Enable Einstein Object Detection
- E. Define planogram check task

Answer: A,D,E

Explanation:

These steps are essential in setting up Einstein Vision for automatic product detection on shelves, involving enabling the feature, defining relevant tasks, and training the models with appropriate product images.

NEW QUESTION # 28

Northern Trail Outfitters (NTO) places a high value on understanding how their end capes are performing. What should be recommended to NTO to ensure they can capture this data?

- A. Make a separate set of KPIs specifically for capturing the endcap In-Store Location
- B. Make In-Store Locations as a record page on the In-Store Location Object to capture the KPIs
- C. Make a Custom object for In-Store location on the Retail Store Object to capture KPIs
- D. Make In-Store locations as a record type on the Retail Store Object to capture the KPIs

Answer: A

Explanation:

Creating a distinct set of KPIs for endcap locations allows NTO to specifically track and analyze the performance of these areas, providing targeted insights.

NEW QUESTION # 29

Where are the results (actual values) of Custom Task KPIs stored?

- A. In the custom object.
- B. In the Retail Visit KPI record
- C. In the Visit Record
- D. In the Retail Store KPI record

Answer: B

NEW QUESTION # 30

A company called Alpine is running a 'buy one get one free' (BOGO) promotion for all energy bars and sending out merchandisers to ensure that their retail customers are running it correctly. At what level should Retail Store KPIs be defined for a promotional end cap audit and also to minimize records created?

- A. At the Alpine brand catalog level
- B. At the energy bar product category level.
- C. At the custom context field level
- D. At the energy bar product SKU level

Answer: B

Explanation:

Retail Store KPIs are key performance indicators that measure how well a retail store is performing against a specific goal or target. For a promotional end cap audit, Retail Store KPIs should be defined at the energy bar product category level, as this would capture all the energy bars that are included in the BOGO promotion and also minimize the number of records created. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 30-31.

NEW QUESTION # 31

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