

Free PDF Quiz 2026 Fantastic C_S4CS_2502: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales New Exam Bootcamp



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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 2	<ul style="list-style-type: none">• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 3	<ul style="list-style-type: none">• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 4	<ul style="list-style-type: none">• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 5	<ul style="list-style-type: none">• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 6	<ul style="list-style-type: none">• Extensibility and Integration
Topic 7	<ul style="list-style-type: none">• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S• 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q77-Q82):

NEW QUESTION # 77

Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created?

Note: There are 2 correct answers to this question.

- A. Creation of a returns delivery
- B. Shipment of replacement goods to the customer
- C. Issue of a refund to the customer's account
- D. Inspection of returned goods

Answer: A,C

NEW QUESTION # 78

You save a sales order in Sales Processing using Third-Party without Shipping Notification (BDK).

What is automatically created for each relevant third party?

- A. Billing document
- B. Delivery
- C. Purchase order
- D. Purchase requisition

Answer: D

NEW QUESTION # 79

In which type of extensibility is the SAP Business Technology Platform used to host a custom extension?

- A. Key user extensibility
- B. Side-by-side extensibility
- C. Developer extensibility
- D. Classic extensibility

Answer: B

NEW QUESTION # 80

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare ordered, shipped, and billed amounts.
- B. Search, create, and update sales plans.
- C. Calculate the sales quotation conversion rate.
- D. Compare planned with actual sales data.

Answer: B,D

NEW QUESTION # 81

In a predictive model, what does prediction confidence measure?

- A. How well the model can maintain its accuracy and performance when used on new data
- B. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- C. The percentage of correct responses in the output dataset
- D. The ability to produce results with a constant level of correctness

Answer: A

NEW QUESTION # 82

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