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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q28-Q33):

NEW QUESTION # 28

What Administrator feature involves tracking and reviewing email communications?

- A. Email Monitoring
- B. Activity Monitoring
- C. Email Analyzer
- D. Activity Manager

Answer: A

NEW QUESTION # 29

Which Machine Learning insight shows sentiment detection of surveys and emails?

- A. NLP Classification
- B. Machine Translation
- C. Profanity Check
- D. Business Text Intelligence

Answer: A

NEW QUESTION # 30

When running the Lead Scoring Readiness Check, what prerequisites are required to meet the readiness criteria?

- A. There must be a minimum of 1,000 leads in converted status and a minimum of 1,000 leads in declined status.
- B. There must be dynamic and static factors created by the administrator.
- C. There must be a minimum of 10,000 leads in converted status and a minimum of 10,000 leads in declined status.
- D. There must be a lead training model that has been trained and in active status.

Answer: A

NEW QUESTION # 31

As an Administrator, you have configured mashups for your end users to leverage on the mobile application. What mashup settings can be toggled on by the end user in order to use them on their mobile device?

Note: There are 2 correct answers to this question.

- A. Activity mashup
- B. Lead mashup
- C. Guided Selling mashup
- D. Quote mashup

Answer: A,D

NEW QUESTION # 32

Which GenAI (Generative AI) capabilities are available in SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- A. Survey Trend Summary
- B. Lead Intelligence
- C. Lead Booster
- D. Account Synopsis
- E. Product Recommendation

Answer: A,B,D

NEW QUESTION # 33

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